

**Lee County Board Of County Commissioners**

**Agenda Item Summary**

Blue Sheet No. 20020461

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Authorize expenditures not to exceed \$1,998,918 to upgrade the Lee County Sheriff's Office and the Lee County Public Safety/Emergency Dispatch computer aided dispatch (CAD) systems. Of the total cost, \$1,141,064 is needed to upgrade the Sheriff's system located at Lee County Sheriff's Office Communication Center, and \$857,854 is needed to upgrade the Fire and Ambulance Emergency Dispatch Center's system located at the Lee County Emergency Operations Center. Approve transfer from General Fund reserves (\$1,141,064) to Sheriff's budget. Approve transfer from E-911 Operations (\$674,415) and Govt. Comm. Network (\$183,439) reserves.

**WHY ACTION IS NECESSARY:** Expenditures over \$50,000 must have Board approval.

**WHAT ACTION ACCOMPLISHES:** Purchasing the CAD system upgrades this year will realize a \$400,000 savings over costs budgeted for in the next fiscal year, will make the county compliant with federal requirements to locate cellular telephone users dialing "911", and will upgrade system hardware components to current maintenance support requirements of the system's vendor, Printrak.

**2. DEPARTMENTAL CATEGORY:**  
**COMMISSION DISTRICT #:**

**A7A**

**3. MEETING DATE:**

**05-14-2002**

**4. AGENDA:**

- CONSENT ADMINISTRATIVE
- APPEALS PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:**

*(Specify)*

- STATUTE
- ORDINANCE
- ADMIN. CODE
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER *Rod Shoap*
- B. DEPARTMENT Rod Shoap, Lee County Sheriff
- C. DIVISION Public Safety
- BY: John Wilson, Director *JW*

**7. BACKGROUND:** Both the Lee County Sheriff's Office Communications and the Division of Public Safety's Emergency Dispatch Center use computer aid dispatch systems (CAD) to route emergency vehicles to 911 related calls. Both systems come from the same vendor, Printrak, a Motorola Company.

Both CAD systems need upgrading to comply with federal regulations addressing geographically locating cellular telephone users. In addition, both systems' hardware package will no longer be furnished maintenance support by the vendor after 12/31/2003. Additionally, the Lee County Sheriff's Office's system is operating at a reduced support level due to the inability to stay current on software releases and the age of the system.

The initial cost to each agency to address these upgrades was the following: Lee County Sheriff's Office - \$1,404,064; Lee County Emergency Dispatch - \$994,854, for a county total of \$2,398,918. The difference in the cost is for the automated vehicle locator (AVL) for the Sheriff's Office, which Public Safety already has implemented. AVL uses GPS positions and will allow LCSO to monitor the position of on-duty units in near real time, which is an officer safety tool. It also should speed dispatching and lower response times by automatically recommending the closest available unit to send on a new call.

(continued on next page)

**8. MANAGEMENT RECOMMENDATIONS:** Staff recommends approval.

**9. RECOMMENDED APPROVAL:**

| A                   | B                       | C               | D     | E                | F                |               |            |               | G              |
|---------------------|-------------------------|-----------------|-------|------------------|------------------|---------------|------------|---------------|----------------|
| Department Director | Purchasing of Contracts | Human Resources | Other | County Attorney  | Budget Services  |               |            |               | County Manager |
|                     |                         |                 |       |                  | OA               | OM            | Risk       | GC            |                |
| <i>JW</i>           | <i>Paul</i>             |                 |       | <i>Andrea</i>    | <i>P. Miller</i> | <i>dy</i>     | <i>LP</i>  | <i>PS</i>     | <i>BL</i>      |
| <i>4/30/02</i>      | <i>4/30/02</i>          |                 |       | <i>J. Miller</i> | <i>5/1/02</i>    | <i>5/2/02</i> | <i>5/2</i> | <i>5-1-02</i> |                |

**10. COMMISSION ACTION:**

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty  
Date: 4/30/02  
Time: 1025 AM  
Forwarded To:  
*4/30/02 4:30 PM*

RECEIVED BY  
COUNTY ADMIN. *PMC*  
*5/1 830* PM  
COUNTY ADMIN.  
FORWARDED TO: *BL*  
*5/2-330*

(Continuation Sheet)

Both agencies placed this upgrade as an item in their next year's budget. However, Printrak offered the following price discounts if the County purchased the upgrades this year: Lee County Sheriff's Office - \$263,000; Lee County Emergency Dispatch - \$137,000, or a total savings of \$400,000 to the county (see Attachments A & B for further information).

