#### Lee County Board Of County Commissioners Blue Sheet No. 20051071 Agenda Item Summary 1. ACTION REQUESTED/PURPOSE: Approve award of Project # EX050635, the purchase of one new Altec TA45M-T50 aerial device and chassis for Facilities Management from Altec Industries, Inc. at the prices given in the Federal General Services Administration Contract #GS-30F-1028G. Total cost: \$111,006. 2. WHAT ACTION ACCOMPLISHES: Provides Facilities Management with a new bucket truck that will be utilized to maintain ball field lights throughout Lee County. The new truck will replace Asset # 019244 which is 15 years old and has met all of Fleet Management's replacement criteria (please see Attachment #3). 3. MANAGEMENT RECOMMENDATION: Approve as stated. 4. Departmental Category: 2 5. Meeting Date: 08-16-2005 CAD 6. Agenda: 7. Requirement/Purpose: (specify) 8. Request Initiated: X Consent Statute Commissioner Administrative **Ordinance** Department **Appeals** Admin. Code AC-4-1 Division Facilities Management **Public** Other By: Rich Beck, Director Walk-On 9. Background: On July 22, 2005, the Division of Purchasing received a request from Facilities Management and Fleet Management to purchase one new Altec aerial device and chassis at the prices given in Federal GSA Contract # GS-30F-1028G. Funding is available: JB5191059401.506430 Please see attachments: (1) Department's Request for Purchase (2) Vendor Quotation/GSA Contract #GS-30F-1028G (3) Repair History of Equipment Being Replaced 10. Review for Scheduling: Purchasing Department Human County County Other Manager/P.W. Director Budget Services Resources Contracts Director Tomit - Keckery **Analyst**

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Commission Action:
Approved

Other

Deferred Denied

# ATTACHMENT#1



# DIVISION OF FLEET MANAGEMENT

To:

Janet Sheehan, Purchasing Director

From:

Marilyn L. Rawlings, Fleet Manager

Date:

7/22/2005

Re:

**Bucket Truck** 

Please prepare a Blue Sheet for the purchase of one (1) International Bucket Truck from Altec Industries Inc. for the Department of Facilities Management.

#### **ACTION REQUESTED/PURPOSE:**

Approve the GSA (contract #GS-30F-1028G) purchase of one (1) International Bucket Truck in the amount of \$111,006 from Altec Industries Inc.

#### WHY ACTION IS NECESSARY:

Board approval is required, as this expenditure will exceed \$50,000.

#### WHAT ACTION ACCOMPLISHES:

This purchase will provide the Department of Facilities Management with a new Buck Truck to replace asset # 019244. This new bucket truck will be utilized to maintain the ball field lights throughout Lee County.

#### **MANAGEMENT RECOMMENDATIONS:**

Approve this request to give the department a new reliable bucket truck.

Funds for this purchase are available from account string #: JB5191059401.506430

#### **BACKGROUND:**

Lee County Fleet Management received a request from Facilities to replace asset #019244 with a more reliable bucket truck. Asset #019244 is fifteen years old and has met all of Fleet Management's replacement criteria.

H:\Acquistion Specialist\Blue Sheets\Bucket Truck for MARS-2005.doc

# ATTACHMENT # 2

July 21, 2005

FAIR Palm Beach, FL 33920

Danny Brasher Lee County Fleet Management 2955 Van Buren St. Fort Myers, FL 33916

#### Dear Danny,

As a follow up to our conversation, please find pricing information for the Altec TA45M-T50 aerial device found in the General Services Administration (GSA) catalog. This model has an insulated telescopic boom with a working height of 55'. The unit has a single one-man platform with a hydraulic platform rotator. Also included is a hydraulic jib winch or material handler at the platform. The TA45M-T50 is shown as item #A-19 on the price list for GSA's contract # GS-30F-1028G dated August 1, 2002 through July 31, 2007. The prices noted below are from the 2004-2005 GSA Price List booklet. Altec Industries will continue to honor these prices till August 30, 2005.

The new chassis will be an International 4300 series with a GVW rating of 33,000 lbs. Standard features include a diesel engine, automatic transmission and air conditioning. Pricing will be as follows:

Base Price for Item # A-19 (TA45M-T50)		\$108,727.00
<ul> <li>Options for this item</li> <li>EDC1- 12 volt DC Lowering System</li> <li>INTR- Outrigger Boom Interlock</li> <li>FEX- Emergency Equipment</li> <li>SDL- Security Door Lock System</li> <li>TTP1- Trailer Towing Package</li> <li>Hard plastic platform cover</li> <li>Plastic outrigger pads</li> </ul>	(page 2) (page 2) (page 5) (page 7) (page12)	\$ 973.00 \$ 369.00 \$ 100.00 \$ 274.00 \$ 563,00 no charge no charge
Total of li	isted of options	\$ 2,279.00
Total GSA price including options (This is a new stock unit, delivery within	30 days)	\$111,006.00

Please call me at (239) 633-1901 should you have any questions.

Bud Welch, Altec Industries, Inc

# **FAtec**

# ALTEC INDUSTRIES, INC.

#### PRICE LIST

**EFFECTIVE JANUARY 1, 2004** 

FOR CONTRACT #GS-30F-1028G

CONTRACT PERIOD: AUGUST 1, 2002 THROUGH JULY 31, 2007

UNDER THE GENERAL SERVICES
ADMINISTRATION SCHEDULE #
FSC GROUP 23 V

#### FOR:

"VEHICLE-MOUNTED PERSONNEL LIFTS, DIGGER DERRICKS, CABLE PLACERS, TRAILERS, UTILITY SERVICE TRUCKS, AND CRANE BOOM TRUCKS"

#### **ALTEC INDUSTRIES, INCORPORATED**

WORLD WIDE MANUFACTURER OF:
MOBILE HYDRAULIC EQUIPMENT FOR THE UTLITY INDUSTRY,
TELECOMMUNICATIONS INDUSTRY AND SPECIAL PURPOSE VEHICLES.

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

FSC GROUP 23 V VEHICLE-MOUNTED PERSONNEL LIFTS, DIGGER DÉRRICKS & CABLE PLACERS

**CLASS 2320** 

CONTRACT NUMBER GS-30F-1028G

CONTRACT PERIOD: AUGUST 1, 2002 THROUGH JULY 31, 2007

CONTRACTOR: ALTEC INDUSTRIES, INC. 210 INVERNESS CENTER DRIVE BIRMINGHAM, ALABAMA 35242 OFFICE PHONE 800-892-4081 EXT 3891 CELL PHONE 205-335-2648 FAX 205-458-3881

E-MAIL: clrobins@altec.com

CONTACT: MR. CHARLES ROBINSON

1. (a) SIN 232-1, 232-2, 232-3 1. (b) Lowest Price Model:

Entire "Federal Gov't Price Sheet" reflects lowest price for models available under contract.

2. Order Limitations:

2-5 Units per SIN: 6-10 Units per SIN:

1% Discount from Contract Price 1.5% Discount from Contract Price 2% Discount from Contract Price

11-19 Units per SIN: 20+ Units per SIN:

TBD at Time of Order

3. Minimum Order:

\$100.00

4. Geographic Area:

48 Contiguous States and District of Columbia

5. Points of Production:

See Installation Centers Listed in Catalog

6. Statement of Net Price:

See Price List Blocks A-1 through A-48

7. Quantity Discount:

See Number 2 (Order Limitations)

8. Prompt Payment Terms:

Net 30 days

9. Government Credit Card:

On Request and Approval, up to and over Micro-Threshold Use of credit card may result in service charge.

