

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20020408

1. REQUESTED MOTION:

ACTION REQUESTED: Approve Bid Waiver # W-020414 to waive the formal quotation procedure and allow the Lee County Division of Public Safety to purchase 10/20 Upgrade Kits from Sprint, Florida, this equipment is an upgrade that will facilitate the ability of the 9-1-1 equipment to read up to 20 digits of the telephone number. The request is for funds from the 9-1-1 Wireless User Fee not to exceed \$65,000.00. A bid waiver has been requested, as Sprint, Florida is a sole source vendor for the 9-1-1 equipment. Funding will come from the individual departments budget and they will be responsible for monitoring their own expenditures.

WHY ACTION IS NECESSARY: According to Section 9.4.1 of the Lee County Purchasing and Payment Procedures Manual, approved by the Board on 3/21/00, purchases over \$50,000.00 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: The purchase will meet the FCC 9-1-1 Wireless Phase I mandate requirements.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C7A

3. MEETING DATE:

05-14-2002

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT
- C. DIVISION PUBLIC SAFETY

BY: JOHN WILSON *JW*

7. BACKGROUND: On April 14, 2002 the Lee County Purchasing Services received a request from the Division of Public Safety to request Board approval for Bid Waiver # W-020414 for the purchase of 10/20 Upgrade Kits from Sprint, Florida.

The FCC 9-1-1 Wireless Phase I mandate is intended to provide equal level of service to the cellular user as is currently provided the residential landline user. In order for the 9-1-1 equipment to read up to 20 digits as mandated by the FCC the existing equipment must be upgraded. For more detail about this upgrade please see attachment # 1.

(Continued on next page)

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

| A Department Director | B Purchasing or Contracts | C Human Resources | D Other | E County Attorney | F Budget Services | | | G County Manager | |
|-----------------------------|------------------------------------|-------------------------|------------|------------------------------|----------------------|---------------|----------------|---------------------|----------|
| <i>JW</i> 4/18/02 | <i>Janet Sheehan</i> 4-17-02 | N/A | N/A | <i>Andrea</i> <i>Shaw</i> | OA 5/1/02 | COM 5/2/02 | Risk 5/1/02 | GC 5/1/02 | <i>M</i> |

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

REC'D.
by CO. ATTY.
4/23/02
2:30pm
CO. ATTY.
FORWARDED TO:
4/23/02

RECEIVED BY
COUNTY ADMIN. PKC
5/1 8:30 PM
COUNTY ADMIN.
FORWARDED TO: BL
5/2/02

(BACKGROUND CONTINUED ON PAGE TWO)

Account String: KF5290115202.504670 and

Account String: GC5890115202.504670

Attachments: (1) Division Request for a Bid Waiver
(2) Sprint Quote
(3) Sole source letter from Sprint

ATTACHMENT

LEE COUNTY DIVISION OF PUBLIC SAFETY E 9-1-1 PROGRAM

MEMORANDUM

TO: JANET SHEEHAN, PURCHASING DIRECTOR
FROM: MATT RECHKEMMER, E-911 PROGRAM MANAGER *Matt*
SUBJECT: BLUE SHEET REQUEST FOR 9-1-1 EQUIPMENT UPGRADE:
SPRINT 10/20 FCC PHASE I
DATE: APRIL 11, 2002
CC: JOHN WILSON, PUBLIC SAFETY DIRECTOR
CHRIS JEFFCOAT, PURCHASING

02 APR 15 AM 11:06

The purpose of this memo is to request your assistance to submit a Blue Sheet to the Board of County Commissioners for the 9-1-1 equipment upgrade from Sprint, Florida for 10/20 FCC Wireless Phase I compliance.

Brief description of the equipment as follows: 10/20 upgrade kits from Sprint include the electronic programmable memory computer chips that facilitate the ability of the 9-1-1 equipment to read up to 20 digits of the telephone number. The existing equipment currently reads seven digits using our common area code (941) and only requires the 7-digit identification. With the advent of cellular 9-1-1 calls containing many foreign area codes, the FCC has mandated that the 9-1-1 centers have the capability to read the full 10 digits.

ACTION REQUESTED: To approve an upgrade of the existing countywide 9-1-1 System to the 10/20 digit standard. The request is to approve Sprint as a sole source vendor for the 9-1-1 equipment with an open-ended bid waiver. The request is for funds from the 9-1-1 Wireless User Fee not to exceed \$65,000.

WHY ACTION IS NECESSARY: The request is for approval of funds over \$50,000 and to approve an open ended bid waiver which requires Board authorization.