Purchasing the upgrades this year would yield the following additional savings to Lee County:

- Reduced installation costs with the proposed Lee County EOC expansion by not having to move the current CAD system and then replace it and rewire for the new system next year.
- Potential savings of receiving a newer software release this summer, which extends the timeframe for needing to upgrade the software again. Currently, each major software upgrade costs Lee County between \$100,000 to \$150,000.
- A \$28,000 savings in software and installation costs for three (3) new dispatch positions being built into the Lee County EOC building expansion project.
- Cost efficiencies resulting from improved data storage and retrieval for data analysis to evaluate current and projected response time operations.
- Cost reduction in staff time to produce reports through easier and timelier access to the CAD incident data by the public safety agencies served (fire agencies, Lee County EMS).

Both agencies would also have a "hot backup" or redundant dispatching operation. In the event of catastrophic failure at one site, the unaffected site could continue both operations with full CAD capabilities.

Funding to cover this expenditure is proposed to come from the following account strings:

- A transfer from the General Fund #001 of \$1,141,064.00
- A transfer from E-911 Operating Fund #152 reserves in the amount of \$674,415.00
- A transfer from Govt. Comm. Network Fund #520 reserves in the amount of \$183,439.00

Attachments:

A -- Printrak Proposal to Lee County EMS for CAD 6.X Upgrade with new S7404 Hardware/Software and Disaster Recovery

B -- Printrak Proposal to Lee County Sheriff's Office for CAD 6.X Upgrade with new S7404 Hardware/Software and Disaster Recovery & Mobile/AVL

# REQUEST FOR TRANSFER OF FUNDS

FUND NAME: General Fund DATE: 05/01/02 BATCH NO. \_\_\_\_\_  
FISCAL YEAR: FY01-02 FUND #: 00100 DOC TYPE: YB LEDGER TYPE: BA  
TO: Sheriff Sheriff Disbursement  
(DIVISION NAME) (PROGRAM NAME)

NOTE: PLEASE LIST THE ACCOUNT NUMBER BELOW IN THE FOLLOWING ORDER:  
FUND #-DEPT/DIV #-PROGRAM #-OBJECT CODE #-SUBFUND #-PROJECT#-COST CENTER #.  
(EXAMPLE: BB5120100100.503450)

| ACCOUNT NUMBER      | OBJECT NAME           | DEBIT        |
|---------------------|-----------------------|--------------|
| CG5211500100.506410 | Furniture & Equipment | \$ 1,141,064 |
|                     | TOTAL TO:             | \$ 1,141,064 |

| FROM:               | Non-Departmental       | General Fund Reserves |
|---------------------|------------------------|-----------------------|
|                     | (DIVISION NAME)        | (PROGRAM NAME)        |
| ACCOUNT NUMBER      | OBJECT NAME            | CREDIT                |
| GC5890100100.509910 | Res. For Contingencies | \$ 1,141,064          |
|                     | TOTAL FROM:            | \$ 1,141,064          |

EXPLANATION: Transfer from reserves for hardware & software upgrades to Sheriff's CAD system as per bluesheet #20020461.

|   |      |                                     |        |
|---|------|-------------------------------------|--------|
| DIVISION DIRECTOR SIGNATURE   | DATE | DEPARTMENT DIRECTOR SIGNATURE       | DATE   |
| DBS: APPROVAL <input checked="" type="checkbox"/> DENIAL _____        |      | <i>Patricia Mello</i>               | 5/1/02 |
| APPROVAL <input checked="" type="checkbox"/> DENIAL _____             |      | OPERATIONS ANALYST SIGNATURE        | DATE   |
| CO. ADMIN.: APPROVAL <input checked="" type="checkbox"/> DENIAL _____ |      | BUDGET OPERATIONS MANAGER SIGNATURE | DATE   |
|   |      | <i>[Signature]</i>                  | 5-1-02 |
|   |      | CO. ADMIN. SIGNATURE                | DATE   |
| BCC APPROVAL DATE _____   |      | BCC CHAIRMAN SIGNATURE _____        |        |

BA NO: \_\_\_\_\_ AUTH CODE: \_\_\_\_\_ TRANS DATE: \_\_\_\_\_

# REQUEST FOR TRANSFER OF FUNDS

FUND NAME: E-911 Operations      DATE: 05/01/02      BATCH NO. \_\_\_\_\_

FISCAL YEAR: FY01-02      FUND #: 15200      DOC TYPE: YB      LEDGER TYPE: BA

TO: Public Safety      E-911 Operations  
       (DIVISION NAME)      (PROGRAM NAME)