10. Foreign Items:

Not Applicable

11. (a) Time of Delivery:

180 to 260 days after receipt of order depending upon model ordered, as indicated in Altec "Federal Government Price List Dated 8-1-2002". Stock units may be available for quicker delivery.

11. (b) Expedited Delivery:

Not Applicable

11. (c) Overnight Delivery:

Not Applicable

11. (d) Urgent Requirements:

Please Contact Charles Robinson for Urgent Requirements

12. FOB:

Destination in the 48 contiguous states and District of Columbia

13. Ordering Address:

Altec Industries, Inc. 1730 Vanderbilt Road Birmingham, AL 35234

Attn: Charles Robinson

Office Phone 800-892-4081 x3891

Or 205-458-3891

Cell Phone 205-335-2648

Fax 205-458-3881

Email: clrobins@altec.com

OR

Atten: Beth Strickland

Office Phone 800-892-4081 x3885

Fax 205-458-3881

Email: beth.strickland@altec.com

14. Payment Address:

Altec Industries, Inc.

210 Inverness Center Drive Birmingham, AL 35242

Attn: Scott Reed

Wire Transfers:

AmSouth Bank Birmingham, AL Attn: Terri Odum

AC-205 Phone 205-326-5248 ABA Routing #062000019 Account #30053064

15. Warranty:

12 months or 12,000 miles, whichever

comes first

16. Export Packing Charges:

\$200.00

17. Terms for Credit Cards:

Credit Card Accepted Based on Approval. Use of credit

card may result in service charge.

18. Terms for Rental, Maintenance and

Repair:

See Warranty

19. Terms & Conditions of Installation:

Final installation points will be determined by Altec depending on plant loading & final

delivery location.

20. Terms & Conditions of Repair Parts indicating date of parts price lists and any discounts from list prices:

Not Applicable

21. List of Service & Distribution Points:

Reference Altec Product Catalog

22. List of Participating Dealers:

N/A

23. Preventative Maintenance:

Each unit furnished by Altec under this contract will receive one full day of training

in the overall proper operation and

maintenance as specified in the maintenance

manual.

24. Environmental Attributes:

See Compressed Natural Gas (CNG) Option in Price List

25. DUNS Number:

625217906

26. Notification Regarding CCR Registration:

Altec Industries, Inc. is CCR Registered

Effective January 1, 2004

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ITEM #A-1 MODEL AT200AV AS DESCRIBED ON PAGE A-1	ITEM #A-2 MODEL AT200A AS DESCRIBED ON PAGE A-2	ITEM #A-3 MODEL AT30-G AS DESCRIBED ON PAGE A-3	
CHASSIS PER FEDERAL STANDARD #307AE, TABLE 7, ITEM 34	CHASSIS PER FEDERAL STANDARD #307AE, TABLE 15, ITEM 74B	CHASSIS PER FEDERAL STANDARD #307AE, TABLE 15, ITEM 74B	
TOTAL "GSA" PRICE 46,547,00	TOTAL "GSA" PRICE 47,609,00	TOTAL "GSA" PRICE 54,592.00	
OPTIONS FOR THIS ITEM ONLY AL – Air line to platform 100.00 EDC – 12-Volt DC lowering system 482.00	OPTIONS FOR THIS ITEM ONLY AL Air line to platform 100.00 EDC 12-Volt DC lowering system 482.00 YD Diesel Engine 4,413.00 AWD Ali-wheel drive 4,564.00	OPTIONS FOR THIS ITEM ONLY EDC 12-Volt DC lowering system HPR Hydraulic Platform rotator UCR Continuous rotation YD Diesel Engine AWD All-wheel drive  875.00 1,461.00 798.00 4,413.00 4,564.00	
Delivery 180 days	Delivery 180 days	Delivery 180 days	
ITEM #A-4 MODEL AL32A AS DESCRIBED ON PAGE A-4	ITEM #A-5 MODEL AT235 AS DESCRIBED ON PAGE A-5	ITEM #A-6 MODEL AT235FSB AS DESCRIBED ON PAGE A-6	
CHASSIS PER FEDERAL STANDARD #307AE, TABLE 15, ITEM 74B	CHASSIS PER FEDERAL STANDARD #307AF, TABLE 15, ITEM 74B	CHASSIS PER FEDERAL STANDARD #307 AE, TABLE 15, ITEM 74D	
TOTAL "GSA" PRICE 58,088.00	TOTAL "GSA" PRICE 58,714.00	TOTAL "GSA" PRICE 78,192.00	
OPTIONS FOR THIS ITEM ONLY EDC – 12-Volt DC lowering system YD – Diesel Engine AWD – All-wheel drive  958.00 4,413.00 4,564.00	OPTIONS FOR THIS ITEM ONLY AL – Air line to platform 100.00 EDC – 12-Volt DC lowering system 482.00 CPP – Cable placing platform 3,476.00 YD – Diesel Engine 4,413.00 AWD – All-wheel drive 4,564.00	OPTIONS FOR THIS ITEM ONLY  AL – Air line to platform 100.00  EDC – 12-Volt DC lowering system 482.00  UCR – Continuous rotation 798.00  YD – Diesel Engine 4,413.00  AWD – All-wheel drive 4,564.00	
Delivery 180 days	Delivery 180 days	Delivery 180 days	
ITEM #A-7 MODEL AT37-G AS DESCRIBED ON PAGE A-7	ITEM #A-8 MODEL L37M AS DESCRIBED ON PAGE A-8	ITEM #A-9 MODEL TA37M AS DESCRIBED ON PAGE A-S	
CHASSIS PER FEDERAL STANDARD #307AE, TABLE 15, ITEM 74D	CHASSIS PER FEDERAL STANDARD #307AE, TABLE 15, ITEM 74D	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 512 EXCEPT WITH 10,000 LB. FRONT AXLE	
TOTAL "GSA" PRICE 61,780.00	TOTAL "GSA" PRICE 73,685.00	TOTAL "GSA" PRICE 89,739.00	
OPTIONS FOR THIS ITEM ONLY EDC - 12-Volt DC lowering system HPR - Hydraulic Platform rotator UCR - Continuous rotation US35 - 35' boom height in lieu of 37' YD - Diesel Engine AWD - All-wheel drive  875.00 1,461.00 798.00 (501.00) 4,413.00 4,564.00	OPTIONS FOR THIS ITEM ONLY EDC — 12-Volt DC lowering system HPR — Hydraulic Platform rotator YD — Diesel Engine AWD — All-wheel drive  1,012.00 828.00 4,413.00 4,564.00	OPTIONS FOR THIS ITEM ONLY EDC 12-Voit DC lowering system INTR - Outrigger boom interlock AWD All-wheel drive, 12,000 lb. 973.00 369.00 22,162.00	
Delivery 180 days	Delivery 180 days	Delivery 180 days	
ITEM #A-10 MODEL TA40 AS DESCRIBED ON PAGE A-10	ITEM #A-11 MODEL TA41M AS DESCRIBED ON PAGE A-11	ITEM #A-12 MODEL L42A AS DESCRIBED ON PAGE A-12	
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 512 EXCEPT WITH 10,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 512 EXCEPT WITH 10,000 LB. FRONT AXLE	
TOTAL "GSA" PRICE 83,038.00	TOTAL "GSA" PRICE 98,969,00	TOTAL "GSA" PRICE 86,826.00	
		OPTIONS FOR THIS ITEM ONLY	
OPTIONS FOR THIS ITEM ONLY EDC - 12-Voit DC lowering system HPR - Hydraulic platform rotator AWD - All-wheel drive, 12,000 lb. 973.00 22,162.00	OPTIONS FOR THIS ITEM ONLY EDC – 12-Volt DC lowering system INTR - Outrigger boom Interlock AWD All-wheel drive, 12,000 lb.  973.00 369.00 16,846.00	EDC 12-Volt DC lowering system 1,012.00 AWD All-wheel drive, 12,000 lb. 22,162.00	

