BOARD OF PORT COMMISSIONERS OF THE

.	LL OCCITITION							
Southwest Florida Internat	3 05-09, Taxicab Concession tional Airport, to the highest, Ider, Yellow Cab Service Co	, most	2. SUBJECT CATEGORY: Budgeting, Purchases, Contracts, and Agreements					
			3. MEETING 06-07-2005					
4. AGENDA: CONSENT ADMINISTRATIVE APPEALS PUBLIC TIME REQUIRED: (Public Only)	5. REQUIREMENT/PURPOSE: (Specify) STATUTE ORDINANCE ADMIN.CODE OTHER	A.	REQUESTOR OF INFORMATION: (ALL REQUESTS) NAME Peter Modys DEPT. Aviation (PUBLIC ONLY) CITIZEN NAME CITIZEN PHONE					
Since 1988, demand taxi service has been provided at the Southwest Florida International Airport by 10 transportation companies under a month-to-month permit arrangement. While this service arrangement was satisfactory in past years, the need for enhanced levels of service has grown along with the growth of the airport and its customers. To address this need, the Port Authority retained the services of Ricondo and Associates to examine the existing ground transportation system and to compare its strengths and weaknesses to other proven systems at similar airports in Florida and across the country. After much analysis, Ricondo recommended that we retain the services of a single company to provide demand taxicab services utilizing late model, meter-equipped vehicles. On March 7 and March 15, 2005, the Port Authority advertised PAB 05-09, Taxicab Concession Serving the Southwest Florida International Airport, in the Charlotte Sun Herald, Fort Lauderdale Sun Sentinel, Fort Myers News-Press, Naples Daily News, Orlando Sentinel, Sarasota Herald, and Tampa Tribune. The Florida Airports Council advertised in their March 18, 2005, newsletter, and notices were mailed to 121 vendors. A mandatory prebid conference was held on Tuesday, March 29, 2005. Two submittals were received on April 28, 2005.								
or \$196,561.15 as the minimum point-to-point taxical serving The contract further require standards. The term of the	mum annual guarantee. The ce, as well as dispatch and or	concessionaire versight of the oversight and include	offered \$.061 per deplaned passenger, is required to provide demand, dispatch line and transportation booth. es penalties for failure to meet those se-year extensions.					
 RECOMMENDED ACTION: Recommend Board award P Airport, to the highest, mos Metro Cab. 	t responsive, responsible bid	lder, Yellow Ca	Southwest Florida International b Service Corporation of Florida, d/b/a					
1 ~	9. RECOMMENDE		DEDUTY EVEN HOVE A FUNCTION OF BURGETON					
DIVISION, DIRECTOR SENERAL SER A Mary CANADA 10. SPECIAL MANAGEMENT COM	CHAB METO	SORT ATTORNEY SORT AUTHORITA 11. PORT AUTHORITA 12. PORT AUTHORITA 13. PORT AUTHORITA 14. PORT AUTHORITA 15. PORT AUTHORITA 16. PORT AUTHORITA 17. PORT AUTHORITA 17. PORT AUTHORITA 18. PORT AUTHOR	DEPUTY EXECUTIVE DESCRIPTION DIRECTOR DIRECTO					
☐ APPROVED ☐ DENIED ☐ DEFERRED ☐ OTHER	Chairman	APPROV DENIED DEFERR OTHER	·					

LEE COUNTY PORT AUTHORITY BID TABULATION SHEET

PAB 05-09, TAXICAB CONCESSION SERVING THE SOUTHWEST FLORIDA INTERNATIONAL AIRPORT APRIL 28, 2005 - 2:00 P.M.

Firm Name And Address	Yellow Cab Service Corporation of Florida d/b/a Metro Cab 16991 US 19 North Clearwater, FL 33764 (727) 726-9776	Apple Transportation, Inc, Bluebird Taxi of Lee County, Inc., and Majestic Transportation Services, Inc. d/b/a MBA Transportation 15501-5 McGregor Blvd. Fort Myers, FL 33908 (239) 489-4990
Attended Mandatory Prebid Meeting	Yes	Yes
One (1) Original and Four (4) copies	Yes	Yes
Bid Bond	Yes	Yes
Official Bid Form	Yes	Yes
nnual Per Capita Charge (must be greater than \$0.0311)	.0610	.0390
Acknowledge Receipt of Addendum #1	Yes	Yes
Standard Clause for Solicitations	Yes	Yes
Noncollusion Affidavit	Yes	Yes
Equal Opportunity Report Statement	Yes	Yes
Certification of Nonsegregated Facilities	Yes	Yes
Lobbying Affidavit	Yes	Yes
Copy of Appropriate Licenses	Yes	Yes
References	Yes	Yes
Financial Statement	Yes	Yes
coof of Insurance	Yes	Yes
Bid Submission Checklist	Yes	Yes

MAILING LIST

A-1 CADILLAC LIMO

A+AIRPORT TRANSPORTATION

AAA/ARISTOCAT ABL SOUTH LIMO

A LINCOLN PRIVATE CAR ABBOT TRANSPORTATION ACCEL TRANSPORTATION ACE/CONTINENAL RENTAL

ACES INC

ADVANCED TRANSPORTATION

AFFORDABLE LIMOUSINE AIRPORT CONNECTION

AIRPORT CONN TRANSPORTATION INC

AIRPORT EXPRESS

ALL STAR

AMERICAN BUS LINES

ANGEL'S TRANSPORTATION

ARISTOCRAT LUXURY TRANSPORTATION

ARROW TRANSPORTATION

ATLAS LIMOUSINE

AYTE LIMO 7 CAR TRANSPORTATION

BEL AIR TRANSIT BENITEZ ENTERPRISES BEST WESTERN AIRPORT

BILL HANNER BISCAYNE LIMO BLUE BIRD TAXI BLUE SKY LIMO

BONITA BEE AIRPORT EXPRESS

C & C COACH

CALLAHANS OF CAPE CORAL CAMPBELL TRANSPORTATION CAPE COACH COMPANY INC CAPTIVA LIMOUSINE INC

CAREY LIMO

CELEBRITY LIMOUSINE CHECKER CAB OF NAPLES

CITY CAB AND LIMO OF BONITA

CLASSIC TAXI AND LIMO

COACH USA

COASTLINE TRANSPORTATION

CONTINENTIAL TRANSPORTATION SVC.

COUNTRY INN AND SUITES

DDL EXEC TRANSPORTATION

DOLPHIN TRANSPORTATION SP DORIS LIMOUSINE SERVICE

DOUBLE A CAR SERVICE

EASY COME EASY GO

ECONOLODGE

ELITE LIMOUSINE

ENJOYABLE COACH LINES

ERRAND SOLUTION

ESTERO TAXI

FARLEY CORPORATION

FIRST CLASS COACH

FIRST CLASS LIMO

FITZPATRICK TRANSPORTATION

FLORY LIMO SERVICES

GIANT LIMO

GOPHER CHAUFFEUR

GPS TRANSPORTATION

GULF CHARTERS

HAMPTON JITNEY INC

HAROLD'S LIMO

HOLIDAY INN SELECT HURRICANE LIMO INC

J P MORGAN LIMO SERVICE

JAMES TANNER

JAY'S SEDAN SERVICE

JEAN'S SHUTTLE

JO JO'S

K&G TRANSPORTATION

KING LIMOUSINES
KRYSTAL LIMOUSINE
L A LIMOUSINE SERVICE

L&L AIRPORT TRANSPORTATION

LEGENDARY JOURNEYS

LEHIGH TAXI

LEREY LIMO SERVICE MAJESTIC LIMO AIRPORT

MAXI TAXI

MAXIMUM LIMOUSINE

MEARS TRANSPORATION GROUP

MR ARTS TRANSPORTATION

NAPLES CONCIERGE

NAPLES LIMOUSINE

NAPLES NATIONAL GOLF NAPLES SHUTTLE NAPLES TAXI NAPLES TROLLEY NATIONAL REC PROP PARK TOURS PARK SHOW TRANSPORTATION PINE ISLAND TAXI AND LIMO PINELAND CLASSIC CARRIAGE PLACE II PLACE PREMIUM TRAVEL PRESTIGE TRANSPORTATION PROMPT LIMO **QUALITY INN HISTORIC QUALITY LIMOUSINE** R & D TRANSIT INC RAMADA HOTEL SUITES REW RITZ CARLTON ROGER'S LIMO

SEABREEZE LIMO AND CAR SUN EXPRESS SUNSET LIMOUSINE OF NAPLES S W TRANSPORTATION STARR TRANSIT TERESA GREGORY'S AIRPORT TIM'S LIMO TODD LEVAN TRANSPORTATION TOP SHELF TRANSPORT TRI-COUNTY TRANSPORTATION TROPICAL LIMOUSINE UNLIMITED AIRPORT VACATION CAR CARE VIANA TRANSPORTATION VOYAGER TRANSPORTATION WEGGIE LIMO WESTCOAST LIMO CAR SERVICE YELLOW CAB OF SW FLORIDA

Advertised:

Charlotte Sun Herald - March 7, 2005 and March 15, 2005
Fort Lauderdale Sun Sentinel - March 7, 2005 and March 15, 2005
Fort Myers News Press - March 7, 2005 and March 15, 2005
Naples Daily News - March 7, 2005 and March 15, 2005
Orlando Sentinel - March 7, 2005 and March 15, 2005
Sarasota Herald - March 7, 2005 and March 15, 2005
Tampa Tribune - March 7, 2005 and March 15, 2005
Florida Airports Council - March 11, 2005

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MEMO TO: Joe Virdin

Senior Manager, Purchasing

FROM:

Brian McGonagle

Department Director, Finance

DATE:

May 3, 2005

SUBJECT:

PAB 05-09

Taxicab Concession



I have reviewed the financial statements for Yellow Cab Service Company (d/b/a Metro Cab).