NOTE: PLEASE LIST THE ACCOUNT NUMBER BELOW IN THE FOLLOWING ORDER:  
 FUND #-DEPT/DIV #-PROGRAM #-OBJECT CODE #-SUBFUND #-PROJECT#-COST CENTER #.  
 (EXAMPLE: BB5120100100.503450)

| ACCOUNT NUMBER      | OBJECT NAME           | DEBIT      |
|---------------------|-----------------------|------------|
| KF5290115200.506410 | Furniture & Equipment | \$ 674,415 |
|                     | TOTAL TO:             | \$ 674,415 |

FROM: Non-Departmental      E-911 Operation Reserves  
       (DIVISION NAME)      (PROGRAM NAME)

| ACCOUNT NUMBER      | OBJECT NAME               | CREDIT     |
|---------------------|---------------------------|------------|
| GC5890115200.509918 | Reserve for Fund Balances | \$ 674,415 |
|                     | TOTAL FROM:               | \$ 674,415 |

EXPLANATION:    Transfer from reserves for hardware & software upgrades to Emergency Dispatch Center CAD system as per bluesheet #20020461.

\_\_\_\_\_  
 DIVISION DIRECTOR SIGNATURE      DATE

DBS:    APPROVAL     DENIAL \_\_\_\_\_

          APPROVAL \_\_\_\_\_    DENIAL \_\_\_\_\_

CO. ADMIN.:    APPROVAL     DENIAL \_\_\_\_\_

\_\_\_\_\_  
 DEPARTMENT DIRECTOR SIGNATURE      DATE

*Patricia Muller*      5/1/02  
 OPERATIONS ANALYST SIGNATURE      DATE

\_\_\_\_\_  
 BUDGET OPERATIONS MANAGER SIGNATURE      DATE

*BA*      5-1-02  
 CO. ADMIN. SIGNATURE      DATE

BCC APPROVAL DATE \_\_\_\_\_

\_\_\_\_\_  
 BCC CHAIRMAN SIGNATURE

|        |            |             |            |
|--------|------------|-------------|------------|
| BA NO: | AUTH CODE: | TRANS DATE: | REV. 05/93 |
|--------|------------|-------------|------------|

# REQUEST FOR TRANSFER OF FUNDS

FUND NAME: Government Communications Network      DATE: 05/01/02      BATCH NO. \_\_\_\_\_  
FISCAL YEAR: FY01-02      FUND #: 52000      DOC TYPE: YB      LEDGER TYPE: BA  
TO: Public Safety      Government Communications Network  
                (DIVISION NAME)      (PROGRAM NAME)

NOTE: PLEASE LIST THE ACCOUNT NUMBER BELOW IN THE FOLLOWING ORDER:  
FUND #-DEPT/DIV #-PROGRAM #-OBJECT CODE #-SUBFUND #-PROJECT#-COST CENTER #.  
(EXAMPLE: BB5120100100.503450)

| <u>ACCOUNT NUMBER</u>      | <u>OBJECT NAME</u>               | <u>DEBIT</u> |
|----------------------------|----------------------------------|--------------|
| <u>KF5290352000.506410</u> | <u>Furniture &amp; Equipment</u> | \$ 183,439   |
|                            | TOTAL TO:                        | \$ 183,439   |

FROM: Non-Departmental      Government Communications Network Reserves  
                (DIVISION NAME)      (PROGRAM NAME)

| <u>ACCOUNT NUMBER</u>      | <u>OBJECT NAME</u>               | <u>CREDIT</u> |
|----------------------------|----------------------------------|---------------|
| <u>GC5890152000.509910</u> | <u>Reserve for Contingencies</u> | \$ 183,439    |
|                            | TOTAL FROM:                      | \$ 183,439    |

EXPLANATION: Transfer from reserves for hardware & software upgrades to Emergency Dispatch Center CAD system as per bluesheet #20020461.

