

Budget Workshop

May 20, 2013

Lee County
Southwest Florida



Agenda

- Executive Summary
- Department Director Presentations
- Discussion/Questions

GENERAL FUND

FY 2013-2014

(in millions)

Constitutionals & Courts

Sheriff	\$ 142.0	(1.50 mills)		
Tax Collector	14.4			
Property Appraiser	9.5			
Clerk	8.5			
Supervisor of Elec.	6.9			
Medical Ex.	2.6			
Courts	1.5			
State Atty.	0.9			
Public Def.	0.6			
Other	0.3			
	<u> </u>	\$ 187.2	54.2%	<u>(1.98 mills)</u>

BoCC Operating Departments

Public Safety	\$ 36.9			
Human Services	15.3			
Facilities	12.7			
Perks (Regional)	12.6			
Other (14 depts.)	19.3			
	<u> </u>	\$ 96.8	28.0%	<u>(1.02 mills)</u>

Debt Service	\$ 13.4	3.9%		
Transit Subsidy	\$ 10.4	3.0%		
Medicaid	\$ 9.1	2.6%		
Grants	\$ 7.0	2.0%		
Major Maintenance	\$ 7.0	2.0%		
Court Programs	\$ 6.8	2.0%		
Juvenile Justice	\$ 4.2	1.2%		
Non-departmental/transfers	\$ 3.6	1.0%		
TOTAL GENERAL FUND	<u>\$ 345.5</u>	<u>100.0%</u>		<u>(3.65 mills)</u>

FY 13-14 Possible General Fund Budget Reductions

	<u>Reduction Amount</u>	<u>Equivalent Millage</u>
Human Services	5,423,834	0.107
Public Safety	4,557,237	-
Transit	3,160,604	0.063
Parks & Recreation	2,214,358	0.044
Total	15,356,033	0.214

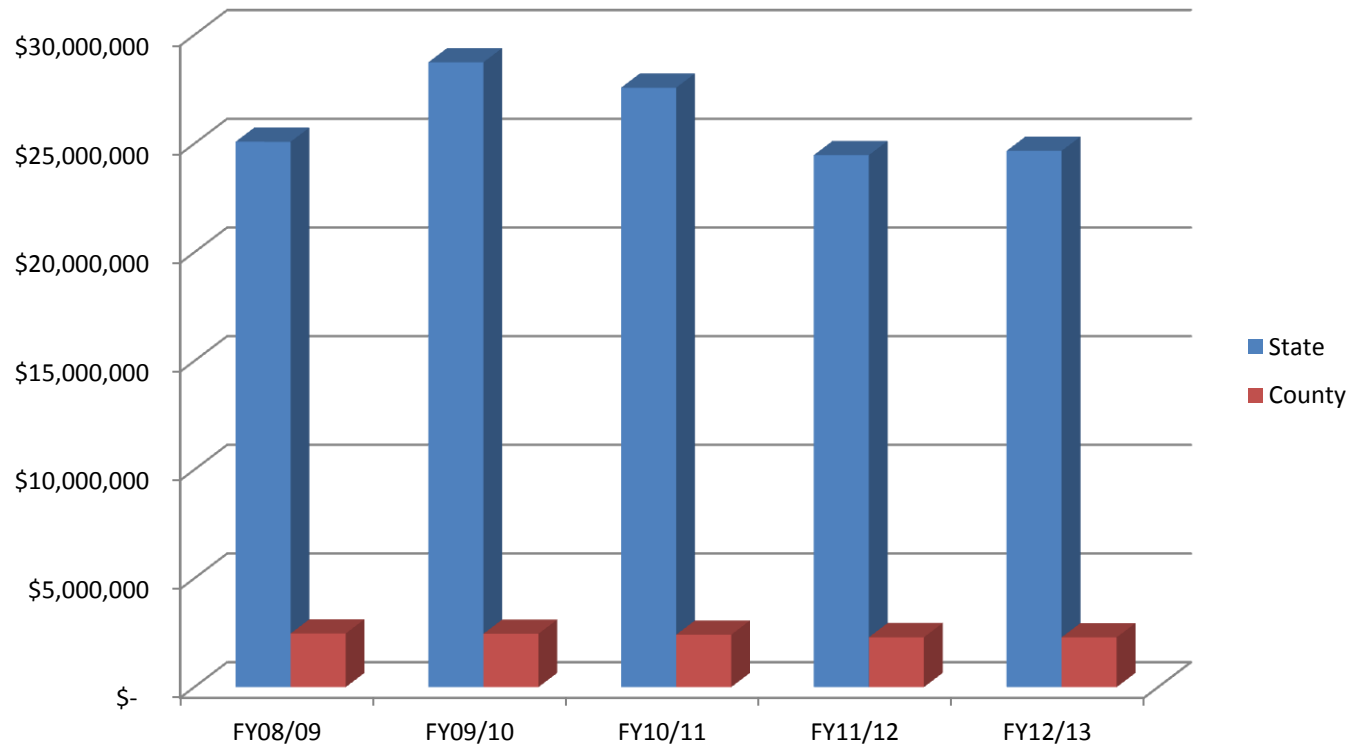
Human Services
Possible FY 13-14 General Fund Budget Reductions