I noticed that the company's income statement was from May 1, 2004 to December 31, 2004. Please note that the statements provided were not audited and do not reflect footnotes.

It is basically impossible to determine whether or not a company will be able to fulfill it's obligation on a bid by reviewing the financial statements. That is why bid bonds are so important. It was noted that Yellow Cab submitted the required bid amount for this proposal.

Please let me know if you have any questions.

Thank you.

BWM/amf

c: Ben Siegel, Administration Gene Meyers, Administration

REFERENCE CHECK ON: Yellow Cab Service Corporation of Florida d/b/a Metro Cab

FIRM	1 CONT	FACTED Jacksonville International Airport
PERS	SON CO	ONTACTED Tiffany Gillen
PERS	SON/S I	POSITION/TITLE Parking Manager
1.	Q.	Does Yellow Cab Service Corporation of Florida work well with airport staff?
	a.	Yes, Yellow Cab Service Corporation of Florida works well with the airport staff.
2.	Q.	How much support does Yellow Cab Service Corporation provide to their local operator
	a.	I really can't answer this, I am not sure.
3.	Q.	Have there been any problem areas? If so, please describe.
	a.	There have been no problem areas.
4.	Q.	Are local issues resolved locally or from corporate headquarters?
	a.	Most issues are resolved locally.
5.	Q.	How frequent are public complaints directed against this company? Is the company's typical response satisfactory to the airport?
	a.	There are infrequent public complaints. Their response is satisfactory to the airport.
6.	Q.	Is there any history of problems between the company and its independent contractor drivers which caused the airport any concern?
	a.	I am not aware of any history of problems.
7.	Q.	Are the company's records well maintained and easily available for airport review?
	a.	I am not sure about the company's records, but they do submit monthly reports to us.
8.	Q.	How do you rate this company overall?
	a.	1) Excellent 2) Good 3) Fair 4) Poor
		We have a good working relationship with the cab company and I would rate them as (2) good.

REFERENCE CHECK ON: Yellow Cab Service Corporation of Florida d/b/a Metro Cab

FIRM	4 CON	Palm Beach County Sheriff's Office
PERS	SON CO	ONTACTEDColonel Jill Sheppell
PERS	SON/S I	POSITION/TITLE Colonel - Airport Police
1.	Q.	Does Yellow Cab Service Corporation of Florida work well with airport staff?
	a.	Yes, they work well with the airport staff.
2.	Q.	How much support does Yellow Cab Service Corporation provide to their local operator?
	a.	I have no idea.
3.	Q.	Have there been any problem areas? If so, please describe.
	a.	There have been no problems so far.
4.	Q.	Are local issues resolved locally or from corporate headquarters?
	a.	Jim Barr from corporate headquarters visits me often and if there were any issues we go over them at that time.
5.	Q.	How frequent are public complaints directed against this company? Is the company's typical response satisfactory to the airport?
	a.	Public complaints are infrequent. The company's response is satisfactory.
6.	Q.	Is there any history of problems between the company and its independent contractor drivers which caused the airport any concern?
	a.	I am not aware of any problems between the company and contract drivers.
7.	Q.	Are the company's records well maintained and easily available for airport review?
	a.	I don't know. I have not seen any records.
8.	Q.	How do you rate this company overall?
	a.	1) Excellent 2) Good 3) Fair 4) Poor
		I would rate them (1) excellent.

REFERENCE CHECK ON: Yellow Cab Service Corporation of Florida d/b/a Metro Cab

FIRM	f CON	TACTED Palm Beach International Airport					
PERS	ON CO	ONTACTED Bruce Pelly					
PERS	SON/S	POSITION/TITLE <u>Director</u>					
1.	Q. Does Yellow Cab Service Corporation of Florida work well with airport staff?						
	a.	Yes, they work well with the airport staff. In fact, they have had the contract for twenty (20) years.					
2.	Q.	How much support does Yellow Cab Service Corporation provide to their local operator?					
	a.	I can't answer this. Yellow Cab has a manager at the airport who handles all issues.					
3.	Q.	Have there been any problem areas? If so, please describe.					
	a.	There have not been any problems with the company itself. The only issues are with local cab vendors trying to get business at the airport.					
4.	Q.	Are local issues resolved locally or from corporate headquarters?					
	a.	All issues are resolved locally.					
5.	Q.	How frequent are public complaints directed against this company? Is the company's typical response satisfactory to the airport?					
	a.	All complaints are from their own cab drivers, complaining that he/she only got a short fare after sitting in line for an hour.					
6.	Q.	Is there any history of problems between the company and its independent contractor drivers which caused the airport any concern?					
	a.	Not really. You have complaints from the independent contractors that gas has gone up and they would like a rate hike. They don't like the monthly billing, etc.					
7.	Q.	Are the company's records well maintained and easily available for airport review?					
	a.	Company records are well maintained. We require that Yellow Cab have a minority partner that gets at least 17% of business and they report to the DBE manager monthly.					
8.	Q.	How do you rate this company overall?					
	a.	1) Excellent 2) Good 3) Fair 4) Poor					

I would rate them (1) excellent.

REFERENCE CHECK ON: Yellow Cab Service Corporation of Florida d/b/a Metro Cab

FIR	M CON	NTACTED St. Petersburg/Clearwater International Airport
PEF	RSON C	CONTACTED Lloyd Tillman
PEF	RSON/S	POSITION/TITLE Operations Manager
1.	Q.	Does Yellow Cab Service Corporation of Florida work well with airport staff?
	a.	Yes, they make a good attempt to work well with the airport staff.
2.	Q.	How much support does Yellow Cab Service Corporation provide to their local operator?
	a.	I really can't answer if they give support to their local operators, I don't know.
3.	Q.	Have there been any problem areas? If so, please describe.
	a.	There were some internal issues between Yellow Cab and Yellow Shuttle as to who was stealing each others fares. This has been resolved internally.
4.	Q.	Are local issues resolved locally or from corporate headquarters?
	a.	All issues have been resolved locally.
5.	Q.	How frequent are public complaints directed against this company? Is the company's typical response satisfactory to the airport?
	a.	There have been no complaints in the last eight (8) months. Their response has been satisfactory to our airport.
6.	Q.	Is there any history of problems between the company and its independent contractor drivers which caused the airport any concern?
	a.	None that I know of. They made a management change about three (3) months ago and we have had no complaints.
7.	Q.	Are the company's records well maintained and easily available for airport review?
	a.	I don't know, I have never reviewed their records.
8.	Q.	How do you rate this company overall?
	a.	1) Excellent 2) Good 3) Fair 4) Poor
		I would rate them (2) good



Service Corporation of Florida

16991 US 19 North Clearwater, Florida 727-726-9776

doing business as

Metro Cab Z

Presents a Proposal for

Taxicab Concession Serving the Southwest Florida International Airport Bid Number PAB 05-09

April 28, 2005



EXECUTIVE SUMMARY

OFFICIAL BID DOCUMENT

BID BOND

STANDARD CLAUSE FOR SOLICITATION

NON-COLLUSION AFFIDAVIT

EQUAL OPPORTUNITY STATEMENT

COMMITMENT OF NON-SEGREGATED FACILITIF

LOBBY AFFIDAVIT

FINANCIAL STATEMENT

LICENSES

REFERENCES

PROOF OF INSURANCE

BID CHECKLIST

OPERATIONAL PLAI

NOTES

Executive Summary

Yellow Cab Service Corporation of Florida, Inc. welcomes the opportunity to share our credentials and qualifications as a candidate to provide a Taxicab Concession for the Lee County Port Authority, (PAB 05-09).

In our proposal, you will find that Yellow Cab Service Corporation of Florida is uniquely qualified to provide metered taxicab services to the Airport. We are the largest provider in the State of Florida, and we have extensive experience and expertise in providing world class ground transportation services to the general public in both Florida and Michigan. Detailed resumes for each member of the management team are included in the package for your review.

We have carefully considered all of the requirements of the Authority's RFP. We accept the guidelines contained in the RFP, as well as those noted in the addendum dated April 15, 2005. We have made every attempt to provide the required information and meet each individual criterion outlined in the RFP.

In our proposal you will find that along with the required documentation, we have also included some additional information under "Tab 14—Operational Plan" that details our experience and qualifications. Yellow Cab Service Corporation of Florida currently operates three regions in major markets in Florida, with more than 1250 vehicles. We are a financially stable company, operating successful, profitable businesses in each location.

Our competitive advantages are simple.

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- We currently provide the highest level of service, at a fair price, with clean, late-model vehicles, and professional drivers who adhere to a strict dress code in all of our markets.
- We currently operate exclusive "on-demand" transportation at four international airports that serve more than 22 million deplaned passengers annually.
- We have structured our organization with minimal overhead expense, and have an executive management team in place with more than 150 years in the transportation business.
- We Drug Test all Drivers.

Our Jacksonville operation, Gator City Taxi and Express Shuttle, has been in business 23 years, and currently provides exclusive taxicab and shuttle services for the Jacksonville International Airport and the Jacksonville International Cruise Port.

- We currently operate exclusively at Jacksonville International Airport. We have held this contract for more than 13 consecutive years. This airport serves more than 2.5 million deplaned passengers annually.
- We currently hold the contract with the Jacksonville Port Authority to provide taxicab and shuttle service for the Jacksonville Cruise Port. We successfully move more than 1000 people in 6 hours 2-3 times each week, utilizing taxicabs and 15 passenger shuttle vans. We are the only provider to have ever held this contract.



APRIL 28, 2005

We currently provide transportation services for the disabled through contracts with the Jacksonville Transit Authority, and the Jacksonville Association of Retarded Citizens, providing transportation for more than 500 individuals daily.