          
DIVISION DIRECTOR SIGNATURE      DATE  
DBS: APPROVAL   ✓   DENIAL           
APPROVAL          DENIAL           
CO. ADMIN.: APPROVAL          DENIAL           
BCC APPROVAL DATE         

          
DEPARTMENT DIRECTOR SIGNATURE      DATE  
Patricia Mellis      5/1/02  
OPERATIONS ANALYST SIGNATURE      DATE  
          
BUDGET OPERATIONS MANAGER SIGNATURE      DATE  
          
CO. ADMIN. SIGNATURE      DATE  
          
BCC CHAIRMAN SIGNATURE

BA NO. \_\_\_\_\_ AUTH CODE \_\_\_\_\_ TRANS DATE \_\_\_\_\_ REV. 05/93

**Attachment A**

**Proposal to Lee County EMS for CAD 6.X Upgrade with new S7404 Hardware/Software and Disaster Recovery**



**PRINTRAK®**  
A Motorola Company

QUOTE NO. B002-0109

Change Order Number:

(Number assigned by Seller upon Acceptance)

Seller

Printrak, A Motorola Company  
Boulder Division  
6000 Spine Road  
Boulder, CO 80301

Account Manager Scott Sisman  
Date: 2/27/2002  
System #: 41643

Customer

Lee County EMS  
2665 Ortiz Ave.  
Ft. Myers, FL 33905

Attn: Thomas Woolverton

Contract:  
Purchase Order #:

| Qty  | Description  | Unit | Total        |
|--|--|------|--------------|
|  | CAD 6.4 Upgrade with New S7404 and Disaster Recovery |      |              |
| 1  | UDT 4.0 Server License                               |      | \$ 4,000     |
| 1  | Compaq S7404 Hardware                                |      | \$ 278,518   |
| 1  | Compaq S7404 Software                                |      | \$ 300,374   |
| 1  | Disaster Recovery Software                           |      | \$ 81,667    |
| 1  | Implementation, Installation, and Training           |      | \$ 330,295   |
|  | System Subtotal                                      |      | \$ 994,854   |
|  | System Discount if purchased prior to March 29, 2002 |      | \$ (137,000) |
|  | System Total   |      | \$ 857,854   |
| A pre kick-off teleconference will take place in April, the cost of which will not exceed \$1,000.00. A schedule has been provided as part of this proposal and will require the mutual agreement of both Lee County EMS and Printrak in order for the schedule to be valid. |  |      |              |
| <b>Total Price of this Quote</b>   |  | \$   | \$ 857,854   |

Payment Schedule 50% after October 25, 2002, 50% at Delivery  
 Payment Terms: Net 30 days from receipt of invoice  
 Shipment: FOB Boulder  
 Quote valid thru: 3/29/2002

ACCEPTANCE: The prices, specifications, terms, and conditions of this Quote are satisfactory and are hereby accepted by both parties. All services and products to be provided under this Quote shall be subject to the terms and conditions of the existing Contract between the Parties unless otherwise stated above.

PRINTRAK, A MOTOROLA COMPANY

*Tony Marshall*  
Signature

Tony Marshall / March 29, 2002  
Printed Name / Date

LEE COUNTY EMS

*John D. Wilson*  
Signature

John D. Wilson / 3/21/02  
Printed Name / Date

**PROPOSAL PRICE SUMMARY**

|  |    |                  |
|--|----|------------------|
| <i>Printrak CAD Application Software</i>                               | \$ | 4,000            |
| <i>Compaq Nonstop Hardware</i>   | \$ | 278,518          |
| <i>Compaq Nonstop Software (OLC)</i>                                   | \$ | 300,374          |
| <i>Subcontractors</i>  | \$ | 81,667           |
| <i>Implementation/Installation</i>                                     | \$ | 330,296          |
| <br>   |    |                  |
| <i>Subtotal</i>  | \$ | <u>994,854</u>   |
| <i>LESS: System Discount valid if contract signed prior to 3/29/02</i> | \$ | <u>(137,000)</u> |
| <br>   |    |                  |
| <i>Grand Total</i>   | \$ | <u>857,854</u>   |

*Printrak pricing is based on a complete system solution. The addition or deletion of any component(s) may subject the total system price to modifications.*

**MAINTENANCE SUMMARY**

|  | Monthly Fee |
|--|-------------|
| <i>Printrak Software Maintenance</i>       | \$ 53       |
| <i>Compaq Nonstop Hardware Maintenance</i> | \$ 2,990    |
| <i>Compaq Nonstop Software Maintenance</i> | \$ 2,512    |
| <i>Total Maintenance</i>                   | \$ 5,555    |