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Effective January 1, 2004

ITEM #A-13 MODEL L42M AS DESCRIBED ON PAGE A-13	ITEM #A-14 MODEL TA40-T45 AS DESCRIBED ON PAGE A-14	ITEM #A-15 MODEL TA45 AS DESCRIBED ON PAGE A-15
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 512 EXCEPT WITH 10,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 98,064.00	TOTAL SCOAN DRICE	TOTAL "GSA" PRICE 93,170.0
OPTIONS FOR THIS ITEM ONLY EDC - 12-Volt DC lowering system INTR - Outrigger boom interlock AWD - All-wheel drive, 12,000 lb.  1,012.00 668.00 22,162.00	OPTIONS FOR THIS ITEM ONLY EDC - 12-Volt DC lowering system INTR - Outrigger boom interlock AWD - Alf-wheel drive, 12,000 lb. 100,375.00 973.00 16,846.00	OPTIONS FOR THIS ITEM ONLY EDC — 12-Volt DC lowering system 973.0 INTR - Outrigger boom interlock 369.0 AWD — All-wheel drive, 12,000 lb. 16,846.0
Delivery 180 days	Delivery 180 days	Delivery 180 days
ITEM #A-16 MODEL TA45M AS DESCRIBED ON PAGE A-16	ITEM #A-17 MODEL AN546P AS DESCRIBED ON PAGE A-17	ITEM #A-18 MODEL TA45-T50 AS DESCRIBED ON PAGE A-18
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 512 EXCEPT WITH 10,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 96,821.00	TOTAL "GSA" PRICE 88,166.00	TOTAL "GSA" PRICE 102,769.0
OPTIONS FOR THIS ITEM ONLY EDC - 12-Volt DC lowering system 973.00 INTR - Outrigger boom interiock 369.00 AWD - All-wheel drive, 12,000 lb. 16,846.00	OPTIONS FOR THIS ITEM ONLY EDC1 12-Volt DC lowering system 768.00 INTR - Outrigger boom interlock 295.00 AWD All-wheel drive, 12,000 lb. 22,162.00	OPTIONS FOR THIS ITEM ONLY EDC – 12-Volt DC lowering system 973.0 INTR - Outrigger boom interlock 369.0 AWD All-wheel drive, 12,000 lb. 16,846.0
Delivery 180 days	Delivery 210 days	Delivery 180 days
ITEM #A-19 MODEL TA45M-T50 AS DESCRIBED ON PAGE A-19	ITEM #A-20 MODEL AM50 AS DESCRIBED ON PAGE A-20	ITEM #A-21 MODEL AN650P AS DESCRIBED ON PAGE A-21
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 512 EXCEPT WITH 10,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 108,727.00	TOTAL "GSA" PRICE 116,710.00	TOTAL "GSA" PRICE 89,341.0
OPTIONS FOR THIS ITEM ONLY EDC - 12-Volt DC lowering system INTR - Outrigger boom interlock AWD - All-wheel drive, 12,000 lb.  973.00 369.00 16,846.00	OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom interlock AWD – All-wheel drive, 14,000 lb. 998.00 467.00 17,813.00	OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom Interlock CB – Compensating boom 3,382.0 AWD – Ali-wheel drive, 12,000 lb. 22,162.0
Delivery 180 days	Delivery 210 days	Delivery 210 days
ITEM #A-22 MODEL AN650MH AS DESCRIBED ON PAGE A-22	ITEM #A-23 MODEL AN755P AS DESCRIBED ON PAGE A-23	ITEM #A-24 MODEL AN755MH AS DESCRIBED ON PAGE A-24
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 103,937,00	TOTAL "GSA" PRICE 102,700.00	TOTAL "GSA" PRICE 109,412.0
	OPTIONS FOR THIS ITEM ONLY	OPTIONS FOR THIS ITEM ONLY
OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom interlock CB – Compensating boom 3,382.00 AWD – All-wheel drive, 14,000 lb. 22,162.00	EDC1 – 12-Volt DC lowering system INTR – Outrigger boom Interlock CB – Compensating boom AWD – All-wheel drive, 14,000 lb.  768.00 467.00 6,060.00 17,813.00	EDC1 12-Voit DC lowering system INTR Outrigger boom interlock CB Compensating boom AWD All-wheel drive, 14,000 lb. 998.0 467.0 6,060.0 17,813.0

Prices shows are in H C Ballage

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	Effective January 1, 2004	<b>見Atec</b>
ITEM #A-25★		
MODEL A55E-OC AS DESCRIBED ON PAGE A-25	ITEM #A-26 MODEL AM55 AS DESCRIBED ON PAGE A-26	ITEM #A-27 MODEL LRV55 AS DESCRIBED ON PAGE A-27
CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 14,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, (TEM 513 EXCEPT WITH A 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 134,699.00	TOTAL "GSA" PRICE 122,469.00	TOTAL "GSA" PRICE 103,894.00
OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom Interlock AWD – All-wheel drive, 16,000 ib. T53 – Automatic transmission 998.00 467.00 22,548.00 5,227.00	OPTIONS FOR THIS ITEM ONLY EDC1 - 12-Volt DC lowering system 998.00 INTR - Outrigger boom interlock 467.00 AWD - All-wheel drive, 14,000 lb. 17,813.00	OPTIONS FOR THIS ITEM ONLY EDC1 12-Volt DC lowering system INTR Outrigger boom interlock 295.00 US58 58' boom in lieu of 55' 998.00 AWD All-wheel drive, 14,000 lb. 17,813.00
Delivery 210 days	Delivery 210 days	Delivery 210 days
ITEM #A-28 MODEL LRV60 AS DESCRIBED ON PAGE A-28	ITEM #A-29* MODEL AM900P AS DESCRIBED ON PAGE A-29	ITEM #A-30* MODEL AM800MH AS DESCRIBED ON PAGE A-30
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH A 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 14,000 LB, FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 14,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 106,991.00	TOTAL "GSA" PRICE 118,240.00	TOTAL "GSA" PRICE 126,881.00
OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom interlock AWD – All-wheel drive, 14,000 lb.  1,545.00 295.00 17,813.00	OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system 838.00 INTR – Outrigger boom interlock 467.00 AWD – All-wheel drive, 16,000 lb. 20,499.00	OPTIONS FOR THIS ITEM ONLY EDC1 — 12-Volt DC lowering system INTR — Outrigger boom interlock 467.00 AWD — All-wheel drive, 16,000 lb. 20,499.00
Delivery 210 days	Delivery 210 days	Delivery 210 days
ITEM #A-31* MODEL LRV60-E70 AS DESCRIBED ON PAGE A-31	ITEM #A-32★ MODEL A65MH AS DESCRIBED ON PAGE A-32	ITEM #A-33* MODEL A72T AS DESCRIBED ON PAGE A-33
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH A 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH A 14,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 16,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 119,829.00	TOTAL "GSA" PRICE 144,435.00	TOTAL "GSA" PRICE 156,649.00
OPTIONS FOR THIS ITEM ONLY EDC1 12-Volt DC lowering system INTR Outrigger boom intertock AWD All-wheel drive, 14,000 lb.  17,813.00	OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom interlock AWD – All-wheel drive, 16,000 ib. T53 – Automatic transmission  1,451.00 467,00 22,548,00 5,227.00	OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom interlock AWD – All-wheel drive, 18,000 lb. 22,548.00 T53 – Automatic transmission 5,227.00
Delivery 210 days	Delivery 210 days	Delivery 210 days
ITEM#A-34* MODEL A77T AS DESCRIBED ON PAGE A-34	ITEM #A-35* MODEL A77T-E93 AS DESCRIBED ON PAGE A-35	ITEM #A-36★ MODEL AM900-E100 AS DESCRIBED ON PAGE A-36
CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 18,000 LB. FRONT AXLE TOTAL "GSA" PRICE 165,741.00	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 18,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 16,000 LB. FRONT AXLE
OPTIONS FOR THIS ITEM ONLY	TOTAL "GSA" PRICE 218,259.00	TOTAL "GSA" PRICE 212,859.00
EDC1 – 12-Volt DC lowering system 1,451.00 INTR – Outrigger boom interlock 467.00 AWD – All-wheel drive, 18,000 lb. 22,548.00 T53 – Automatic transmission 5,227.00	OPTIONS FOR THIS ITEM ONLY EDC1 — 12-Volt DC lowering system INTR — Outrigger boom interlock AWD — All-wheel drive, 18,000 lb. T53 — Automatic transmission  1,451.00 467.00 22,548.00 5,227.00	OPTIONS FOR THIS ITEM ONLY EDC1 – 12-Volt DC lowering system INTR – Outrigger boom Interlock AWD – All-wheel drive, 18,000 lb. T53 – Automatic transmission  1,451.00 467.00 22,548.00 5,227.00