WHAT ACTION ACCOMPLISHES: This purchase will meet the FCC 9-1-1 Wireless Phase I mandate requirements.

BACKGROUND: The Lee County 911 Program is responsible for the maintenance and operation of the 9-1-1 system and equipment throughout Lee County. The 9-1-1 Wireless User Fee is collected from all cellular telephone users in Lee County and the funds are used in accordance with the rules and regulations of the 911 State Plan *fs 365.171*. The FCC's 9-1-1 Wireless Phase I mandates are intended to provide the same level of service to the cellular user as currently provided the residential land line user.

504670
KF5290115202.506410

KF - Independent Dept/Public Safety

52901 - E911 Program

GC5890115202.509918- E911 Wireless Reserve Fund Balances

~~506410~~ - ~~FTE~~ ^{Equipment} object code

504670

I hope this information is sufficient to your needs to move forward with these purchases. If you need anything further, please do not hesitate to call me at 335-1608. As always, we greatly appreciate the guidance and assistance of the Purchasing Division.



Stephen Fullerton, Account Executive
Sprint Public Safety
PO Box 165000
Altamonte Springs, Florida, 32751
Mailstop FLMTDD0402

Matt Rechkemmer
911 Coordinator
Lee County
14752 Six Mile Cypress
Ft. Myers, Florida, 33912

Dear Matt,

Sprint is pleased to provide Lee County with the following proposal for upgrading Lee County's PSAP's to meet the requirements for the FCC Phase 1 mandates.

The **FCC Phase I** mandates that call centers will be able to capture and display not only the 10 digit telephone number of the wireless caller but also the 10 digit telephone number of the cell site that the caller last connected through. If the caller is disconnected or lost the call taker will still have the identity of the cell tower and can plot its location on a map.

Once the order is placed, Sprint can normally get the installation completed within 60 days allowing for product shipment from the factory. If there are any other items I can help you with please contact me.

We verified the configurations at the various PSAP's to insure that all equipment upgrade requirements were defined.

Thank you again for allowing Sprint to be your service provider. We look forward to working with Lee County as they move forward in their goal in becoming the top communications center in Florida.

Sincerely,

Stephen Fullerton
Account Exec. Public Safety Sales
W: 407-661-0027
M: 321-297-4651
stephen.fullerton@mail.sprint.com

Total =
\$63,167.02



April 11, 2002

Sanibel Police Department

Equipment Requirements

| <u>Description</u> | <u>Qty</u> | <u>Sales Price</u> |
|--|------------|--------------------|
| LifeLine-100 Shelf Upgrade Kit | 1 | \$273.47 |
| COM Module | 1 | \$1,973.58 |
| SIO Module Upgrade Kit | 1 | \$305.91 |
| NIM Module Upgrade Kit | 3 | \$611.82 |
| | | \$3,164.78 |
| Concentrator Upgrade Kit | 2 | \$546.93 |
| Engraved Lenses | 60 | \$111.24 |
| EL Display - Panel Mount | 2 | \$3,492.94 |
| Control Module, Panel Mount - 2 4 Wire Jacks | 2 | \$3,678.34 |
| Serial Module, Panel Mount | 2 | \$2,771.73 |
| | | \$10,601.17 |
| <u>Sprint Services</u> | | \$3,002.07 |

Total Solution Price: \$16,768.02

Includes all equipment, materials, shipping and installation

Quote assumes that customer will provide for all environmental considerations

Enclosure1



April 11, 2002

Cape Coral Police Department

Equipment Requirements

| <u>Description</u> | <u>Qty</u> | <u>Sales Price</u> |
|---------------------------------|------------|--------------------|
| LifeLine-100 Shelf Upgrade Kit | 1 | \$273.47 |
| COM Module Upgrade Kit | 1 | \$203.94 |
| SIO Module Upgrade Kit | 1 | \$305.91 |
| NIM Module Upgrade Kit | 5 | \$1,019.70 |
| | | \$1,803.02 |
| Concentrator Upgrade Kit | 8 | \$2,187.72 |
| Position Controller Upgrade Kit | 1 | \$273.47 |
| IAP Control Module Upgrade Kit | 8 | \$2,929.32 |
| IAP Line Module Upgrade Kit | 8 | \$2,187.72 |
| IAP Serial Module Upgrade Kit | 8 | \$2,187.72 |
| | | \$9,765.95 |
| <u>Sprint Services</u> | | \$2,468.48 |