**PRICE DETAIL**

| <i>Qty</i>   | <i>Description</i>                                 | <i>Price/Unit</i> | <i>Subtotal</i> | <i>Total Price</i> |
|--|--|-------------------|-----------------|--------------------|
| <b>Printrak CAD Application Software - Includes:</b>                     |  |                   |                 |                    |
| 1  | UDT 4.0 License                                    |                   |                 |                    |
| 5  | ATM License  |                   |                 |                    |
| 5  | AWW License  |                   |                 |                    |
|  | <b>Printrak CAD Application Software Subtotal:</b> |                   | <b>\$</b>       | <b>4,000</b>       |
| <b>Compaq Nonstop Hardware S7404 - Includes:</b>                         |  |                   |                 |                    |
| 1  | Double High Enclosure                              |                   |                 |                    |
| 4  | S7400 Processor with 512MB Memory                  |                   |                 |                    |
| 2  | Servernet Ethernet Controller                      |                   |                 |                    |
| 2  | Power Shelf  |                   |                 |                    |
| 1  | 4mm DAT  |                   |                 |                    |
| 1  | SCSI Cable   |                   |                 |                    |
| 12   | 8.8GB Disk Drive                                   |                   |                 |                    |
| 1  | HSSC Server Connect                                |                   |                 |                    |
| 2  | System Console                                     |                   |                 |                    |
| 2  | Modem  |                   |                 |                    |
| 4  | Expansion Board                                    |                   |                 |                    |
| 2  | Cable 2.7 Meter                                    |                   |                 |                    |
| 4  | Serial Copper PIC Servernet                        |                   |                 |                    |
| 1  | SWAN Box   |                   |                 |                    |
| 6  | SWAN Cable   |                   |                 |                    |
|  | <b>Compaq Nonstop Hardware Subtotal:</b>           |                   | <b>\$</b>       | <b>278,518</b>     |
| <b>Compaq Nonstop Software DLC (One-Time License Charge) - Includes:</b> |  |                   |                 |                    |
| 1  | COBOL85 RTL for S-Series Unlimited                 |                   |                 |                    |
| 1  | STD Himalaya                                       |                   |                 |                    |
| 1  | TIM Kit  |                   |                 |                    |
| 1  | RSC for Piccolo Host                               |                   |                 |                    |
| 1  | RSC for Piccolo                                    |                   |                 |                    |
| 1  | TCP/IP LAN Print Spooler                           |                   |                 |                    |
| 1  | S Series N/M C-NSK                                 |                   |                 |                    |
| 4  | Pathway TS/MP - Per CPU, (CPU's 1-4)               |                   |                 |                    |
| 1  | Performance Bundle Host                            |                   |                 |                    |
| 1  | Performance Bundle Workstation                     |                   |                 |                    |
| 1  | EXPAND   |                   |                 |                    |
| 1  | Netbatch   |                   |                 |                    |
| 1  | Viewpoint  |                   |                 |                    |
| 1  | Enform Plus  |                   |                 |                    |
|  | <b>Compaq Nonstop Software Subtotal:</b>           |                   | <b>\$</b>       | <b>300,374</b>     |
| <b>Subcontractors - Include:</b>   |  |                   |                 |                    |
| <b>Network Technologies</b>  |  |                   |                 |                    |
|  | DRNet Software                                     |                   |                 |                    |
|  | <b>Subcontractors Subtotal:</b>                    |                   | <b>\$</b>       | <b>81,667</b>      |
| <b>Implementation/Installation</b>                                       |  |                   |                 |                    |
| <b>Project Mgmt. and Project Support</b>                                 |  |                   |                 |                    |
| <b>Training</b>  |  |                   |                 |                    |
|  | UDT 4.0 Training                                   |                   |                 |                    |
|  | System Admin Training                              |                   |                 |                    |
|  | <b>Implementation/Installation Subtotal:</b>       |                   | <b>\$</b>       | <b>330,296</b>     |

Printrak, A Motorola Company  
 Confidential Proprietary  
 Price Proposal  
 February 27, 2002

This quote is valid until March 29, 2002

| Qty | Description   | Price/Unit | Subtotal | Total Price              |
|-----|---|------------|----------|--------------------------|
|     | System Subtotal   |            |          | <u>\$ 994,854</u>        |
|     | LESS: System Discount valid if contract signed prior to 3/29/02 |            |          | <u>\$ (137,000)</u>      |
|     | <b>Total</b>  |            |          | <u><b>\$ 857,854</b></u> |

|                               |           |
|-------------------------------|-----------|
| Printrak Software Maintenance | Per Month |
| Printrak Software Maintenance | \$ 53     |

|                                     |           |
|-------------------------------------|-----------|
| Compaq Nonstop Maintenance          | Per Month |
| Compaq Nonstop Hardware Maintenance | \$ 2,990  |
| Compaq Nonstop Software Maintenance | \$ 2,512  |

*Note: Maintenance pricing is based on 2002 rates, subject to then current rates upon commencement. Changes to configuration or count will result in a change to maintenance pricing.*

ACCEPTANCE: The prices, specifications, terms, and conditions of this Quote are satisfactory and are hereby accepted by both parties. All services and products to be provided under this Quote shall be subject to the terms and conditions of the existing Contract between the Parties unless otherwise stated above.