Category	Discretionary Funds	Possible Reduction	Service Level Impact
Mental Health/Substance Abuse	4,875,231	392,165	Eliminates treatment dollars for adult drug court (contract with SWFAS). FY11/12 drug court served 265 clients. Of those who left the program 79% graduated and of those 87% were employed at the time of graduation. The average length of stay in drug court is reported to be 603 days/participant.
Social Services/Family Self Sufficie	1,556,047	683,643	Eliminates County service dollars (\$413,000) used to pay rent/mortgage and/or utilities to prevent homelessness or rehouse those who have become homeless. Also eliminates 5 FTE Eligibility Specialist (\$270,643 in salary and benefits) positions since elimination of funding would eliminate the eligibility function. An estimated 400 households would not receive emergency financial assistance and 42 households would not receive assistance to be rehoused. In FY11/12 over 4,000 screenings were conducted for emergency financial assistance.
State Mandated Program		200,000	Low Income Pool (LIP) funding for Family Health Centers. Match of \$152,688 provides for \$208,533 of Federal funding to provide clinic visits for those unable to pay. Funding was projected to provide 3,700 visits for FY12/13. At the end of the third quarter, 900 (32% of year to date target) clinic visits had been provided. Federal LIP funds will be available during the State FY13/14 but the specific amount for Family Health Centers has not been confirmed.
Partnering for Results (PFR), Bob Janes Triage Center, Child Care Match	4,242,261	3,950,438	Eliminates all PFR contract dollars (\$3,886,438) which supports 22 not for profit agencies and the Bob Janes Triage Center and the Early Learning Coalition child care match which provides \$16 in Federal funds for every \$1 of County funds. Also eliminates one FTE Contract Specialist who manages the PFR contracts (\$64,000 salary and benefits). PFR agencies served 18,210 clients in FY 11/12
State Health Services Lee County Public Health Unit	2,290,987	98,794	Eliminates 5% of cash provided to LCPHU for services. Impacts childhood immunization program in Bonita Springs, North Fort Myers, and Fort Myers. 724 clients would not receive 2,000 immunization services.
State Health Services Lee County Public Health Unit		98,794	Eliminates an additional 5% provided to LCPHU for services. Reduces Women's Health and Sexually Transmitted Disease clinic services. Will reduce clinic appointments and result in the loss of over 3,000 services to 870 teens and women.
Total	12,964,526	5,423,834	6 Total FTE's Eliminated