Our Palm Beach location has been in business more than 50 years.

- We currently provide exclusive service to the Palm Beach International Airport, utilizing both Taxicabs and Luxury Sedans.
- More than 3 million deplaned passengers annually.
- * Current Transportation Provider to Palm Beach County, for its disabled citizens, providing transportation for more than 1500 individuals daily. We have provided this service for more than 5 years

Our Clearwater location has also been in business more than 50 years.

- This operation currently provides exclusive services to the St. Petersburg Clearwater Airport.
- More than 500,000 deplaned passengers annually.
- Currently provide service at the Tampa International Airport, for pre-arranged passengers.

Detroit, MI is home to our sister company Metro Cars, Inc.

- Exclusive on-demand Luxury Sedan Services to the Detroit Metropolitan Wayne County Airport.
- More than 16 million deplaned passengers annually
- Major Hub airport

You will find that our experience is among the top in our industry. You will also find that our commitment to service is backed by a bid that is substantially higher than the minimum required. Based upon our experience, we are confident that with the quality service, and professionalism demonstrated in all of our operations, we will be able to operate successfully while providing the Port Authority with excellent compensation.

We are excited at the opportunity your Bid presents, and Yellow Cab Service Corporation of Florida, Inc., is the provider who is able to provide the best service at the best price. We encourage you to talk with our references; you will find that our excellence is like no other transportation company in the industry.

We remain available to address any questions or concerns that you may have, and look forward to discussing our proposal with you. Thank you for your consideration.

Respectfully,

Daniel Ret,

Chief Executive Officer

BID NO. PAB 05-09

OFFICIAL BID FORM

Official Bid Document

FOR

TAXICAB CONCESSION SERVING THE SOUTHWEST FLORIDA INTERNATIONAL AIRPORT

Bids are to be submitted By 2:00 p.m. Local Time, Thursday, April 28, 2005

VIA HAND DELIVERY OR MAIL TO:

LEE COUNTY PORT AUTHORITY SOUTHWEST FLORIDA INTERNATIONAL AIRPORT GENERAL SERVICES/PURCHASING OFFICE 16000 CHAMBERLIN PARKWAY, SUITE 8671 FORT MYERS, FLORIDA 33913

BID OPENING:

SOUTHWEST FLORIDA INTERNATIONAL AIRPORT ADMINISTRATION CONFERENCE ROOM 16000 CHAMBERLIN PARKWAY - SUITE 8671, FORT MYERS, FLORIDA 33913

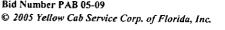
> Thursday, April 28, 2005 2:00 p.m. Local Time

LEE COUNTY PORT AUTHORITY **BOARD OF PORT COMMISSIONERS**

LEE COUNTY, FLORIDA Yellow Cab Service Corporation of Florida, Inc. d/b/a/

BIDDER: MetroCab

Individual or Firm Name



Bid Number PAB 05-09



BID NO. PAB 05-09

BIDDER'S NAME: Yellow Cab Service

Corporation of Florida, Inc.

d/b/a Metro Cab

OFFICIAL BID FORM

DATE: April 28, 2005

TIME: 2:00 p.m. Local Time

General Services/Purchasing Lee County Port Authority Southwest Florida International Airport 16000 Chamberlin Parkway, Suite 8671 Fort Myers, Florida 33913

Ladies/Gentlemen:

The Undersigned, hereinafter called "BIDDER," having become familiar with the local 1. conditions, nature and extent of the work, and having examined carefully the bid documents, including but not limited to, Legal Notice, General Information, Special Instructions and Requirements, Specifications and other Contract Documents, and having fulfilled bid requirements herein, proposes to furnish all labor, materials, equipment and other items, facilities and services for the proper execution and completion of the

TAXICAB CONCESSION SERVING THE SOUTHWEST FLORIDA INTERNATIONAL AIRPORT

in full accordance with the specifications prepared in accordance with your advertisement for bid, instructions to bidders, contract documents and all other documents related thereto on file in the Purchasing Office and, if awarded the contract, to complete the said work within the time limits specified for the total bid price awarded, which is based on the following bid schedule:

Annual Per Capita Charge (must be greater than \$0.0311)	\$ 0.0610
Six and one tenth cents	
(writ	ten)



2. The BIDDER hereby agrees that:

(

- a. The above bid shall remain in full force and effect until project is complete, and it shall not be revoked, withdrawn or canceled within that time frame. Once the bidder has been notified that its bid has been awarded by the Lee County Port Authority, the price submitted shall constitute the contract price and the Agreement shall be executed within the time frames established by these documents.
- b. Within fifteen (15) calendar days from the date of written Notice of Award, the bidder will enter into a formal written contract with the Lee County Port Authority in accordance with the accepted bid, execute the contract and provide the required proof of insurance.
- Bidder hereby acknowledges receipt of the following addenda issued during the bidding period:

Addendum No 1	Dated	14/200 Addendum No	_ Dated
Addendum No	Dated	Addendum No	Dated

4. All firms are hereby placed on notice that neither the Port Authority, Board of Port Commissioners, members of the Airport Special Management Committee, all Lee County Port Authority employees (with the exception of the Purchasing Office personnel designated to receive request for interpretations or corrections), any Consultants and all members of the Bid Review Committee do not wish to be lobbied either individually or collectively about this Request for Bids. During the entire procurement process all firms, their partners, subcontractors, vendors and their agents are hereby placed on notice that they are not to contact any persons listed above for such purposes as holding meetings of introduction, dinners, etc., if they intend to submit or have submitted a bid for this project. All firms and their agents will be required to submit individual affidavits stating that they have not engaged in lobbying activities or prohibited contacts.

Any Firm Contacting Individuals Mentioned Herein In Violation Of This Warning Shall Automatically Be Disqualified From Further Consideration.

5. Noncollusion Statement

Bidder verifies:

a) This bid is genuine and not collusive or a sham. The person, firm or corporation named herein has not colluded, conspired, connived, or agreed directly or indirectly with any other bidder or person, firm or corporation, to put in a sham bid, or that such other person, firm or corporation, shall refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference with any person, firm or corporation, to fix the unit prices of said bid or bids of any other bidder, or to secure any advantage against the Lee County Port Authority, nor against any person, firm or corporation interested in the proposed contract.



- b. Neither the undersigned, nor the person, firm, or corporation named herein, nor any other person, firm or corporation to the knowledge of the undersigned, solicited or employed anyone else to solicit favorable action for this bid by the Lee County Port Authority or any of its employees or representatives. No head of department or employee therein, or any officer of the Lee County Port Authority or of Lee County, Florida, is directly or indirectly interested in this bid or the proposed contract.
- c. All statements contained in the bid or bids described above are true and further, neither the undersigned, nor the person, firm or corporation named herein, has directly or indirectly submitted said bid or the contents thereof or divulged information or data relative to a bid to any association or to any member or agent thereof.
- 6. The below-signed bidder agrees to comply with all applicable provisions as set forth in the antidiscrimination requirements included as part of the General Conditions of these documents. The bidder further agrees to hold harmless, defend and indemnify the Lee County Port Authority and its agents for any losses including attorney's fees and costs or loss of grants as a result of bidder's failure to abide by the applicable antidiscrimination laws.
- 7. By submitting a bid, the bidder authorizes the Lee County Port Authority to conduct whatever investigations into the bidder's qualifications that the Lee County Port Authority deems necessary. Bidder further recognizes and accepts that the Lee County Port Authority may reject the bid based upon the exercise of its sole discretion, and bidder waives any claim it may have for damages or other relief resulting directly or indirectly from said investigations or the rejection of its bid, including but not limited to, any claim rising out of the disclosure of any pertinent information relating to the reasons for rejection of said bid.

Yellow Cab Service Corporation of Florida, Inc.	P04000024649		
(Name of License Holder)	(State of Florida License/Certificate No.)		
	Will be acquired upon award		
	(County Occupational License No.) County of		

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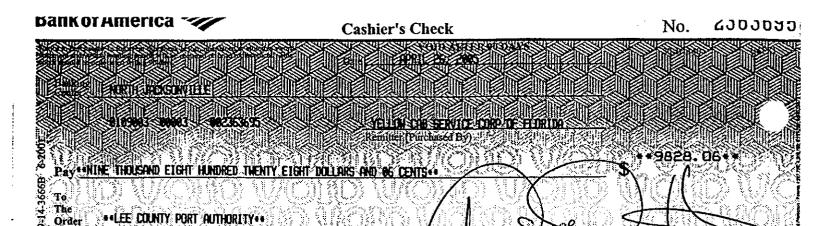
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In witness whereof, the BIDDER has hereu	nto set its signature and affixed its seal this	28th
day of <u>April</u> , A.D., 2005.	Daniel Ret	
	By: (Printed)	-
	By: alm	_
(AFFIX CORPORATE SEAL)	(Signature)	
	Title: CEO	_
	Yellow Cab Services Corporation of Florida, Inc.	
STATE OF FLORIDA	Company Name	
COUNTY OF DUVAL	16691 US 19 North	
This instrument was acknowledged before me this 28th day of April	Mailing Address	_
2005 by Daniel Ret who is person-	Clearwater, Florida 33764	
ally known to me.	City, State, Zip	
	727-726-9776	
Grew M. Harris	Telephone Number 727-535-5525	_
Irene M Morris	Fax Number	
Notary Public Commission No: DDO82351	Thomas Gahan	
Expires: 01/07/2006	Contact Person	
IDEAN ALABAMA	tgahan@yellowcabflorida.com	
IRENE M. MORRIS MY COMMISSION # DD 082351 EXPIRES: Jeanury 7, 2006 1-800-3-NOTARY FL Notiny Service & Borndrig, Inst.	E-Mail Address 571198960	_
	Federal ID Number	

OFFICIAL BID FORM MUST HAVE CORPORATE SEAL OR BE NOTARIZED.