**Attachment B**

**Printrak Proposal to Lee County Sheriff's Office for CAD 6.X Upgrade with new S7404 Hardware/Software and Disaster Recovery & ATM Mobile/AVL**



**PRINTRAK®**  
A Motorola Company

**BO02-0110**  
**BO01-1109**  
**QUOTE NO.**  
**Change Order Number:**  
(Number assigned by Seller upon Acceptance)

**Seller**

**Printrak, A Motorola Company**  
Boulder Division  
6000 Spine Road  
Boulder, CO 80301  
**Account Manager** Scott Sisman  
**Date:** 2/27/2002  
**System #:** 26545

**Customer**

**Lee County Sheriff's Office**  
14750 6 Mile Cypress Pkwy S.E.  
Ft. Myers, FL 33912-4408  
**Attn:** Brian Mollitt  
**Contract:**  
**Purchase Order #:**

| Qty                              | Description   |            | Total            |
|----------------------------------|---|------------|------------------|
|                                  | <b>CAD 6.4 Upgrade with New S7404 and Disaster Recovery</b>   |            |                  |
| 1                                | UDT 4.0 Server License  | \$ 4,000   |                  |
| 1                                | Compaq S7404 Hardware   | \$ 278,516 |                  |
| 1                                | Compaq S7404 Software   | \$ 300,374 |                  |
| 1                                | Disaster Recovery Software  | \$ 81,867  |                  |
| 1                                | Compaq Training   | \$ 10,000  |                  |
| 1                                | Implementation, Installation, and Training  | \$ 331,439 |                  |
|                                  | <b>System Subtotal</b>  |            | \$ 1,005,998     |
|                                  | <b>System Discount If purchased prior to March 29, 2002</b>   |            | \$ (137,000)     |
|                                  | <b>System Total</b>   |            | \$ 868,998       |
|                                  | <b>ATM Mobile/AVL</b>   |            |                  |
| 1                                | AVL Server License  | \$ 75,000  |                  |
| 450                              | ATM Mobile Vehicle Licenses   | \$ 225,000 |                  |
| 1                                | Implementation, Installation, and Training  | \$ 98,066  |                  |
|                                  | <b>System Subtotal</b>  |            | \$ 398,066       |
|                                  | <b>System Discount If purchased prior to March 29, 2002</b>   |            | \$ (126,000)     |
|                                  | <b>System Total</b>   |            | \$ 272,066       |
|                                  | A pre kick-off teleconference will take place in April, the cost of which will not exceed \$1,000.00. A schedule has been provided as part of this proposal and will require the mutual agreement of both Lee County S.O. and Printrak in order for the schedule to be valid.<br>Please see attached quotes for more detail and maintenance |            |                  |
| <b>Total Price of this Quote</b> |   |            | <b>1,410,664</b> |

**Payment Schedule** 50% at Contract Signature, 50% at Delivery  
**Payment Terms:** Net 30 days from receipt of Invoice  
**Shipment:** FOB Boulder  
**Quote valid thru:** 3/29/2002

**PRINTRAK, A MOTOROLA COMPANY**

*Tony Marshall*  
\_\_\_\_\_  
**Signature**  
*Tony Marshall / March 29, 2002*  
\_\_\_\_\_  
**Printed Name / Date**

**LEE COUNTY SHERIFF'S OFFICE**

*Rodney Shoap*  
\_\_\_\_\_  
**Signature**  
**Rodney Shoap** **March 29, 2002**  
\_\_\_\_\_  
**Printed Name / Date**