**Lee Department of Human Services
PFR Funding - April 2013**

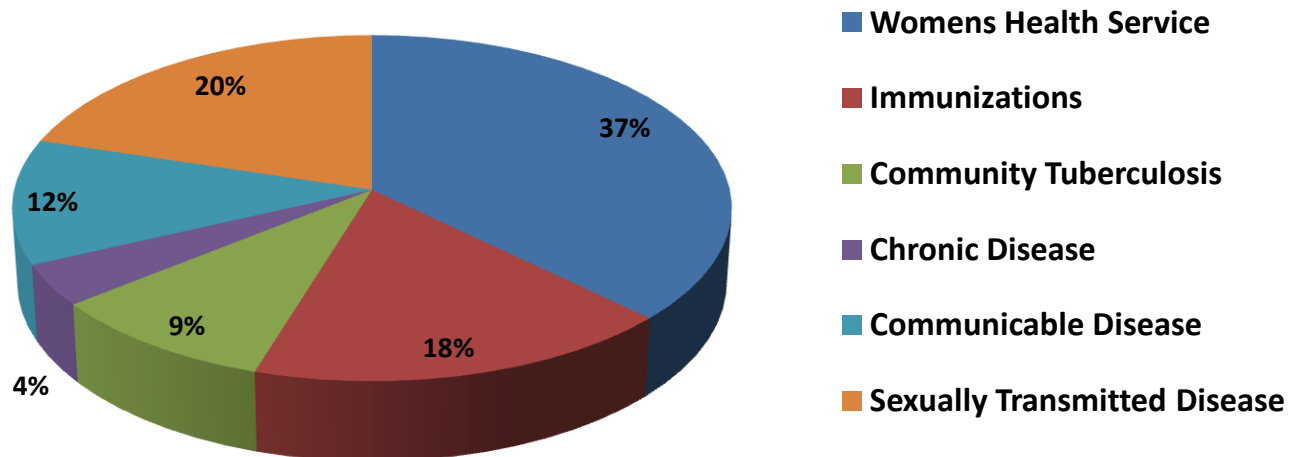
<u>Organization</u>	<u>Amount</u>
LARC, Inc.	\$ 503,300.00
Abuse Counseling and Treatment, Inc.	\$ 317,669.40
SET ASIDE - Triage Center - 10 Year Plan Priority	\$ 291,548.97
Lutheran Services Florida	\$ 276,649.62
Boys & Girls Clubs of Lee County, Inc.	\$ 244,499.64
SET ASIDE - Child Care Match (Early Learning Coalition of SWFL, Inc.)	\$ 230,000.00
IMPACT for Developmental Education, Inc.	\$ 211,140.33
Dr. Piper Center for Social Services, Inc.	\$ 206,514.00
Lee Memorial Health System	\$ 189,025.44
Children's Advocacy Center of Southwest Florida, I	\$ 185,387.14
Catholic Charities, Diocese of Venice, Inc.	\$ 184,997.00
AIDS Healthcare Foundation Disease Management of F	\$ 156,980.00
South County Family YMCA, Inc. dba Fort Myers YMCA	\$ 143,131.89
Quality Life Center of SWFL	\$ 139,994.25
Senior Friendship Centers of Lee County, Inc.	\$ 96,010.32
Lighthouse of Southwest FL, Inc. (VIP)	\$ 94,485.52
Deaf Service Center of Southwest FL, Inc.	\$ 60,988.58
Community Cooperative Ministries, Inc.	\$ 59,983.94
Big Brothers Big Sisters of the Sun Coast	\$ 57,915.44
Heights Center, Inc., The	\$ 56,856.82
The Salvation Army, Inc.	\$ 53,970.58
Source of Light and Hope Development Center, Inc.	\$ 49,056.00
HOPE Clubhouse	\$ 45,054.90
Our Mother's Home of SW FL, Inc.	\$ 31,278.64
GRAND TOTAL	\$ 3,886,438.42
 Total Competitive Process (Review Panel Recommendation)	 \$ 3,364,889.45
Set Asides Total	\$521,548.97

Five Year History Health Department State vs. County Support



	FY08/09	FY09/10	FY10/11	FY11/12	FY12/13
State	\$ 25,088,859	\$ 28,743,047	\$ 27,576,367	\$ 24,474,138	\$ 24,669,799
County	\$ 2,467,786	\$ 2,452,331	\$ 2,410,136	\$ 2,293,970	\$ 2,290,987
Total	\$ 27,556,645	\$ 31,195,378	\$ 29,986,503	\$ 26,768,108	\$ 26,960,786
% Co to State	9.84%	8.53%	8.74%	9.37%	9.29%