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LEE COUNTY PORT AUTHORITY LEE COUNTY FLORIDA

ADDENDUM #1

ISSUED APRIL 14, 2005

PAB 05-09, TAXICAB CONCESSION SERVING THE SOUTHWEST FLORIDA INTERNATIONAL AIRPORT

FORMAL NOTICE TO INTERESTED BIDDERS

Firms and other interested parties are officially informed that the above-referenced request for bids is hereby revised, changed and supplemented as set forth in the following pages:

- 1. Replace page 3 with revised page 3 attached. Item #3.1.12 has been revised.
- 2. Replace page 11 with revised page 11 attached. Item #II.A.2. has been revised.
- 3. Exhibit C, diagram of the new terminal and the area of the dispatch booth has been attached.
- 4. Questions received from bidders.

This addendum must be signed by the interested firm and accompany your bid, or the addendum acknowledgment may be submitted or mailed separately on or before the time of opening.

Received by:

(Dinger)

END OF ADDENDUM

Issued by

Joe Virdin, Senior Manager, Purchasing

Purchasing Office

Lee County Port Authority

Distribution

Lee County Clerk of Courts, Minutes Office Gregory Hagen, Chief Assistant Port Attorney

Bid Bond

Yellow Cab Services Corporation has elected to use the option allowed on page 28 of the RFP, which allows us to enclose a cashier's check in the amount 5% of first year's Minmum Annual Guarantee.

Number of (Passegers Annually)*	3,222,314
Times the bid amount	\$.0610
Total Minimum Annual Guarantee	\$196,561.15
Times 5% (Bid Bond Requirement)	.05
Total Bid Bond	\$9,828.06

The check is made payable to the Lee County Airport Authority for the amount of \$9,828.06. It is enclosed in a separate envelope, labeled Bid Bond.

^{*} The number of passengers annually was determined form page 25, Section D.

Standard Clause for Solicitation

STANDARD CLAUSE FOR SQLICITATIONS, CONTRACTS. AND SUBCONTRACTS REQUIRED FOR 49 CFR PART 29

Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion:

The bidder/offeror certifies, by submission of this bid or acceptance of this contract, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency. It further agrees by submitting this bid that it will include this clause without modification in all lower tier transactions, solicitations, bid, contracts, and subcontracts. Where the bidder/offeror/contractor or any lower tier participant is unable to certify to this statement, it shall attach an explanation to this solicitation/bid.

Yellow Cab Service Corporation of Florida, Inc.

	,
	Name of Organization
Ву:	Daniel Ret
·	Printed
Ву:	α 0 Λ -
	Signature
Title:	CEO
	16991 US 19 North
	Mailing Address
	Clearwater, Florida 33764
	City, State, Zip
	727-725-9776
	Telephone Number
	Thomas Gahan
	Contact Person

Non-Collusion Affidavit

STATE OF Florida	NONCOLLUSION AFFIDAVIT
COUNTY OF Duval	
Daniel Ret	
being first	duly sworn, deposes and says that he/she is
CEO	
the party making the foregoing bid, an colluded, conspired, connived, or agresuch other person shall refrain from bicollusion, or communication or confersary overhead, profit or cost element of any other person interested in the prop	or, a partner, president, secretary, etc.) of different president, secretary, etc.) of different president, secretary, etc.) of different president is genuine and not collusive or sham; that said bidder has not ed, directly or indirectly, with any bidder or person, to put in a sham bid, or that dding, and has not in any manner, directly or indirectly sought by agreement or ence, with any person, to fix the bid price of affiant or any other bidder, or to fix f said bid price, or of that of any other bidder, or to secure any advantage against osed contract; and that all statements in said bid are true; and further, that such abmitted this bid, or the contents thereof, or divulged information or data relative ember or agent thereof.
By: Daniel Ret	16991 US 19 North
Printed 11	Mailing Address
Ву:	Clearwater, FL 33764
Signature	City, State, Zip
Title: CEO	727-726-9776
Yellow Cab Service	Telephone Number
Corporation of Florida, In	C Thomas Gahan
Company Name	Contact Person
STATE OF Florida	
COUNTY OF Duval	
who is personally known to me or who	this day, before me, an officer duly authorized in the State aforesaid and in the ments, personally appeared before me. IFCHE MOTHS has produced Personally Known as identification, and do the foregoing instrument freely and voluntarily for the uses and purposes
of ADVITNESS my hand and office	ist seal in the County and State last a foresaid this 26 day
	Grew N. Harris
IRENE M. MORRIS MY COMMISSION # DD 082351 EXPIRES: January 7, 2006 FY FL Notery Service & Bonding, Inc. (S.E.A.E.)	Signature of Notary IFENC M. MOYFIS Printed Name of Notary Notary Public State of Hovidu
	My Commission Expires 107/06
	Commission Number DD 084351

Equal Opportunity Statement

EQUAL OPPORTUNITY REPORT STATEMENT AS REQUIRED BY 41 CFR 60-1.7(b)

The Bidder shall complete the following statement by checking the appropriate blanks. Failure to complete these blanks may be grounds for rejection of bid:

i.	The Bidder has X has not developed and has on file at each establishment affirmative action programs pursuant to 41 CFR 60-1.40 and 41 CFR 60-2.
2.	The Bidder has X has not participated in any previous contract or subcontract subject to the equal opportunity clause prescribed by Executive Order 11246, as amended.
3.	The Bidder has X has not filed with the Joint Reporting Committee the annual compliance report on Standard Form 100 (EEO-1 Report).
4.	The Bidder does X does not employ fifty (50) or more employees.
	Yellow Cab Service Corporation of NAME OF BIDDER: Florida, Inc.
	•BY:
	TITLE: CEO
	DATE:April 26, 2005

* Must be same signature as on official bid form.

Bid Number PAB 05-09

بالمؤوج

Commitment of Non-Segregated Facilities

SUBCONTRACTS EXCEEDING \$10.000 WHICH ARE NOT EXEMPT FROM THE EQUAL OPPORTUNITY CLAUSE

Certification of Nonsegregated Facilities

The federally-assisted construction Contractor certifies that it does not maintain or provide, for its employees, any segregated facilities at any of its establishments and that it does not permit its employees to perform their services at any location, under its control, where segregated facilities are maintained. The federally assisted construction Contractor certifies that it will not maintain or provide, for its employees, segregated facilities at any of its establishments and that it will not permit its employees to perform their services at any location, under its control, where segregated facilities are maintained. The federally-assisted construction Contractor agrees that a breach of this certification is a violation of the equal opportunity clause in this contract. As used in this certification, the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and fountains, recreation or entertainment area, transportation, and housing facilities provided for employees which are segregated by explicit directives or are in fact segregated on the basis of race, color, religion, or national origin because of habit, local custom, or any other reason. The federally-assisted construction Contractor agrees that (except where it has obtained identical certifications from proposed subcontractors for specific time periods) it will obtain identical certifications from proposed subcontractors prior to the award of subcontracts exceeding ten thousand dollars (\$10,000) which are not exempt from the provisions of the equal opportunity clause and that it will retain such certifications in its files.

By:
Printed
By:
Signature
Title: CEO
Yellow Cab Service Corporation of Florida, Inc
Company Name
16991 US 19 North
Mailing Address
Clearwater, Florida 33764
City, State, Zip
727-726-9776
Telephone Number
Thomas Gahan
Contact Person

Lobby Affidavit

LOBBYING APPIDAVIT

STATE OF Florida
COUNTY OF Duval)
Daniel Ret, being first duly sworn, deposes and says that he or she is the (sole owner) (general Yellow Cab Service Corporation
partner) (president) (secretary) or (authorized representative) (circle one) of of Florida_Inc
(Contractor), maker of the attached bid and that neither the bidder nor its agents have lobbled the Lee County Port
Authority Board of Port Commissioners, Members of the Airports Special Management Committee or employees of
the Lee County Port Authority, individually or collectively, regarding this Request for Bids. The bidder further
states that it has complied with the federal regulations concerning lobbying activities contained in 31 U.S.C. 1352
and 49 CFR Part 20 and the Lee County Lobbying Ordinance, No. 89-40, as amended.
~ 2
AFFIANT A
The foregoing instrument was acknowledged before me this 26th of ADTI 2005
by Daniel Ret (name of person, officer, or agent, title of officer or agent), of
Yellow Cab Service Corporation of Florida, Inc. (corporation or parmership, if applicable),
a Florida Corporation (state of incorporation or partnership if applicable) on behalf of the
a Florida Corporation (state of incorporation or partnership, if applicable), on behalf of the
Corporation (corporation or partnership, if applicable). He/She is personally known
Corporation (corporation or partnership, if applicable). He/She is personally known to me or has produced Personally Known to me as identification. Select M. Marrio
Corporation (corporation or partnership, if applicable). He/She is personally known
Corporation (corporation or partnership, if applicable). He/She is personally known to me or has produced Personally Known to me as identification. Signature of person taking acknowledgment IDENE M. MORGIC
Corporation (corporation or partnership, if applicable). He/She is personally known to me or has produced Personally Known to me as identification. Signature of person taking acknowledgment IBENE M. MORGIC Name of the state of person taking acknowledgment IBENE M. MORGIC Name of the state of the s
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Corporation (corporation or partnership, if applicable). He/She is personally known to me or has produced Personally Known to me as identification. Signature of person taking acknowledgment INENE M. MORGIE Porines: January 7, 2008
Corporation (corporation or partnership, if applicable). He/She is personally known to me or has produced Personally Known to me as identification. Signature of person taking acknowledgment IBENE M. MORRIE INCOMPRES: January 7, 2006 18003-NOTARY FL NOTARY SOVERA Accord on the second

Financial Statement

As required on Page 25 of the Lee County Port Authority's Request for Proposal, the following two pages of financial statements are located in a separated envelope labeled:

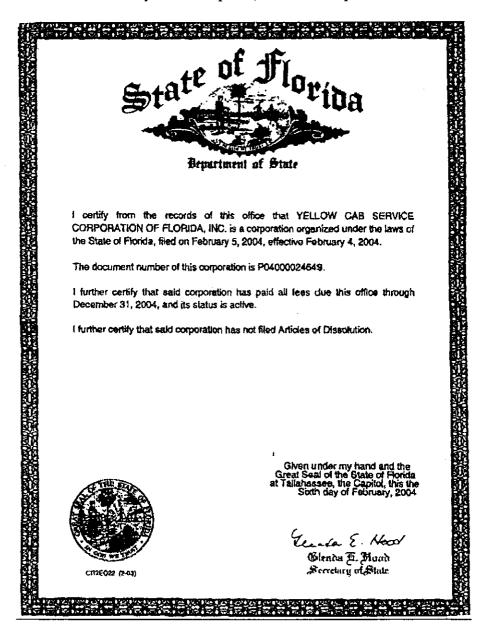
"Yellow Cab Service Corporation of Florida Financial Statement."