<sup>\*</sup>ITEMS MAY BE SUBJECT TO 12% F.E.T. ON CHASSIS, BODY, AND ANY APPLICABLE ACCESSORIES.

Delivery 260 days

Delivery 210 days

Delivery 260 days

**見Atec** 

Effective January 1, 2004

ITEM #A-37 MODEL D842-BC AS DESCRIBED ON PAGE A-37	ITEM #A-38 MODEL D842-BB AS DESCRIBED ON PAGE A-38	ITEM #A-39 MODEL D842-BR AS DESCRIBED ON PAGE A-39
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB, FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 123,902.00	TOTAL "GSA" PRICE 125,201.00	TOTAL "GSA" PRICE 123,623.0
OPTIONS FOR THIS ITEM ONLY INTR – Outrigger boom interlock 467.00 TW – Turret winch (501.00) UHTC – Upper tool circuit 918.00 US45 – 45' Sheave height 3,107.00 AWD – All-wheel drive, 14,000 lb. 17,813.00 NOTE: Select Auger from OPTIONS LIST Delivery 230 days	OPTIONS FOR THIS ITEM ONLY INTR - Outrigger boom interlock 467.00 TW - Turret winch (501.00) UHTC - Upper tool circuit 918.00 US45 - 45' Sheave height 3,107.00 AWD - All-wheel drive, 14,000 lb. 17,813.00 NOTE: Select Auger from OPTIONS LIST Delivery 230 days	OPTIONS FOR THIS ITEM ONLY INTR – Outrigger boom interlock TW – Turret winch UHTC – Upper tool circuit US45 – 45' Sheave height AWD – All-wheel drive, 14,000 lb. NOTE: Select Auger from OPTIONS LIST Delivery 230 days
ITEM #A-40* MODEL D945-BR AS DESCRIBED ON PAGE A-40	ITEM #A-41 * MODEL D2050-BR AS DESCRIBED ON PAGE A-41	ITEM #A-42* MODEL D3055-BR AS DESCRIBED ON PAGE A-42
CHASSIS PER FEDERAL STANDARD #794U, TABLE 1, ITEM 513 EXCEPT WITH 14,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 14,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH A 16,000 LB, FRONT AXLE
TOTAL "GSA" PRICE 136,581.00	TOTAL "GSA" PRICE 143,361.00	TOTAL "GSA" PRICE 160,063.0
OPTIONS FOR THIS ITEM ONLY INTR - Outrigger boom interlock 467.00 TW - Turret winch (501.00) US47 - 47' Sheave height 2,130.00 AWD - All-wheel drive, 16,000 lb. 20,499.00 NOTE: Select Auger from OPTIONS LIST  Delivery 230 days	OPTIONS FOR THIS ITEM ONLY INTR - Outrigger boom interlock TW - Turnet winch US55 - 55' Sheave height AWD - All-wheel drive, 16,000 lb. 22,548.00 T53 - Automatic transmission NOTE: Select Auger from OPTIONS LIST Delivery 240 days	OPTIONS FOR THIS ITEM ONLY INTR – Outrigger boom interlock TW – Turret winch US60 – 60' Sheave height AWD – All-wheel drive, 18,000 lb. T53 – Automatic transmission NOTE: Select Auger from OPTIONS Delivery 240 days
ITEM #A-43* MODEL D4060-TR AS DESCRIBED ON PAGE A-43	ITEM #A-44* MODEL D4065-TR AS DESCRIBED ON PAGE A-44	ITEM #A-45★ MODEL HD35 AS DESCRIBED ON PAGE A-45
CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 16,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 16,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH A 14,000 LB. FRONT AXLE
TOTAL "GSA" PRICE 173,322.00	TOTAL "GSA" PRICE 177,844.00	TOTAL "GSA" PRICE 220,443.0
OPTIONS FOR THIS ITEM ONLY INTR - Outrigger boom interlock 467.00 AWD - All-wheel drive, 18,000 lb. 22,548.00 T53 - Automatic transmission 5,227.00 NOTE: Select Auger from OPTIONS LIST  Delivery 240 days	OPTIONS FOR THIS ITEM ONLY INTR - Outrigger boom Interlock 467.00 AWD - All-wheel drive, 18,000 lb. 22,548.00 T53 - Automatic transmission 5,227.00 NOTE: Select Auger from OPTIONS LIST  Delivery 240 days	OPTIONS FOR THIS ITEM ONLY INTR - Outrigger boom interlock HD35-17 - 17' Digger (1,003.00 HD35-10 - 10' Digger (2,820.00 AWD - All-wheel drive, 16,000 LB. 22,548.0 T53 - Automatic transmission 5,227.0 NOTE: Select Auger from OPTIONS LIST Delivery 230 days
ITEM #A-46 MODEL RL9 AS DESCRIBED ON PAGE A-46 CHASSIS PER FEDERAL STANDARD #794U,	TTEM #A-47★ MODEL AH100 AS DESCRIBED ON PAGE A-47	ITEM #A-48* MODEL HL125 AS DESCRIBED ON PAGE A-48
TABLE 1, ITEM 513 EXCEPT WITH 12,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 20,000 LB. FRONT AXLE	CHASSIS PER FEDERAL STANDARD #807H, TABLE 1, ITEM 613A EXCEPT WITH 20,000
TOTAL "GSA" PRICE 122,129.00	TOTAL "GSA" PRICE 279,349.00	LB. FRONT AXLE  TOTAL "GSA" PRICE 314,117.0
OPTIONS FOR THIS ITEM ONLY AIR — Air transportability 11,536.00	OPTIONS FOR THIS ITEM ONLY	OPTIONS FOR THIS ITEM ONLY
AWD - All-wheel drive, 12,000 ib. 16,846.00	AWD - All-wheel drive, 21,000 lb. 26,224.00 US125 - 125' Boom installed on Peterbilt 320 6x4 215,183.00 NOTE: US125 specifications available upon request	AWD - All-wheel drive, 21,000 lb. 26,224.0

<sup>\*</sup>ITEMS MAY BE SUBJECT TO 12% F.E.T. ON CHASSIS, BODY, AND ANY APPLICABLE ACCESSORIES.