---

**PROPOSAL PRICE SUMMARY**

|  |    |                  |
|--|----|------------------|
| <i>Printrak CAD Application Software</i>                               | \$ | 4,000            |
| <i>Compaq Nonstop Hardware</i>   | \$ | 278,518          |
| <i>Compaq Nonstop Software (OLC)</i>                                   | \$ | 300,374          |
| <i>Subcontractors</i>  | \$ | 91,667           |
| <i>Implementation/Installation</i>                                     | \$ | 331,440          |
| <br>   |    |                  |
| <i>Subtotal</i>  | \$ | <u>1,005,998</u> |
| <i>LESS: System Discount valid if contract signed prior to 3/29/02</i> | \$ | <u>(137,000)</u> |
| <br>   |    |                  |
| <i>Grand Total</i>   | \$ | <u>868,998</u>   |

*Printrak pricing is based on a complete system solution. The addition or deletion of any component(s) may subject the total system price to modifications.*

---

**MAINTENANCE SUMMARY**

|  | <i>Monthly Fee</i> |
|--|--------------------|
| <i>Printrak Software Maintenance</i>       | \$ 53              |
| <i>Compaq Nonstop Hardware Maintenance</i> | \$ 2,990           |
| <i>Compaq Nonstop Software Maintenance</i> | \$ 2,512           |
| <i>Total Maintenance</i>                   | \$ 5,555           |

**Lee County SO - CAD 6.4 Upgrade with S7404 - Quote#BO02-0110**

**PRICE DETAIL**

| <b>Qty</b> | <b>Description</b> | <b>Price/Unit</b> | <b>Subtotal</b> | <b>Total Price</b> |
|------------|--------------------|-------------------|-----------------|--------------------|
|------------|--------------------|-------------------|-----------------|--------------------|

**Printrak CAD Application Software - Includes:**

|  |                 |  |           |              |
|--|-----------------|--|-----------|--------------|
| 1  | UDT 4.0 License |  |           |              |
| <b>Printrak CAD Application Software Subtotal:</b> |                 |  | <b>\$</b> | <b>4,000</b> |

**Compaq Nonstop Hardware S7404 - Includes:**

|  |                                   |  |           |                |
|--|-----------------------------------|--|-----------|----------------|
| 1  | Double High Enclosure             |  |           |                |
| 4  | S7400 Processor with 512MB Memory |  |           |                |
| 2  | Servernet Ethernet Controller     |  |           |                |
| 2  | Power Shelf                       |  |           |                |
| 1  | 4mm DAT                           |  |           |                |
| 1  | SCSI Cable                        |  |           |                |
| 12                                       | 8.8GB Disk Drive                  |  |           |                |
| 1  | HSSC Server Connect               |  |           |                |
| 2  | System Console                    |  |           |                |
| 2  | Modem                             |  |           |                |
| 4  | Expansion Board                   |  |           |                |
| 2  | Cable 2.7 Meter                   |  |           |                |
| 4  | Serial Copper PIC Servernet       |  |           |                |
| 1  | SWAN Box                          |  |           |                |
| 6  | SWAN Cable                        |  |           |                |
| <b>Compaq Nonstop Hardware Subtotal:</b> |                                   |  | <b>\$</b> | <b>278,518</b> |

**Compaq Nonstop Software OLC (One-Time License Charge) - Includes:**

|  |                                      |  |           |                |
|--|--------------------------------------|--|-----------|----------------|
| 1  | COBOL85 RTL for S-Series Unlimited   |  |           |                |
| 1  | STD Himalaya                         |  |           |                |
| 1  | TIM Kit                              |  |           |                |
| 1  | RSC for Piccolo Host                 |  |           |                |
| 1  | RSC for Piccolo                      |  |           |                |
| 1  | TCP/IP LAN Print Spooler             |  |           |                |
| 1  | S Series N/M C-NSK                   |  |           |                |
| 4  | Pathway TS/MP - Per CPU, (CPU's 1-4) |  |           |                |
| 1  | Performance Bundle Host              |  |           |                |
| 1  | Performance Bundle Workstation       |  |           |                |
| 1  | EXPAND                               |  |           |                |
| 1  | Netbatch                             |  |           |                |
| 1  | Viewpoint                            |  |           |                |
| 1  | Enform Plus                          |  |           |                |
| <b>Compaq Nonstop Software Subtotal:</b> |                                      |  | <b>\$</b> | <b>300,374</b> |

**Subcontractors - Include:**

**Compaq Training**

**Network Technologies**

DRNet Software

|                                 |  |  |           |               |
|---------------------------------|--|--|-----------|---------------|
| <b>Subcontractors Subtotal:</b> |  |  | <b>\$</b> | <b>91,667</b> |
|---------------------------------|--|--|-----------|---------------|