Additional information can be provided if requested.



Licenses

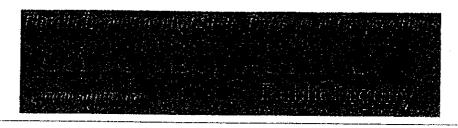
Yellow Cab Service Corporation of Florida, Inc. is a Florida Corporation in good standing. As allowed in the RFP Addendum, upon award, we will obtain a Lee County Occupational License as required, and also become licensed in the five county area as required, within the required time frames.



2005 FOR PROFIT CORPORATION ANNUAL REPORT

FILED Apr 04, 2005 8:00 am

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Florida Limited Liability

PALM BEACH TRANSPORTATION GROUP, LLC

PRINCIPAL ADDRESS 16991 US 19 NORTH CLEARWATER FL 33764 Changed 04/04/2005

MAILING ADDRESS 16991 US 19 NORTH CLEARWATER FL 33764 Changed 04/04/2005

Document Number L04000010028 FEI Number 061720561

Date Filed 02/05/2004

State FL

Status ACTIVE Effective Date NONE

Last Event AMENDMENT

Event Date Filed 03/10/2004

Event Effective Date NONE

Total Contribution 0.00

Registered Agent

Name & Address

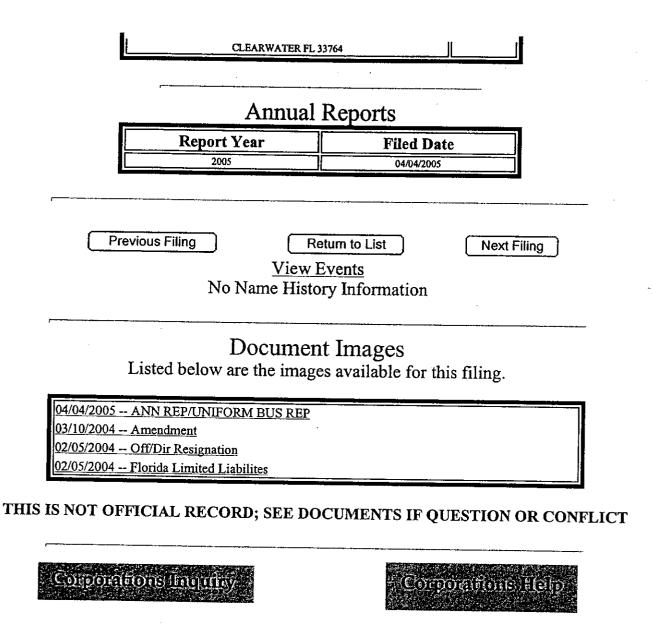
GAHAN, THOMAS 16991 US 19 N CLEARWATER FL 33764

Name Changed: 04/04/2005

Address Changed: 04/04/2005

Manager/Member Detail

Name & Address	Title
YELLOW CAB SERVICE CORPORATION OF FLA, INC 16991 US 19 NORTH	MGRM





Florida Profit

YELLOW CAB SERVICE CORPORATION OF FLORIDA, INC.

PRINCIPAL ADDRESS 16991 US 19 N CLEARWATER FL 33764 Changed 04/04/2005

MAILING ADDRESS 16991 US 19 N SUITE 2601 CLEARWATER FL 33764 Changed 04/04/2005

Document Number P04000024649 FEI Number 571198960

Date Filed 02/05/2004

State FL Status ACTIVE Effective Date 02/04/2004

Last Event AMENDED AND RESTATED ARTICLES

Event Date Filed 04/20/2004

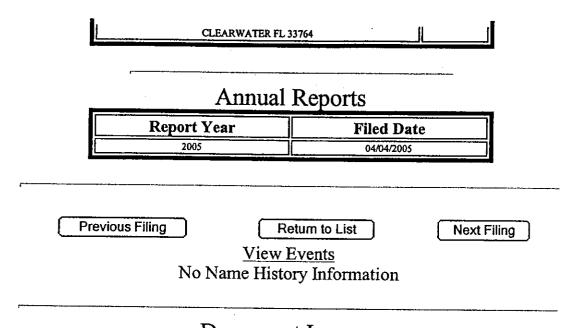
Event Effective Date NONE

Registered Agent

2.08.2001.0.1.184110					
Name & Address					
GAHAN, THOMAS 16991 US 19 N SUITE 2601 CLEARWATER FL 33764					
Name Changed: 04/04/2005					
Address Changed: 04/04/2005					
	GAHAN, THOMAS 16991 US 19 N SUITE 2601 CLEARWATER FL 33764 Name Changed: 04/04/2005				

Officer/Director Detail

Name & Address	Title
MEATHE, CULLAN 16991 US 19 N	PD



Document Images
Listed below are the images available for this filing.

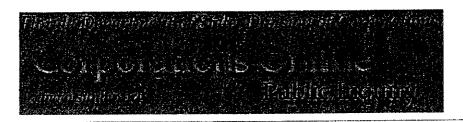
04/04/2005 -- ANN REP/UNIFORM BUS REP

12/07/2004 -- Reg. Agent Change
04/20/2004 -- Amended and Restated Articles
03/12/2004 -- Amendment
03/12/2004 -- Off/Dir Resignation
02/05/2004 -- Domestic Profit

THIS IS NOT OFFICIAL RECORD; SEE DOCUMENTS IF QUESTION OR CONFLICT







METRO CAB 1700 N. FLORIDA MANGO ROAD WEST PALM BEACH, FL 33409

Document Number G04322900272 Status ACTIVE **Date Filed** 11/17/2004

Expiration Date 12/31/2009

Current Owners 000000001 County MULTIPLE

Total Pages 000000002 Events Filed 000000001

FEI Number 06-1720561

View Filing History

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Return to Name List

Next on List

Owner Information

Name & Address	FEI Number	Charter Number
PALM BEACH TRANSPORTATION GROUP, L.L.C. 1700 N. FLORIDA MANGO ROAD WEST PALM BEACH, FL 33409	06-1720561	L04000010028

Document Images

Listed below are the images available for this filing.

G04322900272 -- 11/17/2004 -- Fictitious Name Filing G05025900045 -- 01/24/2005 -- EVENT FILING

THIS IS NOT OFFICIAL RECORD; SEE DOCUMENTS IF QUESTION OR CONFLICT





APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

DOCUMENT# G04322900272

Fictitious Name to be Registered: METRO CAB

Mailing Address of Business:

1700 N. FLORIDA MANGO ROAD

WEST PALM BEACH, FL 33409

Florida County of principal place of business: PALM BEACH

FEI Number: 06-1720561

FILED Nov 17, 2004 Secretary of State

Owner(s) of Fictitious Name:

PALM BEACH TRANSPORTATION GROUP, L.L.C. 1700 N. FLORIDA MANGO ROAD WEST PALM BEACH, FL 33409 US Florida Registration Number: L04000010028 FEI Number: 06-1720561

I (we) the undersigned, being the sole (all the) party(ies) owning interest in the above fictitious name, certify that the information indicated on this form is true and accurate. I (we) understand that the electronic signature(s) below shall have the same legal effect as if made under oath.

MARSHA LAVENDER

11/17/2004

Electronic Signature(s)

Date

Certificate of Status Requested ()

Certified Copy Requested ()

FILED

05 JAN 24 PH 4: 44

1700 N. Florida Mango Road
West Palm Beach, FL USA 33409
(561) 689-4222 Phone
(561) 478-9546 Fax

SECRETARY
TALLAHASSEE, FLORIDA

Palm Beach

December 28, 2004

Division of Corporations P.O. Box 6327 Tallahassee, FL 32314



Re: Change of county status for fictitious name METRO CAB Registration Number G04322900272

G05025900045

To Whom It May Concern:

Attached is the confirmation for registering the fictitious name of METRO CAB. When applying on line for this registration I selected Palm Beach County when, in fact, I should have selected "Multiple". Please make this correction and notify me in writing.

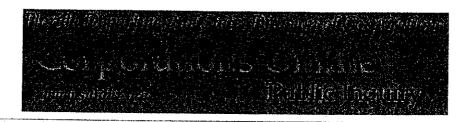
Thank you for your assistance in clearing up this matter. If you have any questions please call me at (561) 242-6413.

Sincerely,

Marsha Lavender

March Lavender

Controller



Filing History

**

G05025900045 is an EVENT filed on 01/24/2005 with 0001 page(s).