Effective January 1, 2004

ITEM #A-49 MODEL ET5 Cargo / Pole Trailer AS DESCRIBED ON PAGE A-49 TOTAL "GSA" PRICE OPTIONS FOR THIS ITEM ONLY	11,716.00	ITEM #A-50 MODEL LGS-108-60 Service Body AS DESCRIBED ON PAGE A-50 CHASSIS PER FEDERAL STANDA AE, TABLE 15, ITEM 74B		ITEM #A-51 MODEL LGS-108-80 Enclosed Ser AS DESCRIBED ON PAGE A-51 CHASSIS PER FEDERAL STANDA AE, TABLE 15, ITEM 74D	-
US8 – 8 Ton Cargo / Pole Trailer US10 – 10 Ton Cargo / Pole Trailer SOCH – Solar Charging system FB – Multi-Pole Front Bolster	2,066.00 4,333.00 333.00 880.00	TOTAL "GSA" PRICE  OPTIONS FOR THIS ITEM ONLY YD Diesel Engine	<b>27,708.00</b> 4,270.00	TOTAL "GSA" PRICE  OPTIONS FOR THIS ITEM ONLY	34,368.00
PO Light Outlet PSM Extra Manual	80.00 49.00	US 134-84 - Body on 84" CA	905.00	YD - Diesel Engine US 134-84 - Body on 84" CA	4,270.00 1,380.00
Delivery 60 days		Delivery 100 days		Delivery 100 days	
ITEM #A-52 MODEL LS 40 AS DESCRIBED ON PAGE A-52		ITEM #A-53 * MODEL AC35-127S AS DESCRIBED ON PAGE A-53			
CHASSIS PER FEDERAL STANDAL TABLE 1, ITEM 512 EXCEPT WITH FRONT AXLE	RD #794U, 10,000 LB.	CHASSIS PER FEDERAL STANDA TABLE 1, ITEM 614			
TOTAL "GSA" PRICE	117,494.00	TOTAL "GSA" PRICE	215,800.00		
OPTIONS FOR THIS ITEM ONLY US45 – 45' Working height US55 – 55' Working height	4,180.00 23,321.00	OPTIONS FOR THIS ITEM ONLY TSP — Two-Man Steel Platform INTR — Outrigger boom Interlock T53 — Automatic transmission RADIO — Radio Remote US18 — 36,000 lb. capacity	4,000.00 500.00 6,000.00 7,000.00 TBD		
Delivery 180 days		US25 - 50,000 fb. capacity  Delivery 180 days	TBD		
			·		

\*ITEMS MAY BE SUBJECT TO 12% F.E.T. ON CHASSIS, BODY, AND ANY APPLICABLE ACCESSORIES.

#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 GENERAL ACCESSORY OPTIONS

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ACCESSORIES OPTION CODES	APPLICATIONS	PRICE
AL - Air line to platform	SEE ITEM LIST	SEE ITEM LIS
BK - 5-gallon water cask with cup dispenser and mounting bracket	ALL	95.00
CB - Compensating upper boom. Raises the upper boom in conjunction with the lower boom.	SEE ITEM LIST, '	SEE ITEM LIS
CL - Compartment lights in body compartments	ALL	424.00
CPP – Cable placing platform	SEE ITEM LIST	SEE ITEM LIS
DRA – Drill auger set for UTW includes five (5) 18"-long augers in sizes of 9/16", 11/16", 13/16", 15/16", and 17/16"	FOR USE WITH UTS7	168.00
ESG – Expert Service Guide on CD-ROM. (Operators, maintenance and parts manual for hydraulic equipment) *This option must be renewed each year directly with Altec by user.	DOES NOT INCLUDE CHASSIS	681.00/year
EDC - Emergency 12-Volt DC pump for unit operation. Runs off vehicle batteries, for storing unit when truck engine quits.	SEE ITEM LIST	SEE ITEM LIS
EDC1 – Emergency 12-Volt DC pump for unit operation. Runs off vehicle batteries, for storing unit when truck engine quits. Includes engine start/stop.	SEE ITEM LIST	SEE ITEM LIS
EMP – Equipment/chassis monitoring package. An integrated satellite-driven system with 12 inputs, 4 outputs, and J1708 interface, enabling one to locate equipment and capture equipment/chassis operating parameters. Includes 24-month satellite time and Web access utilizing a Low Earth Orbit (LEO) system that monitors odometer, fuel consumption, equipment usage, etc., via the internet.	ALL	3,051.00
FEX—Emergency Equipment, Extinguisher and Triangles. One 5-lb. ABC fire extinguisher with bracket shipped loose and three (3) weighted triangle signs with plastic storage case mounted in cab.	ALL	100.00
GEN – Gas powered generator 5,000-watt rated 6,250 surge. 12-vdc electric start with 5-gallon fuel tank. Runs 7 hours on tank full at 50% power. 120 and 240 Volt output. Attached to vehicle with pins for easy removal.	ALL	2,506.00
HD35-17 17' high pressure digger in lieu of 22' digger	A-45	SEE ITEM LIS
HD35-10 - 10' high pressure digger in lieu of 22' digger	A-45	SEE ITEM LIS
HGEN — Hydraulic generator 3000-watt load demand with outlet a rear of body and automatic throttle advance. (Connected to GFI at boom tip on non-insulated units).	A-7 AND ABOVE, BUT CAN BE INSTALLED ON SMALLER UNITS WITH ADDITIONAL PARTS AND COST	2,210.00
HPR - Hydraulic platform rotator that rotates the platform 180 degrees around the end of the boom.	SEE ITEM LIST	SEE ITEM LIST

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#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 GENERAL ACCESSORY OPTIONS