FY12/13 Health Department Programs funded by Lee County



Health Department Program Descriptions

- Women's health services - over 33,000 health services are provided to over 4,000 un/underinsured Lee County citizens to protect against unplanned pregnancies and screen for HIV, STD and cancer.
- Immunizations – provided in local churches and community centers to assist working families and those with transportation barriers to access services.
- Community Tuberculosis – test and provide TB treatment to over 750 individuals.
- Chronic Disease – Focuses on diabetes, tobacco use, proper diet and exercise to reduce incidences of death related to these causes.
- Communicable Disease Surveillance – Tracks and investigates incidences of pox, pestilence, plagues, and pandemics. Conducts over 5,000 services and investigations.
- Sexually Transmitted Disease – educates, detects, and provides treatment for sexually transmitted diseases. Treats nearly 3,000 individuals and provides over 20,000 services.

Public Safety
FY 13-14 General Fund Budget Reductions

Category	Program Costs	Continuing Costs	Total Costs	Service Level Impact
Eliminate Medstar Program	3,424,699	(561,700)	2,862,999	The Board has already elected to eliminate this program. The continuing costs will be eliminated or absorbed into the budget when the aircraft is sold.
EMS Rate Adjustment	2,774,949	0	2,774,949	Rate increase to \$850
Less Helicopter Revenue	0	(1,080,711)	(1,080,711)	Actual helicopter revenue received FY 11-12
Total	3,424,699	(561,700)	4,557,237	Adjusted for sequester (Medicaid) 8 Total FTE's Eliminated

Sample Billing Rates

	BLS Emergency	BLS Non-Emergency	ALS1 Emergency	ALS1 Non-Emergency	ALS2	SCT2	Ground Mileage	02
Lee	\$525.00	\$400.00	\$650.00	\$500.00	\$700.00	\$800.00	\$10.00	N/C
Avg	\$636.42	\$617.93	\$669.92	\$655.85	\$740.00	\$810.23	\$10.73	\$29.34
Med	\$600.00	\$600.00	\$650.00	\$635.00	\$720.50	\$800.00	\$10.00	\$30.00
Min	\$342.17	\$275.00	\$400.00	\$400.00	\$475.00	\$600.00	\$7.00	\$20.00
Max	\$1,011.00	\$1,011.00	\$1,015.00	\$1,011.00	\$1,183.00	\$1,183.00	\$15.87	\$50.00

Collier, Lee, Grady Comparison

	Collier	Lee	Grady
Ambulance Fee (avg)	\$877.00	\$750.00	\$1,627.00*
Total Billings (approx)	\$21,048,000	\$41,250,000	\$161,073,000
Total Collections	\$8,500,000	\$20,522,128	\$24,000,000
Efficiency of Collections	40.38%	49.75%	14.90%
Total Calls	35,000	78,000	132,000
Total Collections per call	\$242.86	\$263.10	\$181.82