1) Changed address

Old address is:

1700 N. FLORIDA MANGO ROAD

WEST PALM BEACH, FL 33409 PALM BEACH Old FEI #: 06-1720561

New address is:

1700 N. FLORIDA MANGO ROAD

WEST PALM BEACH, FL 33409 MULTIPLE New FEI #: 06-1720561

THIS IS NOT OFFICIAL RECORD; SEE DOCUMENTS IF QUESTION OR CONFLICT





References

Jacksonville International Airport

P.O. Box 18018
Jacksonville, FL 32229
Chip Snowden, Chief Operating
Officer
904,741,2070

Jacksonville Port Authority

2831 Talleyrand Avenue Jacksonville, FL 32206 Mr. Tony Orsini, Director of Cruise Operations and Business Development 904.630.3020

Jacksonville Transportation Authority

5711 Richard Street Jacksonville, FL 32216 Patricia Collins, Paratransit Director 904.265.8933

St. Petersburg/Clearwater International Airport

14700 Terminal Parkway, Suite 221 Clearwater, FL 33762 Lloyd Tillman, Operations Manager 727.453.7800

Hillsborough County Public

Transportation Commission 2007 W Kennedy Blvd Tampa, FL 33606 Gregory Cox 813.272.5814

City of St. Petersburg, Occupational Licensing

1 4th Street North St. Petersburg, FL 33701 John Plumb 727,453,7800

Olympia Entertainment / Joe Louis

Garage
2211 Woodward Avenue
Detroit, MI 48201
Mr. Michael Healy, Vice president

Detroit Metropolitan Wayne County Airport

L.C. Smith Terminal—Mezzanine Detroit, MI 48242 Mr. Matthew J. McGowan Director, Landside Services 734.942.3550

Detroit Medical Center

313.471.3219

3740 John R Detroit, MI 48201 Mr. Shaun Nelson, Parking & Transportation Manager 313.745.9635

Palm Beach International Airport

846 Palm Beach Airport . West Palm Beach, FL 33406 Bruce Pelly, Director 561.471.7412

Palm Beach County Sheriff's Office

P.O. Box 24681 West Palm Beach, FL 33416 Colonel Jill Sheppell, Airport Police 561.688.3030

Tropical Shipping

P.O. Box 10683 Rivera Beach, FL 33419 Carlos Saldias, Agency Manager 561.881.3900



PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS Karen T. Marcus, Chair RD, Vice Charmar Mary McCarty Addio I Greene

COUNTY ADMINISTRATOR

DEPARTMENT OF AIRPORTS

March 5, 2004

Mr. James S. Barr President Palm Beach Transportation, Inc. 1700 North Florida Mango Road West Palm Beach, Florida 33409

Dear Mr. Barr:

This is to verify that Palm Beach Transportation has provided transportation services at Palm Beach International Airport since February 10, 1986 when it was assigned the Concession Agreement for Limousine and Taxicab Service Palm Beach International Airport from its predecessor, Palm Beach Airport Limousine Service, Inc. Upon expiration of the term of that Agreement, the County issued a Request for Proposals for transportation services at the airport including metered taxis, non-metered sedans, shuttles and limousines. As a result of that RFP, Palm Beach Transportation was selected for contract award. On May 2, 1995 the Board of County Commissioners approved the First Amendment to the contract extending the term until September 30, 2000. On May 16, 2000 the Board of County Commissioners approved the Second Amendment to the contract extending the term until September 30, 2005.

Palm Beach International Airport the <u>Best</u> of Everything!

Palm Beach Transportation has operated at the airport in an extremely professional manner throughout the term of its contracts. Palm Beach Transportation offers late model, clean and reliable cars, courteous drivers and fair rates. The variety of transportation 9options offered at the airport results in high customer satisfaction. Palm Beach Transportation handles customer complaints quickly, fairly and courteously.

We would recommend Palm Beach Transportation to others considering the selection of a transportation provider.

Sincerely,

Bruce V. Pelly, Director

Department of Airports PAUM BEACH COUNTY DEPARTMENT OF AIRPORTS

846 Paim Beach International Airport West Palm Beach, FL 33406-1470 (561) 471-7412 FAX (561) 471-7427

www.pbia.org PALM BEACH COUNTY PARK AIRPORT

NORTH COUNTY GENERAL AVIATION AIRPORT

Paim Beach Gardens

An Equal Opportunity-Attimative Action Employer

Pahovee Parties on suchous between

PALM BEACH COUNTY GLADES AIRPORT

Metro



PO Box 18018

Jacksonville, FL

3 2 2 2 9 - 0 0 1 8

July 8, 2003

wiese, jaxa erports, org

To Whom It May Concern:

It gives me great pleasure to write this letter to express my appreciation for the commendable service Gator City Taxi has provided to the patrons of the Jacksonville International Airport for the past 11 years. The drivers are well groomed and professional, the vehicles appearance and condition are excellent.

It is obvious Gator City Taxi prides itself on customer service and overall appearance. I would have to rate Gator City Taxi as the elite ground transportation service of Jacksonville and I offer my highest recommendation.

Sincerely,

Chip Snowden, A.A.E Chief Operating Officer

Jacksonville Airport Authority



L.C. Smith Terminal • Mezzanine Detroit, Michigan 48242

ph 734 942 3550 fax 734 942 3793

www.metroairport.com

To Whom It May Concern,

April 22, 2005

I am writing in reference to METRO CARS, Incorporated and the Luxury Sedan concession they have provided over the past several years at Detroit Metropolitan Airport. METRO CARS provides Detroit Metropolitan Airport Ground Transportation services with a first class appearance of drivers, customer service representatives/starters and operating equipment. The Luxury Sedan program is important to Detroit Metropolitan Airport and the patrons who utilize the Ground Transportation Services as an upscale alternative to patron's transportation needs and wants.

I highly recommend METRO CARS for your professional transportation needs.

Sincerely,

Matthew J. McGowan
Director Landside Services

Proof of Insurance



April 25, 2005

Yellow Cab Service Corporation of Florida, Inc. ATTN: Mark Hayden 5320 Springfield Blvd Jacksonville, FL 32208

RE: Insurance Availability

Dear Mark:

Please be advised, Meadowbrook Insurance Agency is able to provide the following insurance coverages for new acquisitions on behalf of Yellow Cab Service Corporation of Florida, Inc:

Commercial General Liability Limits of 2mil each occurrence and 2 mil aggregate

Auto Liability Insurance split limits 100/300/100

Work Comp Coverage Limits 500/500/500

Sincerely,

100

MEADOWBROOK INSURANCE AGENCY

Janet Llewellyn

Account Manager

Bid Checklist

BID SUBMISSION CHECKLIST

PAB 05-09, TAXICAB CONCESSION SERVING THE SOUTHWEST FLORIDA INTERNATIONAL AIRPORT

The following check off list indicates the forms and/or requirements/information to be submitted

with this bid, in the following order.

Submitted: 1. Official Bid Form Documents (pages 30 through 34) Page 4 2. Bid Bond (page 35) Page 10 3. Standard Clause for Solicitations, Contracts and Subcontracts Page 11 (page 36) 4. Noncollusion Affidavit (page 37) Page 12 Page 13 5. Equal Opportunity Report Statement (page 38) 6. Certification of Nonsegregated Facilities (page 39) Page 14 Page 15 7. Lobbying Affidavit (page 43) 8. Financial Information Page 16 Page 19 9. Copies of appropriate ticenses as required 10. Page 21 References Page 25 11. Proof of Insurance Name of Firm: Yellow Cab Service Corporation of Florida, Inc Authorized Signature: Printed Name: Daniel Ret

16991 US 19 North; Clearwater, Florida 33764

Fax Number: __

Address:

Telephone Number: <u>727-726-9776</u>

727-531-5525

Operational Plan

Introduction

Yellow Cab Service Corporation of Florida, Inc. is the culmination of the purchase of several taxicab companies in Florida, by Mr. Cullan F. Meathe, a very successful transportation entrepreneur in Southeast Michigan. Encompassing nearly 800 taxicabs and a total fleet of nearly 1250 vehicles, combined with the transportation experience of Mr. Meathe's team, Yellow Cab Service Corporation of Florida is uniquely qualified to meet the transportation needs of the guests of the Lee County Port Authority.

Experience

Yellow Cab Service Corportation of Florida is the result of the purchase of multiple taxicab

company's in Florida, who have been successfully providing high quality taxicab services to the greater Jacksonville/Palm Beach/Clearwater areas for several years. The companies involved in the acquisition were: Gator City Transportation, Palm Beach Transportation, CitiCab Company, Yellow Cab Company (in West Palm Beach and Clearwater), Checker Cab, Express Shuttle, United Cab and many



others. Yellow Cab Service Corporation of Florida will operate the proposed service locally as *Metro Cab*.

- More than 125 years combined experience, meeting the taxicab needs of Florida's citizens and visitors.
- Nationally recognized for being one of the best transportation companies in the country, providing quality transportation throughout Florida with the finest equipment available in the industry.
- > We are the current, and exclusive provider of on-demand taxi service for Jacksonville International Airport, Palm Beach International Airport, St. Petersburg Clearwater International Airport, and the Jacksonville International Cruise Port
- We also provide exclusive service for such distinguished companies as The Omni Hotel, Delta Airlines, The PGA Resort, Northwest Airlines, American Airlines, Continental Airlines, US Air, FedEx, UPS, Carnival Cruise Lines and many more.
- Approximately 400 full time employees and leasing over 1250 vehicles to Independent Contractor Drivers.
- > Our Paratransit divisions in the Florida locations, provide transportation to the physically challenged utilizing more than 100 customized wheelchair vehicles as well as taxicabs.