ACCESSORIES OPTION CODES	APPLICATIONS	PRICE
HRM – Hose reel manual take-up for mounting 25' conductive hoses with HTMA quick couplings that come with the lower tool circuit. When it is an available option, lower tool circuit must be ordered separately.	tool (NOTE: INCLITION ON DEPOTORS)	
HRS – Hose reel spring loaded for mounting 25' conductive hoses with HTMA quick couplings that come with the lower tool circuit. When it is an available option, lower tool circuit must be ordered separately.	ALL INSULATED AERIAL DEVICES	639.00
HRS DERRICK - Same as above but with derricks	DERRICKS QNLY	189.00
INTR – Outrigger boom interlock device that will not let boom function unless outriggers are extended.	SEE ITEM LIST	SEE ITEM LIST
LCR - Lifting conductor holder. Kit contains a 9' cross arm with three (3) conductor holders with necessary hardware to mount and brace.	,	1,289.00
LCR2 – Lifting conductor holder. Kit contains Gin Pole Socket attached to platform, 5' mast, 9' cross arm with three (3) conductor holders with necessary hardware to mount and brace.		1,725.00
LCR3 – Lifting conductor holder. Kit contains mounting bracket attached to boom tip. Aluminum mast holder, 5' mast, and 9' cross arm with three (3) conductor holders with necessary hardware to mount and brace. Derrick also requires special pole guide to clear mounting brackets.	A-37 THROUGH A-39	1,829.00
LCR4 – Lifting conductor holder. Kit contains an extendible jib mounted to the boom tip and a 9' cross arm with three (3) conductor holders with necessary hardware to mount and brace.	A-41 THROUGH A-44	2,393.00
LTC – Lower tool circuit, for operation of hydraulic tools on the ground. Comes with one set of quick disconnects and two (2) 25' tool hoses with quick disconnects. (Required when hose reel is ordered.)	ALL INSULATED AERIAL DEVICES	387.00
MCR - Multiple Conductor Roller, attaches to end of jib for lifting phases.	MATERIAL HANDLING AERIAL DEVICES	403.00
ORP – One (1) pair 24" x 24" x 3" wooden outrigger pads with one (1) pair 25" x 25" x 4" outrigger pad holders installed under body.	ALL	424.00/PAIR
PSM - Additional Manual. Additional chassis manufacturer's manual and additional unit parts, service, and operational manual.	ALL	288.00
PSWI - Pure sine wave inverter, 1800 watts continuous. 100-VAC outlet at rear of body.	ALL	1,791.00
RADIO - Radio controls for total control of derrick functions from the ground up to 50' away.	ALL DERRICKS	9,337.00
RDH - Rigid door holders in body compartment doors	ALL	224.00

#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 GENERAL ACCESSORY OPTIONS

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ACCESSORIES OPTION CODES	APPLICATIONS	PRICE
SENTRY - Altec CD-driven SENTRY® self-training program for insulated aerials or derricks	ALL	175.00
SDL - Security door locking system, utilizing a dual-rod system whereby each rod locks all doors on one side	ALL ,	274.00
SOC – Socket set for UTW includes eight (8) 4-point sockets in sizes of 9/16", 5/8", 11/16", 3/4", 13/16", 7/8", 15/16", and 1". All sockets to be 1/2" drive.	FOR USE WITH UTW	110.00
SOC1 – Socket set for UTS6 includes eight 11-point sockets in sizes of 1", 1 1/8", 1 1/4", 1 3/8", 1 1/2", 1 5/8", 1 3/4", 1 7/8", 2", 2 1/8", and 2 1/4". All sockets to be 3/4" drive.	FOR USE WITH UTS6	330.00
SPOT – Post-mounted spotlight. One post-mounted spotlight mounted driver's side of chassis. Controls are extended in cab for ease of operation.	ALL	130.00
SPOT1 – Post-mounted spotlight. Two (2) post-mounted spotlights mounted one each side of chassis. Controls are extended in cab for ease of operation.	ALL	268.00
SPOT2 - Deck-mounted spotlight. Two (2) deck lights mounted on spoom support to illuminate the cargo area. Each light has individual on/off switch and can be directed wherever required.	ALL	194.00
FH1 - Tool holder for pistol grip chainsaw, slip-on type for platform with or without liner. Keeps tool outside of platform for optimum room.	FOR USE WITH UTS-1	105.00
FH2 – Tool holder for pole saw, attaches to boom on aerial devices to keep tool accessible and out of platform. Attaches to boom by means of non-conductive straps and buckles (2 pieces).	FOR USE WITH UTS-2	179.00
FH3 – Tool holder for circle saw, attaches to boom on aerial devices o keep tool accessible and out of platform. Attaches to boom by neans of non-conductive straps and buckles (2 pieces).	FOR USE WITH UTS-3	158.00
FH4 – Tool holder for pruner, attaches to boom on aerial devices to seep tool accessible and out of platform. Attaches to boom by neans of non-conductive straps and buckles (2 pieces).	FOR USE WITH UTS-4	165.00
TH5 — Tool holder for impact wrenches and drills, clip-on type, ttaches to platform with or without liners to keep tool accessible and out of platform.	FOR USE WITH UTW, UTS-6, AND UTS-7	160.00
CHS - Tool hoses, second set. 8' of 3/8" non-conductive orange ose with clear hose guard on both ends. HTMA couplers installed ach end. One (1) set of hoses come with vehicle when you order a sydraulic upper tool.	ALL UPPER TOOLS WITH CODES STARTING WITH UTS, AND UNITS WITH TWO SETS OF UPPER TOOL COUPLERS	168.00
FJ - Jack, hydraulic 12-ton with handle and a 4-way lug wrench	FOR USE WITH ALL NAVISTAR CHASSIS. SMALL CHASSIS AND VANS HAVE JACK AND LUG WRENCH STANDARD.	118.00

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#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 GENERAL ACCESSORY OPTIONS

ACCESSORIES OPTION CODES	APPLICATIONS	PRICE
TT - Tool tray, fiberglass, clips to outside of platform with or without liner	ALL	121.00
UCR - Continuous rotation	SEE ITEM LIST ,	SEE ITEM LIST
US35 - 35' boom height in lieu of 37' boom height	SEE ITEM A-7	SEE ITEM LIST
US58 - 58' boom height in lieu of 55' boom height	SBE ITEM A-27	SEE ITEM LIST
US45 - 45' boom height in lieu of 42' boom height	SEE ITEM A-37,38,39	SEE ITEM LIST
US47 - 47' boom height in lieu of 45' boom height	SEE ITEM A-40	SEE ITEM LIST

#### DIGGER DERRICK AUGER OPTIONS

AUGER OPTION CODES	APPLICATIONS	PRICE 1,044.00 1,291.00 1,531.00 1,787.00 2,698.00	
UA09 – 9" diameter dirt auger full flight	ALL DERRICKS		
UA12 – 12" diameter dirt auger full flight	ALL DERRICKS		
UA18 - 18" diameter dirt auger full flight	ALL DERRICKS		
UA24 – 24" diameter dirt auger full flight	ALL DERRICKS		
UA30 - 30" diameter dirt auger full flight	A-41 THROUGH A-44		
UAR09 – 9" rock ripper auger full flight *	ALL DERRICKS	1,220.00	
UAR12 – 12" rock ripper auger full flight *	ALL DERRICKS	1,442.00	
UAR18 – 18" rock ripper auger full flight *	ALL DERRICKS	1,750.00	
UAR24 – 24" rock ripper auger full flight *	ALL DERRICKS	2,236.00	
UAR30 – 30" rock ripper auger full flight *	A-41 THROUGH A-44	2,986.00	
*For digging in rock type surface or corol		2,700.00	

<sup>\*</sup>For digging in rock type surface or coral

#### HIGH PRESSURE DIGGER AUGER OPTIONS

AUGER OPTION CODES	APPLICATIONS	PRICE 1,690.00	
PDR09 – 9" Diameter auger for Pressure Digger	ITEM A-45		
PDR18 – 18" Diameter auger for Pressure Digger	ITEM A-45	2,294.00	
PDR24 – 24" Diameter auger for Pressure Digger	ITEM A-45	3,479.00	
PDR36 – 36" Diameter auger for Pressure Digger	ITEM A-45	3,384.00	
PDR48 - 48" Diameter auger for Pressure Digger	ITEM A-45	4,289.00	