**Implementation/Installation**

Project Mgmt. and Project Support

Training

UDT 4.0 Training

System Admin Training

|  |  |  |           |                |
|--|--|--|-----------|----------------|
| <b>Implementation/Installation Subtotal:</b> |  |  | <b>\$</b> | <b>331,440</b> |
|--|--|--|-----------|----------------|

*Printrak, A Motorola Company*

*Confidential Proprietary*

*Price Proposal*

*3/29/2002*

*This quote is valid until March 29, 2002*

**Lee County SO - CAD 6.4 Upgrade with S7404 - Quote#BO02-0110**

| <i>Qty</i> | <i>Description</i>   | <i>Price/Unit</i> | <i>Subtotal</i> | <i>Total Price</i>  |
|------------|--|-------------------|-----------------|---------------------|
|            | <b>System Subtotal</b>   |                   |                 | <b>\$ 1,005,998</b> |
|            | <b>LESS: System Discount valid if contract signed prior to 3/29/02</b> |                   |                 | <b>\$ (137,000)</b> |
|            | <b>Total</b>   |                   |                 | <b>\$ 868,998</b>   |

|  |                  |
|--|------------------|
| <b>Printrak Software Maintenance</b>       | <b>Per Month</b> |
| <b>Printrak Software Maintenance</b>       | <b>\$ 53</b>     |
| <b>Compaq Nonstop Maintenance</b>          | <b>Per Month</b> |
| <b>Compaq Nonstop Hardware Maintenance</b> | <b>\$ 2,990</b>  |
| <b>Compaq Nonstop Software Maintenance</b> | <b>\$ 2,512</b>  |

*Note: Maintenance pricing is based on 2002 rates, subject to then current rates upon commencement. Changes to configuration or count will result in a change to maintenance pricing.*

ACCEPTANCE: The prices, specifications, terms, and conditions of this Quote are satisfactory and are hereby accepted by both parties. All services and products to be provided under this Quote shall be subject to the terms and conditions of the existing Contract between the Parties unless otherwise stated above.

Lee County S.O. - ATM Mobile/AVL - Quote#BO01-1109 Rev 2-27-02

PRICE DETAIL

| Qty  | Description   | Price/Unit | Subtotal            | Total Price |
|--|---|------------|---------------------|-------------|
| <b>Printrak CAD Application Software - Includes:</b> |   |            |                     |             |
| 1  | ATM AVL Server  |            |                     |             |
| 450  | ATM Vehicle Client  |            |                     |             |
|  | <b>Printrak CAD Application Software Subtotal:</b>  |            | <b>\$ 300,000</b>   |             |
| <b>NT Hardware/Software</b>                          |   |            |                     |             |
| <b>AVL Server</b>                                    |   |            |                     |             |
| 1  | Proliant ML350 P933/1Ghz, 256MB, Dual Processor, (1) 9.1GB Disk Drives, 32x CDRom, 56K Fax Modem, Internal 35/70 GB DLT Drive, Smart Array Controller, 10/100 TX PCI Intel UTP Controller, Remote Insight Board, Redundant Power Supply, Redundant Fan, Carbon Copy 32 ver 5.10.244, Windows 2000 Server, MS SQL Server 2000, Compaq CarePaq 7x24 |            |                     |             |
|  | <b>NT Hardware/Software Subtotal:</b>   |            | <b>\$ 5,254</b>     |             |
| <b>Implementation/Installation</b>                   |   |            |                     |             |
|  | Project Mgmt. and Project Support   |            |                     |             |
|  | <b>Implementation/Installation Subtotal:</b>  |            | <b>\$ 98,066</b>    |             |
|  | <b>System Subtotal</b>  |            | <b>\$ 403,320</b>   |             |
|  | <b>LESS: System Discount valid until March 29, 2002</b>   |            | <b>\$ (126,000)</b> |             |
|  | <b>Total</b>  |            | <b>\$ 277,320</b>   |             |

|                                      |                  |
|--------------------------------------|------------------|
| <b>Printrak Software Maintenance</b> | <b>Per Month</b> |
| Printrak Software Maintenance        | \$ 4,000         |

Note: Maintenance pricing is based on 2001 rates, subject to then current rates upon commencement. Changes to configuration or count will result in a change to maintenance pricing.

ACCEPTANCE: The prices, specifications, terms, and conditions of this Quote are satisfactory and are hereby accepted by both parties. All services and products to be provided under this Quote shall be subject to the terms and conditions of the existing Contract between the Parties unless otherwise stated above.