The first in Detroit, Palm Beach, Jacksonville, and Clearwater with GPS vehicle location technology interfaced with computerized dispatching. This technology allows us to track and locate any vehicle at any given time with astounding accuracy. In addition, we are the *only* taxi service in Jacksonville equipped with an on-board camera system for the safety of both the driver and the passenger.

Operational Plan

Overview

Because of our experience in providing high quality, efficient and effective transportation



services to the traveling public, Metro Cab feels that it can best provide services to the Lee County Port Authority through the following operational proposal.

Metro Cab, having vast operational expertise, will provide all of the services necessary to assure world class service to southwest

Florida's traveling public including but not limited to the following:

- > Day-to-Day and Executive level management services.
- Airport Greeter/Starter staff to effectively assist the customer, quote estimated rates, maintain order and assure a smooth flow of vehicles into and out of the airport.
- Dispatching services to effectively manage the appropriate flow of vehicles into and out of the airport and assure a fair, equitable and timely means of dispatching such flow.
- All technology services including GPS vehicle tracking, real time credit card processing, electronic tracking of all reporting requirements.
- > Vehicle maintenance services.
- > Vehicle leasing services.
- Accounting and customer account invoicing.

Management Services

Metro Cab believes that active and proactive management of resources is essential to providing quality, cost effective services. Subscribing to the principles of Continuous Quality Improvement and realizing the importance of performance based efficiencies; Metro Cab provides all of our clients with the following management services:

- System design, implementation.
- Day-to-day supervision.



- Driver administration.
- Interaction with client management as desired.
- Management Information reporting.

Management Staff

With over 125 years of combined experience, the Yellow Cab Service Corporation of Florida's management team brings innovation, dedication and commitment to the successful operation of all of our services. As witnessed by the breadth and depth of its existing management team in the following introductions and the long term commitment by executive management, the Authority can rest assured that Metro Cab will be backed by a completely qualified management team.

Cullan F. Meathe, Chairman:

Cullan, a prominent businessman, started in the transportation business more than 25 years ago with one limousine running out of the basement of his parent's home. He grew his business from a "one horse" limousine company to the exclusive nationwide provider of limousines for the road shows of such prominent entertainers as Billy Joel, Genesis and Bruce Springsteen. Recognizing the need for regulation in the standards and safety of the luxury transportation industry, he was a driving force in the adoption of the Limousine Transportation Act. Cullan currently holds the title of Chairman for the Yellow Cab Service Corporation of Florida family of companies. He is directly involved with all aspects of Metro Cab and is involved with all day-to-day operational decisions. He will apply his skills and meticulous nature to ensure Metro Cab not only meets, but also exceeds, the Airport Authority's expectations for taxicab services.

Daniel Ret, Chief Executive Officer:

Dan brings over 25 years of transportation experience in private Emergency Medical Services and luxury transportation to the company and the leadership necessary to make Metro Cab a flagship organization. He has extensive experience in business practices including operational coordination, fiscal integrity and human resources. Dan is already coordinating the construction of a new state-of-art facility (including integrated car wash) for the West Palm Beach operation. He has vast knowledge of the needs of the Authority and will ensure Metro Cab meets those needs on a day-to-day basis.

Thomas Gahan, Vice President:

Tom has been in the transportation industry for more than 30 years and also began in private Emergency Medical Services. He was the President of Michigan's largest Ambulance Company. His expertise is finance and the use of statistical process in the design and implementation of logistical models. Tom's focus is ensuring that all operations operate efficiently and profitably.



Mark Hayden, Vice President of Business Development and Technology:

Mark entered the transportation industry 25 years ago in the Emergency Services component. His executive managerial accountability has encompassed regional responsibility in the areas of Information Technology, Sales and Communications; generating extensive experience in needs assessment, design and implementation of services and products. In his present role, Mark has an energetic approach to challenge and strives toward excellent customer service.

Kevin Dunbar, Vice President of Business and Technology, Metro Cars:

Kevin has been in the transportation industry for more than 15 years and also began in private Emergency Medical Services. Specializing in the integration of technology with business operations, he has extensive experience in operations, finance and the use of statistical process in the design and implementation of logistical models. Kevin has been with the company for six years and has been the driving force behind our technology boom.

James Barr, President - Palm Beach Transportation Company:

With 35 years of executive managerial experience, Jim designs and implements service to exceed expectations. In his current role of President, for 13 years Jim's planning expertise is accompanied by the ability to establish and maintain effective relationships with clients.

Grady (Brad) Braddock, Jr., Vice-President – Jacksonville Transportation Group: Brad entered the transportation industry in 1981. In his present role with Gator City Taxi, he utilizes 23 years of progressive experience to manage the on-demand operations with a handson approach. Brad oversees the contracts with Jacksonville International Airport, and Jacksonville Cruise Port. Brad is a highly respected taxicab industry veteran.

Robert Gagliardi, Vice-President - Palm Beach Transportation Group:

With 17 years of operations management experience, Bob runs the day-to-day operation in our West Palm Beach Division. Bob's focus is ensuring the local operation provides the highest level of Customer Service. He also oversees the contract with the Palm Beach International Airport.

Jeff Pardonnet, General Manager, MetroCars:

Jeff has more than 20 years of experience in transportation operations, managing fleets in excess of 100 vehicles and employee bases in excess of 400. With the company three and one half years, he currently has executive oversight of all operational areas, including airport operations and Quality Control. In addition to his operational skills, he has previously worked in a revolving consultant's role, evaluating and implementing improvements on a wide range of topics from Accounts Receivables management to OSHA compliance.



Implementation

Metro Cab believes that a calculated and coordinated implementation is essential to the success of the service and the overall satisfaction of the customer. When awarded the contract, Metro Cab will utilize the following implementation schedule:

Pre-Start:

- 1. Purchase vehicles.
- 2. Obtain Operating Facility
- 3. Verify Customer needs and contract parameters.
- 4. Plan an entrance strategy with airport operations personnel.

- 5. Prepare driver service information/procedure packet.
- 6. Advertise for Staff and Driving Positions
- 7. Select Staff and Driver Positions
- 8. Orient and Train selected staff
- 9. Orient and Train Starter/Greeter staff

Start:

- 1. Implement entrance strategy.
- 2. Monitor and adjust accordingly.

Post Start:

- 1. Evaluate taxi stand rotation plans and adjust to maximize efficiencies.
- 2. Verify customer satisfaction on an accelerated frequency.

Starter/Greeter and Consumer Advocate

Metro Cab believes that in order to provide the highest quality transportation services to the Authority's guests, it is necessary for them to be greeted and escorted to their vehicle. To that end, we will provide a Starter / Greeter at the ground transportation curb, who will welcome the guest to Fort Myers and our service, imparting a positive image and assist them with their luggage.

Additionally, Metro Cab proposes a Consumer Advocate who will monitor our own services through anonymous rides, to ensure adequate deployment, vehicle cleanliness and safe, knowledgeable and courteous drivers.

Vehicles

- Make and Model and number will coincide with those requirements outlined in the RFP.
- ➤ Most vehicles placed in service will be in like new condition, 12 24 months old when placed into service, obtained from such sources as vehicle rental agencies and government surplus sources.
- ➤ Vehicles in operation will be no more than 5 model years old.



Each vehicle will have a range of 20,000 to 40,000 odometer miles upon being placed into service.

A minimum of 10 of the 40 vehicles will be of the mini-van style vehicles as outlined in

the RFP providing greater capacity for larger groups and excessive luggage.

A minimum of 2 of the mini-van type vehicles will be so outfitted with ADA approved handicapped access and quick connect wheelchair tie-downs.



- A 10% fleet back-up ratio will be maintained in order to provide the service a full deployment of vehicles in the event of extended scheduled or non-scheduled repairs and maintenance.
- > Vehicles will be replaced on an as needed basis, to ensure adequate deployment, reliability, client satisfaction and age requirements.

Vehicle Maintenance

Metro Cab, through it's experience in both Florida and in Michigan, recognize that a well maintained vehicle is not only a safe vehicle but is key in presenting exemplary customer service. Operating a combined fleet of more than 1250 vehicles, we have become very adept in maintaining vehicles both mechanically and cosmetically.

Utilizing an aggressive inspection, electronic records management and pit stop style maintenance program, the Metro Cab family of companies have been instrumental in setting vehicle maintenance standards. In fact, the big three automakers regularly call upon our expertise in assisting with new product testing, defective product identification and even vehicle pilot programs.

Identifying problems before they become issues is key in assuring a safe and reliable fleet. That is why Metro Cab has an aggressive, multi-tiered inspection process:

Daily:

Each vehicle is inspected by its respective driver for such conditions as tire condition, fluid and belts, physical appearance and cleanliness.

Bi-Monthly: Each vehicle, upon being placed in the fleet is scheduled for bi-monthly preventative maintenance by our master mechanics. During such inspection all scheduled maintenance is performed and a detailed, thorough inspection encompassing the following systems is completed:

- Engine and Drive train.
- > Front end and steering.



- Brakes and tires.
- > Hoses and belts.
- Physical appearance and cleanliness.

Unscheduled: In addition to regular inspections, each time a vehicle is presented for unscheduled maintenance and/or repair a detailed inspection is performed by the mechanic.

As stated previously, Metro Cab has been instrumental in its maintenance practices and its ability to put a full compliment of fleet vehicles on the road for service day in and day out. Utilizing a "pit stop" style approach to maintenance, the fleet actually sees very little down time as most repairs, both scheduled and unscheduled, in an efficient and thorough manner.



Vehicle Appearance

Because appearance is key to providing world class customer service, Metro Cab will provide clean, detailed vehicles. The following are regularly performed:

- Exterior is washed a minimum of once per day.
- Interior is vacuumed a minimum of once per day.
- > The interior will be thoroughly detailed, including antibacterial treatment, a minimum of once per month.