*Grady BLS ambulance fees from *Thechampionnewspaper.com*

Current and Proposed EMS Rates

Intermedix

Analysis of EMS Revenue LCEMS

Summary Analysis

Increased Fees

	Current Rates			Proposed Rates		
	2013	2014	2015	2013	2014	2015
<u>Level of Service Charges</u>	\$ 10.00	\$ 10.00	\$ 10.00	\$ 15.00	\$ 15.00	\$ 15.00
Ground Mileage A0425	\$ 500.00	\$ 500.00	\$ 500.00	\$ 850.00	\$ 850.00	\$ 850.00
ALS-NE A0426	\$ 650.00	\$ 650.00	\$ 650.00	\$ 850.00	\$ 850.00	\$ 850.00
ALS - NE A0427	\$ 400.00	\$ 400.00	\$ 400.00	\$ 850.00	\$ 850.00	\$ 850.00
BLS - NE A0428	\$ 252.00	\$ 252.00	\$ 252.00	\$ 850.00	\$ 850.00	\$ 850.00
BLS - NE A0429	\$ 525.00	\$ 525.00	\$ 525.00	\$ 850.00	\$ 850.00	\$ 850.00
ALS2 A0433	\$ 700.00	\$ 700.00	\$ 700.00	\$ 850.00	\$ 850.00	\$ 850.00
Speciality Transport (SCT) A0434	\$ 800.00	\$ 800.00	\$ 800.00	\$ 850.00	\$ 850.00	\$ 850.00
Treatment Without Transport (TWT) A0998	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
Supplemental Fees (Oxygen, etc.)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00
<u>Projected Collections by Payer</u>						
Medicare	\$ 9,827,842	\$ 9,975,260	\$ 10,124,889	\$ 9,827,842	\$ 9,975,260	\$ 10,124,889
Medicaid	\$ 1,042,359	\$ 1,057,995	\$ 1,073,865	\$ 1,042,359	\$ 1,057,995	\$ 1,073,865
Insurance	\$ 6,402,757	\$ 6,498,798	\$ 6,596,280	\$ 9,061,709	\$ 9,197,635	\$ 9,335,600
Private Pay	\$ 180,571	\$ 183,280	\$ 186,029	\$ 255,559	\$ 259,393	\$ 263,284
	\$ 17,453,530	\$ 17,715,333	\$ 17,981,063	\$ 20,187,470	\$ 20,490,283	\$ 20,797,638

AMBULANCE SERVICE TRANSPORT FEES

	<u>Current</u>	<u>Proposed</u>
1. Basic Life Support (BLS)	\$500.00	\$850.00
2. Advanced Life Support (ALS)	\$600.00	\$850.00
3. Advanced Life Support (ALS2)	\$750.00	\$850.00

INTERFACILITY

1. Basic Life Support (BLS)	\$400.00	\$400.00
2. Advanced Life Support (ALS)	\$500.00	\$500.00
3. Critical Care Team (ground) (CCT)	\$800.00	\$900.00

MILEAGE FEES

Ambulance Transport Mileage Charge	\$10.00	\$10.00
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TREAT-NON TRANSPORT FEE

Treat –No-Transport Charge	\$150.00	\$150.00
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Ambulance Special Detail Fee

Special event request for a dedicated ambulance	\$160.00/hr	\$160.00/hr
Special event request utilizing Bicycle Team	\$75.00/hr	\$100.00/hr
Special event request utilizing mini-ambulance cart	-0-	\$100.00/hr

Public Education Course & Material Fees

American Heart Association Swim Instruction Sources	\$35.00/ person	\$35.00/person
American Heart Association Heartsaver AED Course	\$35.00/ person	\$35.00/person
American Heart Association Heartsaver First Aid Course	\$45.00/ person	\$45.00/person
American Heart Association Heartsaver BLS Provider	-0-	\$50.00/person
Basic Life Support for Healthcare Providers	\$25.00/ person	\$25.00/person
Advanced Cardiac Life Support (ACLS)	-0-	\$200.00/person
Pediatric Advance Life Support (PALS)	-0-	\$200.00/person

Mobile Simulation Training Lab

Request for in-county use (no mileage charge)	-0-	\$160.00/hr
Request for out-of county use	-0-	\$160.00/hr
Out-of county travel mileage charge	-0-	\$10.00/mile

Transit
Possible FY 13-14 General Fund Budget Reductions

Category	Total Expenses	General Fund Reduction	Block Grant Reduction	Lost Fare Revenues	Total Revenue Reductions	Service Level Impact
Increase Base Fare From \$1.25 to \$1.50 effective 1/1/14	-	300,000	-	(300,000)	-	
Eliminate Route 60 - FGCU/Miromar/San Carlos Park	502,103	242,475	242,475	17,154	502,103	This route serves 7,155 paratransit and 40,404 fixed route customers
Eliminate Route 160 - Pine Island	60,729	30,005	30,005	720	60,729	This route serves 760 fixed route customers
Eliminate Sunday Bus Service	859,892	389,169	389,169	81,555	859,892	This service serves 1,032 paratransit and 144,264 fixed route customers
Total (10% Reduction)	1,422,724	961,648	661,648	(200,571)	1,422,724	7 FTE's Eliminated