#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 HYDRAULIC TOOL OPTIONS



TOOL OPTION CODES - DESCRIPTION	APPLICATIONS	PRICE
UHC - Hydraulic capstan, portable. Includes a hydraulic foot valve for operation and a mounting bracket. This bracket attaches to poles by means of adjustable chains. Capstan powered by lower tool circuit. 3,000 lb. capacity at 8 gpm		3,087.00
UHP - Hydraulic sump pump. Includes 25' of 2 1/2" water hose with fitting for attachment to sump pump. Pump will move 300 gpm at a 10' height at 8 gpm. Powered by lower tool circuit.		2,299.00
UHPP - Hydraulic pole puller. Used to pull poles for replacement.  Comes with 7' of 1/2" high tensile chain and a base. Powered by lower tool circuit at 8 gpm.		1,010.00
UHT – Hydraulic tamp. With kidney-shaped head used for back- filling a pole hole. Comes with 3' hose whips and a 3' handle. P owered by lower tool circuit at 8 gpm. Provides 1600 blows per minute with a 2 1/2" stroke.	•	1,519.00
UTS1 – Hydraulic chainsaw, pistol grip. Dual-spool (will work on either an open center or closed center system) 15" cutting capacity standard other lengths available.		1,178.00
UTS2 - Hydraulic pole saw. Featuring fiberglass poles and automatic chain oiling. Dual-spool (will work on either an open center or closed center system) 15" bar 5' handle. No other length bar is available.		1,241.00
UTS3 - Hydraulic circle saw. Featuring fiberglass pole and angled head and special trigger guard that de-activates the saw if removed. Dual-spool (will work on either an open center or closed center system) 9" diameter blade.		1,247.00
UTS4 - Hydraulic pruner. Overall length of 84" with a cutting capacity of 2 1/4". Pruner has a special trigger guard that deactivates the pruner if removed. This tool is dedicated or will only work on open or closed system.		1,275.00
UTS5 - Hydraulic sump pump. Includes 25' of 2 1/2" water hose with fitting for attachment to sump pump. Pump will move 375 gpm at a 10' height at 8 gpm. Powered by lower tool circuit.		1,310.00
UTS6 - Hydraulic impact wrench. Maximum output torque of up to 1200 ft/lbs. comes with 3/4" square drive standard. Can be used as drill or as impact. Sockets are available as accessories. This is a dedicated tool and will be matched to the unit system provided. Sockets available as accessories.		1,817.00
UTS7 – Hydraulic drill. Uses standard 1/2" Jacobs chuck, and with the correct bits handle drilling wood, metal or masonry. Speed and torque proportional to flow and pressure of tool system. Drill has dual-spool for open and closed center system.		1,189.00
UTW – Hydraulic impact wrench. Maximum output torque of 400 ft/lbs. Comes with 7/16" quick change chuck to 1/2" drive with adapter. Can be used as drill or as impact. Sockets and drill bits are available as accessories.		. 1,440.00

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#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 WINCH OPTIONS

WINCH OPTION CODES	APPLICATIONS	PRICE
ECP – Electric capstan package. Includes a 12-VDC utility capstan hoist with 650 lb. single-line and 1300-lb. double-line capacity. Usually mounted on curbside rear of vehicle with drum to outside. Worm gear system for positive load handling. Remote 10' switch for 'hands free' operation. No extended shaft.		1,943.00
GNT - Mid-ship two-speed winch continuous duty planetary drive. 15,000 lb. bare drum capacity, powered level wind, and under floor operation. Swivel sheave at rear and 1,000 ft. of 7/16" cable with eye in one end are provided. Controls for winch, dog, and brake are located in light channel curbside rear. Winch is air shifted with mechanical drum brake. An extended shaft with body tunnel and door collar is provided. Front compartment on street side is default for winch motor and hydraulics.	THE WINCH CABLE WILL PASS THROUGH A BASE UNDER THE UNIT PEDESTAL AND EXIT AT THE REAR THROUGH A STATIONARY SWIVEL SHEAVE. (NOT RECOMMENDED FOR USE WITH ANY AERIAL DEVICES)	21,838.00
MEW - Electric winch package. 12,000 lbs. (bare drum) electric planetary drive winch and bumper package installed on small Ford chassis (not vans). Comes with roller fair leads, 125' of 3/8" aviation cable with hook, and 10' remote control pendant. Bumper replaces original and bolts to frame. Includes gravel guards. No extended shaft.		2,551.00
MHC – Mounted hydraulic capstan. Mounted curbside on front frame extension curbside.	A-9 THROUGH A-48	3,273.00
MHW—Front hydraulic winch one-speed. 20,000 lb. (bare drum) capacity, bumper package. Planetary drive winch with extended shaft to curbside. Bumper package includes a four-way roller, gravel guard, access door, winch dog, and two (2) tow eyes. Winch comes with 150' of 1/2" cable with an eye in one end. Air controls are located inside the cab and on the front winch.	A-9 THROUGH A-48	7,730.00
NOTE: In some applications, adding this option may increase axle rating of the chassis. Increasing the axle rating may subject the chassis to F.E.T.		·
UHB - CR reel bayonet capstan. 20" diameter collapsible reel for wire take up and a 7" bayonet capstan drum that fit any of the winch extended shafts provided.	ANY WINCH WITH AN EXTENDED SHAFT. ALSO FITS MHC CODE HYDRAULIC CAPSTAN	1,257.00
WES – Winch extended shaft. For 25,000 lb. bare drum capacity four-speed mid-ships winch supplied on RL9. This includes body numel and door collar with sliding door. Access panel to winch provided as required.	BW25 WINCH SUPPLIED ON RL9	628.00

#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 CHASSIS OPTIONS



COMMONLY ORDERED CHASSIS OPTION	APPLICATIONS	PRICE	
A13 – ALTERNATOR MIN 130 AMP	A-9 AND ABOVE, NOT AVAILABLE ON FORD CHASSIS 15,000 GVW 115 VOLT IS STANDARD	STANDAR	
AWD - ALL-WHEEL DRIVE	SEE ITEM LIST	SEE ITEM LIS	
CC - CREW CAB. Full-width 4-door crew cab. Equipped with two (2) full width seats, the front being adjustable. Six (6) sets of restraints shall be provided, three (3) to each seat with outside sets having shoulder restraints.	A-9 THROUGH A-48	5,062.00	
CEC - CALIFORNIA EMISSIONS/ CERTIFICATION from chassis supplier that engine supplied is legal in California	ALL	N/C	
CNG - COMPRESSED NATURAL GAS - Dual fuel system using compressed natural gas and diesel. Note: Add one (1) month to delivery.	A-9 THROUGH A-48	25,436.00	
DA - DELETE AIR CONDITIONING / air conditioning deleted from chassis. (Receive credit on chassis)	ALL .	(591.00)	
DCT - DRIVER CONTROLLED TRACTION lockout for use with anti-lock brakes. Air anti-lock brakes required for all trucks in 1998.		1,367.00	
D3 - TRACTION TYPE DIFFERENTIAL (no-spin) / automatic type that transfers power from slipping wheel to non-slipping wheel		808.00	
EH – ENGINE BLOCK HEATER OEM. 110-VAC	A-9 THROUGH A-48	106.00	
FJP - AVIATION FUEL COMPATABILITY with diesel engines	A-9 THROUGH A-48	N/C	
H4 - WINTERIZATION TO - 47 DEGREES. Drain and refill radiator with antifreeze with protection down to - 47 degrees		89.00	
MIL - MILITARY MARKINGS Tags, Data Plates, and Forms	ALL	248.00	
MIL1 – MILITARY MARKINGS (License plate option) Data Plates, and Forms	ALL	204.00	
MTL - TRAILER LIGHTING CABLE 110" coiled electric cable with 7-way female trailer plugs on each end. To go with option TBC or TTP. MUST BE SPECIFIED.	ALL WITH TBC OR TTP	65.00	
SC - SILICONE RUBBER HOSES with stainless steel clamps	A-9 THROUGH A-48	161.00	
SEHA - COOLANT HEATER BLOCK & CORD. 110-VAC coolant heater with 25' cord installed in lower coolant hose	A-9 THROUGH A-48	340.00	
SEHB - ENGINE OIL HEATER W/ BLOCK & CORD 110-VAC Immersion heater with 25' cord installed in oil pan.	A-9 THROUGH A-48	393.00	
SEHC - IN-LINE FUEL WARMER. Uses engine coolant to warm fuel in lines before entering engine. Maximum heated temperature for fuel 80 degrees under any circumstance.	A-9 THROUGH A-48	417.00	