By making it easy and convenient for the vehicle to be cleaned, Metro Cab can guarantee a clean vehicle to present to the customer.

We operate our own body shop, which assures that the inevitable scratches, dents and the occasional accident will not interfere with the operation of the vehicle and the presentation to the customers.

Dispatching

Metro Cab, through its family of companies and its commitment in using technology in operating very sophisticated ground transportation services has produced and will use its' vast experience in providing efficient and fair dispatching and taxi stand rotation procedures. In addition, Metro Cab can and will provide the following:

- > Direct real time voice communications between each vehicle and Metro Cab dispatch.
- ➤ Direct real time voice communication between the starter/greeter staff and Metro Cab dispatch and each vehicle.
- > Direct dial access for airport operations staff to the Metro Cab dispatch center.



Vehicle Communications

Our Companies currently utilize several forms of vehicle communication modes to communicate with its' vehicles from owned and leased two way RF radio networks to large national coverage direct connect networks. In addition, our experience with computer aided dispatching and mobile data computer systems provides an additional layer of redundancy and has even reduced the reliance on voice systems.

Staffing

Metro Cab realizes that our drivers are an essential component in providing world class service. Even with 'the newest vehicles and friendliest voices, the customer isn't satisfied unless their service is provided by a trustworthy, professional and courteous driver. Metro Cab has and continues to invest great time and resources to ensure that each and every driver meet or exceed our standards of excellence.

Demographics: Yellow Cab Service Corporation of Florida currently has a diverse population of drivers, with transportation experience ranging from more than 20 years to 6 months. Opportunities will be continuously offered to anyone, regardless of race, religion, or gender, with the qualifications and desire to be part of the Metro Cab team.

April 28, 2005

Driver Qualification: Prior to any driver working in the Metro Cab system, each candidate must pass and maintain the following stringent qualification process:

- Each candidate must be at least 23 years of age at time of application and be able to provide an original, valid driver's license with chauffeur endorsement and/or commercial vehicle endorsement.
 - Each candidate must possess a satisfactory Motor Vehicle Report (MVR) meeting the following standards:
 - No more than 2 moving violations.
 - No MVR shall have any Driving while intoxicated, impaired driving, reckless driving or driving under a suspended license infractions.
- Each candidate must obtain a local criminal background check.
- Each candidate will be drug tested
- Each candidate must possess proficiency with the English language and demonstrate above average map reading abilities.
- Each candidate will be drug tested prior to driving.
- > Training: After each candidate has successfully completed the qualification process they are placed into the Metro Cab training and orientation program consisting of classroom didactics and on the job training with a mentor.
 - Classroom Didactics: Each new driver is required to attend the Metro Cab training and orientation class in which the driver is instructed and the Metro Cab philosophy is instilled in the following areas:
 - Metro Cab procedures and practices.
 - Metro Cab accounting and payment procedures and practices.
 - Customer service training in the Ritz Carlton style.
 - Two way radio procedures and practices.
 - Individual contract parameters and procedures.
 - Mobile Data Computer training.
 - On the Job Training: Each new driver, after successful completion of the classroom portion of the training is placed with a veteran driver for in-vehicle, on the job training. This portion of the training allows the new driver the opportunity to experience and practice his/her skills in a controlled, monitored environment.



After completion of the training period the new driver is evaluated on their comprehension and ability to effectively provide service to the customer at or above the expected level. If additional training is necessary the new driver is placed into remedial training. When the new driver is able to demonstrate a competent ability to perform service to the public, the driver is then allowed to operate a vehicle on their own.

Maintenance of Qualification: As with the importance of screening new drivers, Metro Cab places equal importance on the continued qualification of existing drivers.

- > Motor Vehicle Record (MVR) Checks: Metro Cab regularly reviews each driver's MVR so that we can ensure only safe drivers, which meet our stringent standards are operating the vehicles.
- Random and Post Accident Drug Screening: Metro Cab requires all drivers in the Metro Cab system to be subject to random drug screening. Additionally, any driver involved in a vehicle accident must submit themselves to a post accident drug screen and be able to produce a negative result before being allowed to operate a Metro Cab vehicle.

Dress Code: At Metro Cab we pride ourselves on the professionalism of our staff and the uniform plays an integral role in that professionalism. The Metro Cab uniform consists of black slacks, white shirt, black tie and black shoes. The uniform has become our industry's symbol of professionalism and quality and is second only to our vehicles in public recognition.

In addition, each driver is issued picture identification card, which must be worn on the outside of the uniform at all times.



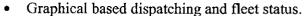
Technology

Metro Cab has recognized that technology must be used in order to remain competitive in the ground transportation industry. Because of its size and multi company presence, Metro Cab has the buying power and financial resources available to meet this commitment. The goal is to take Metro Cab to the forefront of information systems and to the cutting edge of transportation technology, operational efficiency and customer convenience and satisfaction.

From this commitment the Yellow Cab Service Corporation of Florida family of companies have installed and are using the following technology and will continue to explore new and emerging technologies to further enhance all of its operations.



- State-of-the-art, integrated dispatching, reservation and cashiering package. Built on top of a commercial grade database, the system provides Metro Cab with a sophisticated enterprise resource planning tool featuring:
- Caller ID interface, which speeds the reservation and customer inquiry process by recognizing who is calling and automatically filling in the customer's pertinent data.
- The ability of the customer to schedule transportation months and even years in advance, and allowing the customer to schedule recurring transportation as varied as: every other Monday for the next two months.
- Map based Geocoding (the process of determining the latitude and longitude of a physical location on a map) assuring pinpoint accuracy.



Integrated cashiering, billing and Accounts Receivables.



- In vehicle Mobile Data Computers using a sophisticated, secure cellular data network and/or RF radio network virtually eliminating voice communication, while providing both the driver and the dispatcher with enhanced two-way communications.
- Integrated credit card and smart card readers enabling real time credit card processing and smart card technology for pre-paid services and/or rider identification.
- Emergency Alert System: When activated by the driver in an emergency, the system will flash an alert message to every workstation attached to the dispatching system with the vehicle number and location.



- Computer automated dispatching with first vehicle, closest vehicle and combined scenarios for the most efficient movement of resources.
- Integrated Global Positioning System (GPS) receivers providing both the dispatcher and the dispatching system with real time vehicle position and status, as well as current direction and speed.
- State of the art taxi meters with integration into mobile data computer technology.

Excess/Emergency Demand and Special Events

Metro Cab has been involved with and coordinated the logistics of many high profile events both planned and unplanned. From the black out of 2004 to the Super Bowl in Jacksonville in 2005, the Metro Cab family of companies have always been the provider of choice to coordinate such expansive transportation needs. The Metro Cab family, has coordinated and/or been a major provider for such events as:

Ford Motor Company 100th Anniversary Celebration: Dearborn, MI - 2003

- The Arab American Economic Conference: Detroit, MI 2003
- Super Bowl XXXIX: Jacksonville, Florida 2005
- 1996 Summer Olympics: Atlanta, GA 1996
- 2004 Ryder Cup: Detroit, MI 2004

Metro Cab intends to offer both Taxicab and Luxury Sedan Transportation service to the five county area of Southwest Florida, outside of the scope of this contract with late-model clean vehicles. This will allow us to compliment the dedicated airport fleet during those peek periods of seasonal demand. Additionally, through our network of companies and strategic partnerships, Yellow Cab Service Corporation of Florida has the unique ability to provide additional vehicles on a temporary basis for both planned and unplanned transportation services beyond the scope of this contract. For example we are able to increase our fleet in Jacksonville by more than 30% to accommodate the crowd for the 2005 Superbowl for 7 days.

- Ability to pull operating vehicles from other operations and markets
 - Metered taxi service.
 - Luxury sedan service.
 - Shuttle style bus transportation.
 - Motor coach transportation.
 - ADA/Handicapped accessible transportation.

Marketing and Advertising

Metro Cab believes that a positive customer and community perception is the key to its success and the Yellow Cab Service Corporation of Florida family of companies has been very successful in promoting its services through the following activities:

- Print media.
- Radio advertising.
- Kiosk and billboard advertising.
- Internet advertising.
- Community and charitable organization benevolence.



In addition to the promotion of its services, Yellow Cab Service Corporation of Florida has been approached in all its' markets and recognized as having a highly visible medium: its vehicles. With Authority approval, through vehicle wraps, mobile billboard style placards and in vehicle access to a large segment of the traveling public, Metro Cab believes that opportunities exist for such advertising to be implemented in the metered taxi service.

Insurance and Regulatory Compliance

Metro Cab prides itself in maintaining a healthy and safe environment in which to provide service and strives to maintain compliance with required regulation. Even with such a philosophy, accidents will happen. In such an event, Metro Cab maintains insurance levels at or beyond requested and regulated limits and will name the Lee County Port Authority as an additional insured with respect to the provision of services at the airport.

In addition, Metro Cab has instituted an evolving health and safety program covering a broad range of employee, customer and environmental health and safety issues.

Value Added Services

Yellow Cab Service Corporation of Florida, through its family of companies, provides Metro Cab access to the following Value Added Services, which may be beneficial, and of particular interest:

- > Rapid access to additional types of transportation such as luxury sedans.
- Cooperative advertising.
- > Special events and/or large group move coordination and implementation.
- > Transportation logistics and management services.

Conclusion

Yellow Cab Service Corporation of Florida has proven experience providing excellent service, utilizing efficiencies that allow mutually beneficial relationships with our large contract clients. We welcome the opportunity to discuss this is further detail with the Lee County Port Authority.



Notes

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<u>Notes</u>

Bid Number PAB 05-09 © 2005 Yellow Cab Service Corp. of Florida, Inc.