A public hearing is required for all service reductions and fare increases

Each dollar of General Fund reduction results in a dollar of FDOT Block Grant reduction

Budget reductions result in a reduction in future allocation of 5307 Federal Grant Funds

Budget reductions possibly result in a reduction in 5311 Grant Funds

Budget reductions possibly result in a reduction of State Corridor Grant Funds

Eliminate Saturday Evening Service after 7:00 p.m.	337,267	161,892	161,892	13,484	337,267	This service serves 35 paratransit and 31,391 fixed route customers
Eliminate Remaining Saturday Service	2,275,565	1,119,881	924,503	231,181	2,275,565	This service serves 6,390 paratransit and 420,561 fixed route customers
Total (20% Reduction)	4,035,556	2,243,420	1,748,042	44,094	4,035,556	14 Additional FTE's Eliminated

Eliminate Route 595 - N Ft Myers/Cape Coral - Wkdy Svc	424,868	416,743		8,125	424,868	This route serves 19,718 fixed route customers
Eliminate Route 40 - Cape Coral - Wkdy Svc	536,981	500,441		36,540	536,981	This route serves 3,837 paratransit and 64,057 fixed route customers
Total (30% Reduction)	4,997,405	3,160,604	1,748,042	88,759	4,997,405	5 Additional FTE's Eliminated 26 Total FTE's Eliminated

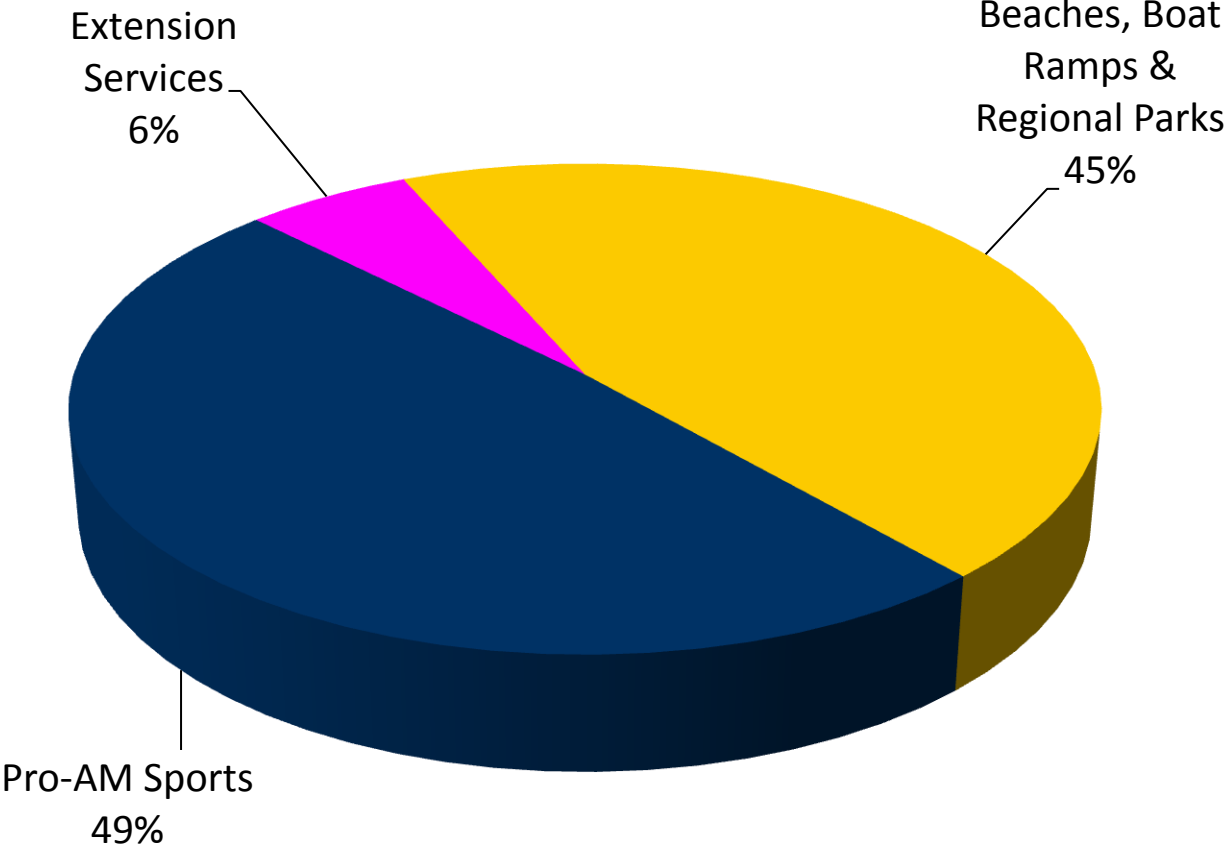
**Parks & Recreation
Possible FY 13-14 General Fund Budget Reductions**