Total Solution Price: \$14,037.43

Includes all equipment, materials, shipping and installation

Quote assumes that customer will provide for all environmental considerations

Enclosure2



April 11, 2002

Ft. Myers Police Department

Equipment Requirements

Lee County - 10/20 Upgrade for Ft Meyers

| <u>Description</u> | <u>Qty</u> | <u>Sales Price</u> |
|---------------------------------|------------|--------------------|
| <u>LifeLine-100</u> | | |
| LifeLine-100 Shelf Upgrade Kit | 1 | \$273.47 |
| COM Module Upgrade Kit | 1 | \$203.94 |
| SIO Module Upgrade Kit | 1 | \$305.91 |
| NIM Module Upgrade Kit | 5 | \$1,019.70 |
| | | \$1,803.00 |
| <u>IAP Equipment</u> | | |
| Concentrator Upgrade Kit | 14 | \$3,828.51 |
| Position Controller Upgrade Kit | 1 | \$273.47 |
| IAP Control Module Upgrade Kit | 7 | \$2,563.16 |
| IAP Line Module Upgrade Kit | 14 | \$3,828.51 |
| IAP Serial Module Upgrade Kit | 7 | \$1,914.26 |
| | | \$12,407.90 |
| <u>Sprint Services</u> | | \$2,871.30 |

Total Solution Price: \$17,082.20

Includes all equipment, materials, shipping and installation

Quote assumes that customer will provide for all environmental considerations

Enclosure 3



April 11, 2002

Lee County EOC

Equipment Requirements

Lee County - 10/20 Upgrade for EOC

| <u>Description</u> | <u>Qty</u> | <u>Sales Price</u> |
|---------------------------------|------------|--------------------|
| <u>LifeLine-100</u> | | |
| LifeLine-100 Shelf Upgrade Kit | 1 | \$273.47 |
| COM Module Upgrade Kit | 1 | \$203.94 |
| SIO Module Upgrade Kit | 1 | \$305.91 |
| NIM Module Upgrade Kit | 5 | \$1,019.70 |
| | | \$1,803.02 |
| <u>IAP Equipment</u> | | |
| Concentrator Upgrade Kit | 12 | \$3,281.58 |
| Position Controller Upgrade Kit | 1 | \$273.47 |
| IAP Control Module Upgrade Kit | 6 | \$2,196.99 |
| IAP Line Module Upgrade Kit | 12 | \$3,281.58 |
| IAP Serial Module Upgrade Kit | 6 | \$1,640.79 |
| | | \$10,674.41 |
| <u>Sprint Services</u> | | \$2,801.94 |

Total Solution Price: \$15,279.37

Includes all equipment, materials, shipping and installation

Quote assumes that customer will provide for all environmental considerations

Enclosure 4



Stephen Fullerton
Account Executive
O:407-661-0027
F:407-661-0094
M:321-297-4651

Sprint Public Safety
151 Southhall Lane
Maitland FL, 32751
Direct Mail to:
PO Box 166000
Altamonte Springs FL, 32716-5000
Mailstop: FLMTDD0402-4057

Chris Jeffcoat
Lee County Purchasing Department
2440 Thompson Street
Ft. Myers, FL 33901

Dear Chris Jeffcoat,

In response to your request referencing sole source, Sprint's statement is as follows:

Sprint is the only active distributor currently marketing and servicing Positron equipment in the Fort Myers, Florida area that can economically add and provide 24X7X365 support of the proposed upgrade to the existing Positron Phrend System to the Positron Lifeline 100 IAP Plus E911 Controller. Sprint would be the sole source provider for the installation and maintenance of the upgraded system. Sprint is currently maintaining all of the E911 PSAP's in Lee County that are currently equipped with Positron Lifeline 100's.

Positron Public Safety Systems is a global leader in end-to-end communications solutions for emergency call-handling and dispatching. Sprint has been a major distributor of the Positron product platform for more than 10 year throughout the United States. The Lifeline 100 is Positron's call-taking product, engineered to deliver the most comprehensive set of 9-1-1 call handling functionality to public safety agencies. It provides an advanced feature-set that includes sophisticated line handling capabilities, telephony functionality as well as the ability to manage multiple E911 lines. Positron's growing computer-telephony product family also includes Power 911, Power CAD, Power Map, Power MIS, Power Radio, Power Mobile and Power RMS.

Thank you for the opportunity to be of service and if I may be of any further assistance please feel free to call me at 252-641-3259.

Sincerely,

Stephen P. Fullerton
Account Executive
Sprint Public Safety



We help your business do more business™