# 1. Action Requested/Purpose:

Authorize Chair on behalf of the BOCC to approve the Alliance Data Systems (f/k/a Orcom Solutions, Inc.) Change Order No. 19 in the amount of \$105,446 for Contract No. 732, which will provide annual software support in calendar year 2007 for the Utilities Billing System, Enterprise Customer Information System (E-CIS.)

## 2. What Action Accomplishes:

Provides for e-Support communications to allow Lee County Utilities (LCU) users to report support needs via the internet and monitor progress of the issues reported. Provides for Alliance staff to sign onto system directly via the internet to resolve problems or conditions. Provides telephone support for procedural questions; corrections and modifications to the software and minor improvements to existing features of the software; and, Help Desk Support 24 hours per day. Provides Lee County Utilities Customer Service users with 24 hours per day Utility Billing software support, corrections and modifications for calendar year 2007. Covers all data environments on the LCU AS400, LCU customer accounts and test and training environments.

3.	Management	Recommendation:

Appro	vai.					
4. De	partmental Category:	10 – Utili	5. Meeting Date: 01 - 09-2007			
6. Agenda:		7. Requirement/Purpose (specify)			8. Request Initiat	ted:
X	Consent		Statute		Commissioner	
	Administrative		Ordinance		Department	Public Works
	Appeals		Admin. Code		Division //	Utilities
	Public	X	Other	Approval	By: tested	12-19-20%
	Walk-On				Douglas L. N	Meurer, P.E., Director

# 9. Background:

On January 26, 1999, the Board approved proceeding with development of contracts with Alliance Data formerly Orcom Solutions, Inc. for the purpose of replacing Lee County Utilities' existing customer billing system, which was not Y2K compliant. Among the various agreements approved by the Board was the <u>Software Support Agreement for annual support</u>. This agreement will provide support for calendar year 2007. The cost of this support is \$105,446.

(CONT'D.)

10. Review for Scheduling:									
Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney		Budget	Services		County Manager / P.W. Director
Haudy Havender Vate: 10-19-06	S S S S S S S S S S S S S S S S S S S	N/A	Date:	S. Coovert Date:	Analyst Jkw 12-22 12-22	Risk V Job	Grants RK fol Rb Rb MAR	Mgr.	Daunda S. Lavender Date: 13-19-04
11. Co	mmission Ac Approved Deferred Denied Other				COUNTY FORWARI	ADMIN: Q. 9:45 TMO. ADMIN DEO TO:	ee.	Rec. by Datd? Time: 4:40	2010 b
SAUTIL-DOCSIW PIBLUE SHEETS & M & P FORMSIORCOM SOFTWARE SUPPORT AGREEMENT EXTENSION FOR 2007 CO 19 BS 20061669.DOC-12/12/06 4:37 FM									

Blue Sheet No. 20061669-UTL Page Two

On March 9, 1999, the Board approved the Annual Software Support Agreement, (in addition to the Service Agreement, End-User Software License Agreement, and the Hardware Supply Agreement). Former Gulf Environmental Services database was converted into the Lee County Utilities database in July 2003.

Alliance Data Systems is the <u>sole software provider</u> supporting the ECIS billing system. The original Software Support Agreement provided service to approximately 32,000 customer accounts in the original LCU service area and 16 customer service/billing users. With the successful data conversions during 2000, the following were added to the ECIS billing system: Gulf Environmental Services, Inc. (April 2000, approximately 9,000 customer accounts), former Florida Cities Water Company (December 2000, approximately 18,000 customer accounts) and Fort Myers Beach (December 2000, approximately 3,000 customer accounts).

Fort Myers Beach customer information has been shared with Fort Myers Beach Public Water Services. Customer records remain on the billing system to meet State of Florida Electronic Records requirements. Fort Myers Beach customer information is also used to provide information for users auditing Fort Myers Beach Public Water Services sewer billing for Lee County Utilities. Users now total approximately 35.

The current software version is level 7.4. System enhancements are being developed/tested and will be adopted when available. Currently Lee County Utilities has approximately 79,000 active accounts, including the following types of services: water only, sewer only, water and sewer, reuse water, fire line billings, temporary construction meters and other specialized billings for Utilities.

Funds are available in Account No.

OD5361048700.503465

(Lee County Utilities/Billing & Collection/Software Technical Support)

Attachments: Change Order No. 19 (3 Originals)

Copy of Letter



# CHANGE ORDER FORM

CHANGE ORDER # 19

SERVICE AGREEMENT END-USER SOFTWARE AGREEMENT X SOFTWARE SUPPORT AGREEMENT SUPPLY OF HARDWARE & THIRD PARTY SOF	TWARE AGREEMENT
(Change Order Over \$50,000 Requires Approv	al by the Board of County Commissioners)
CONTRACT/PROJECT NAME: <u>Lee County Enterpr</u>	ise CIS Quick Start Implementation Program
CONSULTANT: <u>ALLIANCE DATA SYSTEMS</u>	PROJECT NO.: N/A
CONTRACT NO.: 732	CN NO.:N/A
REQUESTED BY: <u>Carolyn Andrews</u>	DATE OF REQUEST: 12/12/06
Upon the completion and execution of this is authorized to and shall proceed with th	Change Order by both parties the Consultante e following:
EXHIBIT "CO-A": EXHIBIT A:	DATED: <u>12/12/06</u>
EXHIBIT "CO-B": EXHIBIT B:	DATED: <u>12/12/06</u>
All of which are attached hereto and are m  It is understood and agreed that the accept constitutes an accord and satisfaction.	
RECOMMENDED: OBA- 12.19.200 By: K- Fall	APPROVED:
Department Director Date Consultan	County Commissioners
Dept. of Public Works Date  A GENE	Date Approved:  ERAL NOTARY-State of Nebraska or at exfS eta Tp  My Comm. Exp. 2-19-89
77	By:County Attorney
CSD:063	Date Approved:
REV: 03/06/96	