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#### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004 CHASSIS OPTIONS

COMMONLY ORDERED CHASSIS OPTION	APPLICATIONS	PRICE	
SEHD – IN-TANK FUEL WARMER. Uses engine coolant to warm fuel in tank before pumping to engine. Maximum heated temperature for fuel 80 degrees under any circumstance.	A-9 THROUGH A-48	501.00	
SRP – STANDARD RUSTPROOFING. Manufacturers standard rust proof installed on cab and body and in doors. RUSTPROOF MATERIAL USED ANCHOR TUFLEX RP/785, light brown in color	ALL '	204.00	
STA - SPARE TIRE/WHEEL. Shipped loose with vehicle unless STC option is ordered. Front tire	ALL	455.00	
STB - SPARE TIRE/WHEEL. Shipped loose with vehicle unless STC option is ordered. Rear tire	A-9 THROUGH A-48	455.00	
STC - SPARE TIRE CARRIER. Mounted in the cargo area of truck with chain retainer. Can be ordered without STA or STB for use with previously owned spare tire.	. ALL	195.00	
TJ – LUG WRENCH/HYDRAULIC JACK. 4-way lug wrench and hydraulic jack on larger chassis. Manufacturers standard on small chassis. (See accessories)		118.00	
TBC - TRAILER BRAKE CONTROLLER. Tractor package installed in cab with glad hands at rear and a set of coiled hoses for trailer connection.	ALL	319.00	
TBE - ELECTRIC TRAILER BRAKE CONTROLLER. Controls trailers with electric brakes, wired to 7-way plug next to pintle hook	ALL	193.00	
TTP — TRAILER TOWING PACKAGE. Standard T-100A pintle how with two eyebolts installed at rear. On acrial devices, includes TBC Tractor package installed in cab with glad hands at rear and a set of coiled hoses for trailer connection.	A-9 THROUGH A-48	871.00	
TTP1 - TRAILER TOWING PACKAGE. Standard T-100A pintle hook with two eyebolts installed at rear. Does not include tractor package.	A-9 THROUGH A-48	563.00	
TTP2 - TRAILER TOW PACKAGE - T-60. Pintle hook with two eyebolts installed at rear	A-2 THROUGH A-8	508.00	
VES - VERTICAL EXHAUST. Mounted to back of cab vertical tailpipe with guard and grab handle	A-9 THROUGH A-48	175.00	
XP - EXPORT PREP. Locking compartments, banding loose material, and coating cylinders	ALL	200.00	
YD - DIESEL ENGINE IN LIEU OF GAS	SEE ITEM LIST	SEE ITEM LIST	
NOTE: CHASSIS EXTERIOR PAINT COLORS AVAILABLE	SEE CHART AT REAR OF PRODUCT CATALOG		

### ALTEC PRICE LIST EFFECTIVE JANUARY 1, 2004



#### TRAILER OPTIONS

TRAILER OPTION CODES	APPLICATIONS	PRICE 100,494.00	
AD108 – Self-loading cable trailer, hydraulic cable reel winder capable of lifting reels from 48" to 108" in diameter with widths ranging from 30" to 68" and weights up to 14,000 lb.	WITH RL9 MODEL		
Note: Specifications and options available upon request	3		
HLIW-1600T - ALTEC Hot Line Insulator Washer (HLIW) 1600- gallon trailer with Cummins diesel engine, wash gun, and hose reel.	ALL INSULATED AERIAL DEVICES	68,222.00	
Note: Specifications and options available upon request			
WC-616 - ALTEC Whisper Chipper with 16" diameter, John Deere diesel engine, 16' blades, and swivel front trailer jack	WITH LRV MODELS	20,011.00	
Note: Specifications and options available upon request			

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# ATTACHMENT#3

# LARGE BUCKET TRUCK

LEE COUNTY FLEET MANAGEMENT

FSR0150

C <b>PM</b>	<b>%</b>	57	51	52	2	9	7	.0	7	•
Total CPM	\$1.808	\$1.457	\$0.351	\$0.462	\$0.789	\$0.430	\$0.717	\$1.560	\$0.977	80.000
Operating CPM	\$1.808	\$1.457	\$0.351	\$0.461	\$0.781	\$0.430	\$0.717	\$1.560	\$0.977	\$0.000
Accident CPM	0.000	0.000	0.000	0.001	0.007	0.000	0.000	0.000	0.000	0.000
Maint & Repair CPM	1.686	1.275	0.229	0.270	0.524	0.179	0.375	1.225	0.707	0.000
Fuel CPM	0.121	0.182	0.121	0.191	0.257	0.251	0.342	0.335	0.269	0.000
Current Odometer	74687	92217	105127	76763	36058	36211	19394	2301	8884	553
Department	FAC-MARS	T-SIGNALS	T-SIGNALS	T-SIGNALS	T-SIGNALS	T-SIGNALS	TOP LS SUP	FAC-MARS	T-SIGNALS	T-SIGNALS
Model	F-700	4700	4700	4700	4700 4X2	4300	4300	7400	7400	4300
ar Make	1990 FORD	1996 INTERNATIONAL 4700	1999 INTERNATIONAL 4700	2001 INTERNATIONAL 4700	2001 INTERNATIONAL 4700 4X2	2004 INTERNATIONAL 4300	2003 INTERNATIONAL 4300	2004 INTERNATIONAL 7400	2004 INTERNATIONAL 7400	2005 INTERNATIONAL 4300
Asset # Year	019244	019608	019806	048864	048986	049191	049205	049294	049296	049405

As you can see, asset #019244 is the oldest bucket truck in our fleet. This truck is 15-years old and the maintenance cost has reached 78% of the purchased price. This truck has also met all the criteria for replacement with Fleet Management. (See below)

Based on 120 months of life. This truck has exceeded the expected life by 60 months. Based on 50% of the new purchased price of \$69,789.00. The maintenance cost is at \$54,421.47. Based on 75,000 miles of life. This truck has 74,687 miles on it.

Points stop counting at 15. When a vehicle reaches 15 points, this is the ultimate replacement time.

#### MEMORANDUM FROM THE DIVISION OF PURCHASING

DATE: <u>JULY 26, 2005</u>

TO: MARILYN RAWLINGS

FLEET MANAGER

FROM: JANET SHEEHAN, CPPB

PURCHASING DIRECTOR

RE:

BLUE SHEET # 20051071

PROJECT:

One (1) Bucket Truck

<u>TYPE:</u>

05 JUL 29 FW 1: 18

**GSA Contract Purchase** 

AWARDED TO: Altec Industries, Inc.

<u>Attn. Ms. Rawlings</u> – When you have finished your review of this package, please forward it to Rich Beck, Facilities Management.

Attn. Mr. Beck - When you have finished your review of this package, please forward it to Jed Schneck in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Bob Franceschini at 344-5457.