Category	Total Expenses	Lost Revenues	Expenses Net of Revenues	Service Level Impact
Close City of Palms Park	555,864	20,712	535,152	Annual units of service estimated at 107,461; numbers mainly associated with Sports Authority events
Discontinue University of Florida Extension Services Program	750,000	-	750,000	Annual units of service estimated at 627,277; numbers include recently tracked website hits
Close Caloosahatchee Regional Park	388,467	43,748	344,719	Annual units of service estimated at 175,072
Close Hickey's Creek Preserve	208,635	7,452	201,183	Annual units of service estimated at 16,077
Close Manatee Park	248,729	72,166	176,563	Annual units of service estimated at 207,961; numbers associated with seasonal visitors
Close Six Mile Cypress Interpretive Center	139,405	-	139,405	Annual attendance is estimated at 23,490
Close Six Mile Cypress Slough	114,835	47,499	67,336	Annual units of service estimated at 142,760
Total	2,405,935	191,577	2,214,358	16 Total FTE's Eliminated

Services remaining in the General Fund budget include the stadiums, Lakes Park, boat ramps and beach parks (most of the boat ramps and beach parks are reimbursed through TDC)

The possible budget reductions listed above include 16 FTE positions, realizing that the actual number of position that could be reduced would be considerably less since supervisors, coordinators and manager level positions are included in the above expenses as they oversee several areas. Operating costs include IGS allocations which would only get reallocated, so the actual operating costs per site would also be considerably less.

General Fund Breakdown



Contractual Obligations and Pro-Am Facilities

Pro -Am Sports Facilities
JetBlue Park
Lee County Sports Complex
Player Development Complex
Terry Park

TDC Funded and Revenue Generators

	Revenues	Expenses
Bonita Beach Access #1	55,952	61,723
Bonita Beach Access-all other	0	50,413
Bonita Beach Park	318,206	221,815
Bowditch Point Regional Park	126,838	241,601
Causeway Islands	2,271	218,457
Dog Beach	849	59,032
Crescent Beach Family Park	1,651	120,988
Estero Island Beach Access	0	10,283
Lakes Park	357,284	785,598
Little Hickory Island	49,555	60,407
Lynn Hall Memorial Park	675,922	286,517
Matanzas Pass Preserve	75	79,368
San Carlos-Bunche Beach	57,295	131,200
TOTAL	1,645,898	2,327,402

Proposed Reductions

Category	Total Expenses	Lost Revenues
Close City of Palms Park	555,864	20,712
Discontinue University of Florida Extension Services Program	750,000	-
Close Caloosahatchee Regional Park	388,467	43,748
Close Hickey's Creek Preserve	208,635	7,452
Close Manatee Park	248,729	72,166
Close Six Mile Cypress Interpretive Center	139,405	-
Close Six Mile Cypress Slough	114,835	47,499
Total	2,405,935	191,577

QUESTIONS?