Change Order No. <u>19</u> (Service Agreement)

EXHIBIT "CO-A"

Date: 12/12/06

### SCOPE OF SERVICES

Lee County Enterprise CIS Quick Start Implementation Program

(Enter Project Name from Page 1 of the Change Order Agreement)

## SECTION 1.00 CHANGE(S) TO SERVICES

The "Scope of Services" as set forth in Exhibit "A" of the Agreement, referred to hereinbefore is hereby changed, so that the CONSULTANT, shall provide and perform the following services, tasks, or work as a change to, the scope of services previously agreed to and authorized:

(List each previously established phase of task to be changed, and provide a comprehensive description of the services, tasks, or work resulting from the Change(s).

Task 22700 Provide Lee County Utilities Customer Service users with utility billing software support, corrections, and modifications for calendar year 2007.

"Change Order tasks and hours are based on estimates for the agreed upon Custom Modification Documents, defining the expected scope of work. Should additional tasks be necessary, or should the scope of tasks increase, additional Change Orders will be required."

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REV:04/21/93

Change Order No. <u>19</u> (Service Agreement)

EXHIBIT "CO-B"

Date: <u>12/12/06</u>

### EXHIBIT B COMPENSATION

Lee County Enterprise CIS Quick Start Implementation Program

(Enter Project Name from Page 1 of the Change Order Agreement)

#### SECTION 1.00 CHANGE(S)

The compensation the CONSULTANT shall be entitled to receive for providing and performing the changed services, tasks, or work as set forth and enumerated in the Exhibit "CO-A", attached hereto shall be as follows:

NOTE: A Lump Sum (L.S.) or Not-to-Exceed (N.T.E.) amount of compensation to be paid the CONSULTANT should be established and set forth below for each task or sub-task described and authorized in Exhibit "CO-A". "Change Order tasks and hours are based on estimates for the agreed upon Custom Modification Documents, defining the expected scope of work. Should additional tasks be necessary, or should the scope of tasks increase, additional Change Orders will be required."

     Task   Number	     Task Title 	Indicate     Basis of     Amount of  Compensation  Comments  Compensation  LS or NTE
22700     1   1   1   1   1   1   1   1   1	Provide Lee County Utilities customer service users with utility billing support & software modifications for calendar year 2007.	\$105,446.00   NTE
TOTAL		\$105,446.00

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CHANGE ORDER No. 19 (Continued) (Service Agreement)

## SECTION 2.00 SUMMARY OF CHANGE(S) IN COMPENSATION

Pursuant to and in consideration of the change(s) in the Scope of Services set forth in the CHANGE ORDER AGREEMENT, Exhibit "CO-A", the compensation the COUNTY has previously agreed to pay to the CONSULTANT, as set forth in the Agreement shall be changed to be as follows:

    Section/Task   Number 		Compensation  in the Basic	by Previous  Change Order	  Adjustment(s)  due to this  Change Order   No. <u>19</u> 	Summary of     Changed
		  \$339,135.00		<u> </u>	  \$339,135.00_
			   \$910,709.61	<u> </u>	  \$910,709.61
   <u>22600</u> 	2006 Annual   <u>Software Support</u> 	<u> </u>	<u> </u>	   <u>\$105,446.00</u> 	   <u>\$105,446.00</u>   
[		· · · · ·	   ·	<u> </u> 	 
 	[	<u> </u>	    	<u> </u> 	    
			<u> </u>	<u>                                     </u>	 
				<u> </u>	
 	<u> </u>		 	 	 
			[	<u>                                      </u>	 
    	[ 		<u> </u>	 	    
   TOTAL   	   	    \$339,135.00	     \$910,709.61 	     \$105,446.00   	    \$1,355,290.61 

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REV:04/21/93



December 1, 2006

Carolyn Andrews Lee County Utilities 7401 College Parkway Fort Meyers, FL 33907

#### Dear Carolyn:

This letter is to inform you of there will be no change in Alliance Data's support fee for 2007. Beginning in January, the annual fee will remain the same as 2006 at \$105,446. The first quarterly invoice for these services will be sent to you in December.

Alliance Data continues to provide services to ensure your satisfaction with the support we provide to you and your staff. Those services include:

- A National Account Manager that supports a small group of both licensed and outsource clients. Supporting both types of clients promotes the sharing of process and product information across clients.
- A Technical Account Manager that is responsible for ensuring your Support Incidents are addressed in a timely manner.
- o CIS Operations, with more than 60 analysts and programmers, to serve your support needs.
- o A Client Professional Services department devoted to custom development and services.
- Quality Assurance department focused on improving processes throughout the organization.
- o Client Web Portal, which provides Custom Project and Support Incident tracking, updated technical information, user documents and training information.
- o Continued focus on E-CIS with continuing improvements, upgrades and releases.
- o Continuing availability of E-CIS add-on products, including On-Line Customer Care for customer self-service, and process improvement products such as Process Notification.

Alliance Data continues to value you as a business partner. We look forward to continuing to serve Lee County Utilities information technology needs. Our personnel are available to work with you to support your current and future business needs.

Please contact me directly at 308-220-5260, if you wish to discuss any aspects of your current or future support needs.

Sincerely

Roger Carwood

National Account Manager

Alliance Data